

Me Bishop
JUN 9 1922

THE Publishers' Weekly

The American BOOK TRADE JOURNAL

Published by R. R. Bowker Co. at 62 West 45th Street, New York

R. R. Bowker, President and Treasurer; J. A. Holden, Secretary

Entered as second-class matter June 18, 1879, at the post office at New York, N. Y., under the Act of

March 3, 1879. Subscription price, Zones 1-5, \$6.00; Zones 6-8, \$6.50; Foreign, \$7.00.

English Agent: D. H. Bond, 407 Bank Chambers, Chancery Lane, W. C., London.

VOL. CI.

NEW YORK, JUNE 3, 1922

No. 22

*The best seller
of the autumn*

*We have now read the entire manuscript of the new
novel by the author of "Main Street."*

BABBITT

By Sinclair Lewis

*It is an even better novel than "Main Street," and will
have a world-wide audience.*

*Not the story of a town, but of a man, George F.
Babbitt.*

Ready, September, 14th

Harcourt, Brace & Company 1 West 47th St., New York

"A Romance is a Story Surcharged With Plot..."

Mystery Stories for Boys

By Roy J. Snell

Roy J. Snell, author of the Mystery Stories For Boys and the Adventure Stories for Girls, was graduated from college in 1906. Since that time he has had three years of post-graduate work—one year at Harvard and two at the University of Chicago. His ideas about books for boys and girls are backed by these years of study and his stories throb with action and adventure. There are five of the Mystery Stories for Boys.

- | | |
|-------------------|-----------------------|
| 1 Triple Spies | 4 The Crimson Flash |
| 2 Lost in the Air | 5 White Fire (July 1) |
| 3 Panther Eye | Per vol. \$100 net. |



Adventure Stories for Girls

By Roy J. Snell

There used to be a theory that girls' books "had to be different." Girls themselves have exploded that theory a thousand times by preferring boys' adventure stories to the weakened-down variety "for girls." These stories have not been "weakened down." They are clean, wholesome and worth while, but deal with the real interests of the girl of today. Adventure, mystery and the big outdoors make up the action. There are two titles.

- | | |
|-------------------------------------|---------------------------|
| 1 The Blue Envelope | 2 The Cruise of the O'Moo |
| Per vol. \$1.00 net. (Ready July 1) | |

The Radio-Phone Boy Stories

By James Craig

The author of these books was for years manager of a telephone system. During the war he did electrical work behind the lines in France. Since that time he has had active interest in the developments of radio. The facts regarding electricity and the radio-phone as presented in his books are reliable. This series represents the first boys' books on the RADIO-PHONE. They will be big sellers from the jump. There are three titles. [Titles 1 and 2 ready July 1]

- | | |
|----------------------------|----------------------|
| 1 Curlie Carson Listens In | 3 The Desert Patrol |
| 2 On the Yukon Trail | Per vol. \$1.00 net. |



Don't Overlook These Successful Series

The Boys' Big Game Series. By Elliott Whitney. Eleven Titles.
per volume, Net \$1.00

Mary Louise Series. By Edith Van Dyne.
Eight Titleseach, Net \$1.00

The Boy Scouts of the Air Books. By Gordon Stuart. Fourteen Titles.
per volume, Net \$1.00

The Camp Fire Girls' Series. By Margaret Love Sanderson. Eight Titles.
per volume, Net \$1.00

The Aunt Jane's Series. By Edith Van Dyne. Ten Titles. per vol., Net \$1.00

Tramping With a Poet in the Rockies

BY STEPHEN GRAHAM



VACHEL LINDSAY is the poet with whom STEPHEN GRAHAM took this remarkable tramp through out-of-the-way parts of the Rockies. The record of it, told with all the happy ability which distinguishes the Graham books, makes the most delightful reading.

Among the points that make this volume remarkable are:

The combination of the author's name with that of *Vachel Lindsay*, a poet who is very widely known.

The interesting conversations between the two men; both of them frankly speaking of subjects of universal interest.

The wonderful country depicted, and the camping, out-of-doors atmosphere of every page.

The popularity of *Stephen Graham's* books, including "Europe-Whither Bound."

The humor that is continually cropping up.

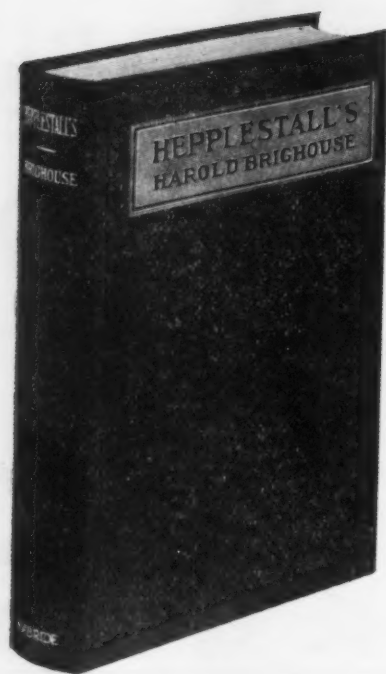
The entertaining drawings by *Vernon Hill*, which add so much to the book's appeal.

The price of the book—\$2.00 net.

D. APPLETON AND COMPANY

PUBLISHERS

NEW YORK



This book was
stamped with
**ALCHEMIC
GOLD**

Published by
Robert McBride
& Co.

Who use
ALCHEMIC GOLD?

Progressive publishers who desire gold effects on their book covers at a great saving, without sacrificing quality.

Alchemic Gold is a liquid substitute for genuine gold or imitation gold leaf that will not tarnish, rub nor lose its lustre. Waste in production is eliminated, as sizing, laying on and cleaning off are unnecessary. Alchemic Gold stamped on covers with elaborate decorative designs will cost but little more than colored ink. Patterned cloth covers require no blanking out when stamped with Alchemic Gold and the covers are dry and ready for immediate handling as soon as the impression is struck.

Send for Samples

ALCHEMIC GOLD CO., Inc.

406 W. 31st ST.

Tel. Watkins 6800

NEW YORK

Primary Questions in Bookselling

1

As to Catalogs

Q. How does a bookseller find the price of a book not in stock when his customer asks for it?

A. *He hunts up the title in the U. S. Catalog or Book Index, gets the name of the publisher and invariably turns to the TRADE LIST ANNUAL for the publishers' correct price, as practically all old prices have been changed.*

Q. If he does not find the catalog he wants in the TRADE LIST ANNUAL what does he do?

A. *He exclaims—with justifiable annoyance and you can't blame him.*

Q. What generally happens if he cannot assure the customer of the cost of the book wanted?

A. *His customer thinks he is stupid not to know; she goes elsewhere and he loses a sale and probably a patron.*

Q. How does the publisher explain the absence of his list in a reference book so essential.

A. *The very few absentees either fail to print their catalogs in time for insertion, or they are seized with a misguided fit of economy that reacts to their disadvantage.*

Q. How can these omissions be remedied,

A. *By the bookseller protesting the omission every time it hurts him.*

Q. Will this year's TRADE LIST ANNUAL contain the very few lists missing in last year's.

A. *We certainly hope so, but it is entirely up to the publisher to decide.*

The Publishers' Weekly

June 3, 1922.

*Little, Brown & Company
announce for Autumn publication the
authorized biography of Caruso*

ENRICO CARUSO

By

PIERRE V. R. KEY

in collaboration with

BRUNO ZIRATO

With numerous illustrations

8vo. Cloth

\$5.00

BOSTON LITTLE, BROWN & COMPANY PUBLISHERS

READY JUNE 20th**FACING REALITY***Esmé Wingfield-Stratford*

C A book to untangle one's thoughts and set them racing on a new track. The ship of civilization is already half submerged. Yet still we lounge on the top decks and argue about shadows, says Mr. Wingfield-Stratford. He takes the modern world to pieces and shows it up as a thing of paper, propaganda, and phrases. This is the book we have been waiting for since the collapse of the war spirit, the book that will clear the air.

Octavo, \$2.50

PIECES OF HATE*Heywood Broun*

The best book of good talk in months, by the most popular critic and essayist in America.

\$2.00

TRANSLATIONS FROM THE CHINESE*Christopher Morley*

The Chinese riddle of our secret hearts caught in electric flashes of brief satiric verse. Author of "Mince Pie," etc.

\$1.50

FROM GLADSTONE TO LLOYD GEORGE*Alexander Mackintosh*

Dramatic moments of English politics seen from the Press Gallery and the Lobby.

Octavo, \$2.50

MADAME DE STAEL: Her Trials and Triumphs*Andrew C. P. Haggard*

The exuberant personality of the woman whom Napoleon never dared forget fairly steps from the pages.

THE RETURN OF ALFRED

*By the author of
"Patricia Brent, Spinster"*

With as humorous a tang to its romance as the well-known "Patricia." \$1.75

MORTAL COILS*Aldous Huxley*

"There's no doubt about it. Huxley is brilliant." — John Weaver, Brooklyn Eagle. Author of "Limbo," "Crome Yellow." \$2.00

THE FLAMING JEWEL*Robert W. Chambers*

A great adventure romance such as only the author of "Cardigan," and "The Little Red Foot," can write. \$1.75

PETER*E. F. Benson*

As deft a handling of emotion (that of a young bridegroom) as this finished writer has done. \$1.75

THE VANISHING OF BETTY VARIAN*Carolyn Wells*

"She writes that rare thing; a really good detective story." — Boston Transcript. \$1.75

GEORGE H. DORAN COMPANY *Publishers* New York

The Publishers' Weekly

THE AMERICAN BOOK TRADE JOURNAL

Founded by F. Leyboldt

JUNE 3, 1922

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

"Made In —"

FROM time to time in years past some too alert official in the Treasury Department has discovered that the phrase, "Made in England" or other country, which the letter of the law advises should appear on all imported goods, is not to be found in these words on books imported from abroad. Consequently a ruling has been placed in Treasury decisions that this must be done. The next step has been that book publishers have promptly pointed out to the Secretary of the Treasury that this is a needless and meticulous interpretation of the law and that the imprint of the publisher, which usually includes the city of publication or the other markings usual in books, gives to any reasonably intelligent and well informed official, as custom examiners are naturally supposed to be, sufficient evidence that the London book emanates from England or the Leipzig book from Germany. The application of the letter of the law to books would be a formality as absurd as it is unnecessary, and we trust that when the matter is brought to the attention of the Secretary of the Treasury, as is now being done, the usual sequence may be concluded by his withdrawal of the order.

The case is fully and clearly stated by Mr. Macrae in the letter to the Secretary of the Treasury printed in another column, to which little can be added. It may be observed, however, that the difficulty could not be removed even by giving several months' latitude before the order is actually enforced. Books which could not be thus imprinted, *e. g.*, books of years ago, would have to be disfigured by a stamp and even a first folio of Shakespeare, for which an American purchaser has recently paid about \$38,000, would thus have to be disfigured if a literal observance of the law is insisted upon. Common sense is, after all, the best interpreter of any law, and a slight applica-

tion of common sense in this matter will remove a difficulty which might otherwise be serious to all interested in books from abroad.

As Mr. Macrae has pointed out, there is a possible international complication in this regulation which should certainly be avoided. Great Britain, Canada and Australia put forward such proposals but promptly withdrew them when the explanation now made to our own Treasury was put before them. Our relations in this whole matter of exports to Canada have been strained by the manufacturing provision in our Copyright Law, which Canada proposed to copy, and to add unnecessary complications now would be to suggest to Canadian legislators that what is sauce for the goose is sauce for the gander. We need to have these matters made right at home—otherwise we cannot ask other countries to be fair and friendly to us.

Commerce and Conscience

SPEAKING on May 18th before the Chamber of Commerce of the United States, President Harding injected into his talk on business conditions and business progress a timely admonition on business honesty:

"I wish to speak" he said "for a commerce with a conscience. If I were to bring only one admonition to you, I would like to charge you men and women of influence and responsibility with the task of eliminating from American commerce those who do not have a conscience, whose conscienceless practices bring that criticism which attends our American activity.

"If the commerce of America were always conscientious, there never would be a single excuse for government in American business. There is not an agency in American life that can so quickly put an end to abuses and offences in American commerce as those who are conspicuous in the leadership of that commerce."

Coming as this speech does at the time when the book-trade has been seriously considering whether government legislation can eliminate the most serious of the abuses that threatens progress in book distribution, that of price-cutting, the point made strikes firmly home. After all the discussion of methods for eliminating those things which all business leaders and economists label as evil practice, the price-cutting habit on standard goods, there is brought home very strongly the fact that what is needed is more conscience in business, more

business virtue before more business regulation. The reason that price-cutting today in the book field, troublesome as it is, is not the country-wide menace that it was twenty years ago is that the ethical standards of large merchants have been raised. The standards of trade ethics in all directions have improved and in no field more than in retail advertising. Many department stores, as is well-known, will not use any comparative figures in their signs or advertising. Thus they have their goods considered on their merits and eliminate any chance of comparisons being made with figures being proclaimed by dealers who would be less scrupulous in naming the list prices. Less conscientious merchants, finding that there is public suspicion about the reality of the named prices, turns to standardized goods of which the price is known to endeavor to demonstrate to the public that the discounts shown in this field of known commodities apply as much to other departments. It is expected that the public, seeing books at a discount, will reason that the odd penny prices on ash barrels, French watches or silk waists must be equally low. Just how much water must flow onto the field before better standards apply to *all* the dealers handling books cannot be easily estimated, but the opinion of the book-trade on such practice was pretty strongly expressed at Washington and is now again expressed in Washington by the President himself.

The same appeal to more conscience in business would straighten out many of the difficulties in connection with censorship. Self-censorship should be the answer. A little soul-searching on the part of those who publish or those who retail books might eliminate permanently any suggestion from the body politic that there is need of an official censor on books. If a publisher is in doubt about a book, he had better not publish it. If a printer thinks a book is being manufactured for booklegging sale, he had better get other printing jobs for his establishment. If the retail bookseller is handling any type of book that he feels himself in doubt about, he need not attempt to reform the whole trade, but can take issue with his own practice and leave that sort of merchandising behind him.

The President's admonition is to the point in these and in many other fields, and, as he said, the responsibility is up to the trade.

Record Price for Shakespeare

THE Rosenbach Company has bought at the London auction sale the Daniel copy of the first folio of Shakespeare at £3,600. This is considered one of the most perfect copies in existence, and, when Baroness Burdett-Coutts bought it at the Daniel sale in 1864 for \$3,500, the prediction was made by a writer of that day that it would eventually bring ten times that amount.

As a recent cable from Paris announced that a single British Guiana stamp had brought \$32,000, it would still seem as tho the book records fell behind some other fields in obtaining top prices. A whole set of the four folios sold in New York last month for less than \$20,000. The price of this special perfect copy of the folio restores self-respect to the trade again and puts this book second only to the Gutenberg Bible, which brought \$50,000 when purchased a few years ago in London for Henry E. Huntington.

The Rosenbach purchase was made by Philip Rosenbach, who went to England to represent the firm; and the home office announces that the book was not purchased on order but is for stock and will be for sale when brought to this country.

More Dictators

A PLAN to have an organization leader for the stage of America has been suggested by the Producing Managers' Association; and Bernard M. Baruch, formerly Chairman of the War Industries Board, has been asked to consider taking such an office and is seriously considering it. The scope of the director's powers has not as yet been defined. Up to date this gives the movies a leader in Will Hays, baseball in Judge Landis, the field of building in Franklin D. Roosevelt. The stage also has recently conceived the unique plan of choosing 300 citizens and from these selecting panels which will discriminate between proper and improper plays. Book publishing and distribution has its problems and difficulties, but as yet they do not seem to be of such an insuperable character as to demand that the lead of the other fields should be followed, but who can tell when it may be needed!

At the Sign of the Bookseller

By Albert R. Crone

Store Insignia and Trade Marks Identify Your Business.

LETTERHEADS, billheads, statement forms, envelopes—all these are direct-by-mail advertising media of importance. They perform a routine duty—yet they accomplish an auxiliary service of ever increasing weight. They are the contact points in the wiring system of business and the importance of their brightness is essential to a steady current. Booksellers should study well these advertising media that reach the consumer.

"Get your trade-mark on your letterhead," advises an expert sales organization. It identifies your stationery and your business. It distinguishes it from that of your competitor. There is always room for the trade-mark on the letterhead. Care must be shown in securing balance of the whole head. Your trade-mark, your store insignia when used in your display advertising and on your imprint booklists, gains in emphasis and importance with every additional use.

Attract Customers to Your Store

Booksellers should find it of especial importance in their competition with the butcher, the baker and the candlestick maker and all other retailers who vie with them for the time and money of the people of the community to dress their correspondence and business forms in attractive design. It is time to say goodbye to dingy and deadly business forms in the retail book business.

Added character and dignity can be presented in all retail bookstore advertising that will lift bookselling above the ordinary humdrum retailing. It is being done. The accompanying illustrations show designs and ideas of many and various types that are being used in the booktrade to add character and dignity and to identify certain retailers. To these might be added many others—some simply unique type styles or hand-lettered store names.

Have You an Identity

An examination of these samples should set the mind working upon your individual problems. What is the personality of your store and how can you best reflect it? There is usually some way to put that business personality of yours across—some pictorial way. What is the speciality of your shop? Play it up in design. What is the situation of your shop against some geographical background? There is some way to present and capitalize it.

What is the name of your bookshop? Perhaps it can be pictured. What is your own name? Say it with pictures. Put it in monogram. You sell books? Then advertise books in your advertising. Attractive designs playing up book atmosphere are easily obtainable or can be designed and executed.

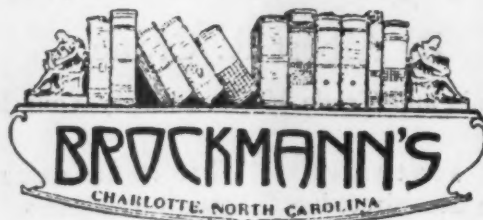
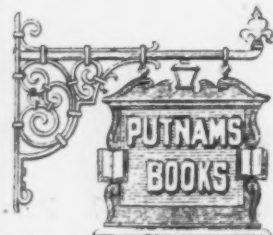
Pick up your letterhead when you look at the illustrations that accompany this article. Try and picture types of trade-marks or insignia on your stationery. Imagine, possibly, a spot of color in the whole. Think with how much greater respect and satisfaction the recipient of your correspondence might approach your message.

Examine any ordinary billhead—or letterhead. It has little of the attractive about it. Place alongside of it one that carries the attractive design that characterizes the stationery of the Locust Street Bookshop, to take but one example. You will appreciate with how much cheerier mien and with what readier acquiescence the customer billed or the prospect whose patronage is sought responds. Get your trade-mark, your store sign, some identifying mark or style of type into your stationery and into your advertising. Put color, a little of it, into your correspondence forms. It will pay. It will lift your business above the usual. It will get attention where inferior material fails. Think over your morning mail and note with what added interest you picked up the attractively presented letter or solicitation.

Attractive Presentation Gets Attention

Take up one of the small advertisements you ran in the issues of your local paper. Consider how much more effective some design like those shown might have made the attention-getting value of your advertisement. Could it not have been more closely identified with you and your business by looking like your letterhead?

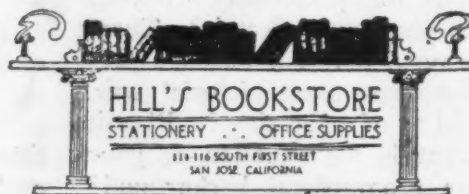
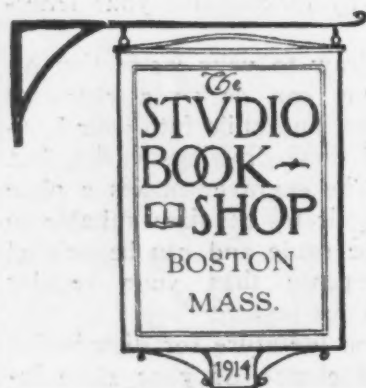
Any artist can draw to your instruction or, given your problem, can design a character which you may adopt and build into your business. The cost of these drawings varies, but should be little. The engraver makes a plate at slight cost. Duplicates of sizes suitable to various uses can be made and can be printed at no greater expense than your regular printer's charge. Your imprint "copy" to publishers who send you literature for distribution could easily be an electro of your store insignia.



THE MORRIS BOOK SHOP
Marshall Field Annex Building
24 North Wabash Avenue, Chicago



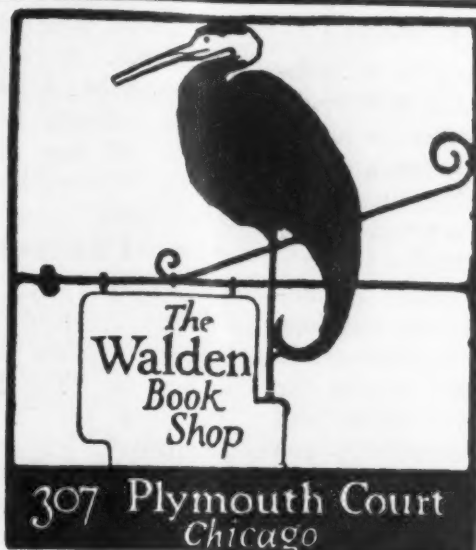
**Mabel Ulrich's
Book Shop
Minneapolis**



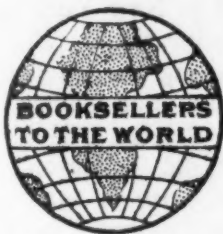
STORE SIGNS LIKE THESE CAN ALSO BE USED TO ADVANTAGE IN DISPLAY ADVERTISING, BOOKMARKS, IMPRINT LISTS AND LEAFLETS, ETC.



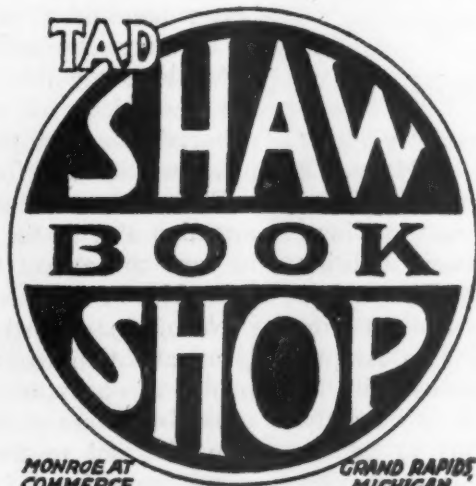
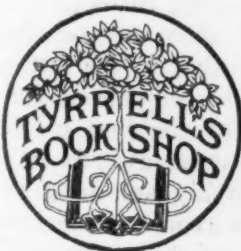
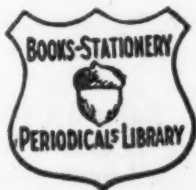
EMILY HOOPES



Priscilla Guthrie's
Book Shop



William Penn Place
Pittsburgh



Where to Put Your Trade-mark

The uses to which the store insignia or trade-mark may be put are many. All letterheads, billheads, statement forms and other stationery that reaches customers are the most obvious. Imprinted lists and leaflets, either those prepared by the bookseller or those prepared for him should carry the same identifying mark. All store envelopes, for either letters or imprinted advertising, may link up the envelope and the contents by the common trade-mark. Display advertising, whenever used, carries the trade-mark with added attentive value and identifies the store with the advertising, and the display advertising with the "direct-by-mail" method. Bookmarks should be imprinted with the insignia. Many dealers prepare little stickers of their trade-mark and paste in the back cover of each book sold—or wherever else they may be placed without disfiguring the goods. The outside of a bundle or package may well be utilized.

The store window should show a transparency of the store insignia—similar in idea to those of the Rotary Club, the Army and Navy Stores Association, the "Take Along A Book" slogan. A swinging sign above the store front is an effective and distinctive method of tying up the store with all its advertising. In some cases, the whole store front may be constructed in a design and atmosphere that gives the appearance of the trade-mark.

The steady, consistent year round attack of the recently inaugurated book selling program gives evidence of the value of posters and planned campaigns. It will be found equally important to plan your individual store campaign tied consistently and persistently around a distinct unique and personal representation, only possible by the adoption and use of a store sign or insignia. In the competition of the market place the bookseller wins out who attracts trade. Trade is drawn or repelled often by the sheer attractiveness or lack of it in the various store advertising approaches.

Prize Novel Competition

A SPECIAL competition for novels by young writers has been announced by Harper & Brothers, the manuscripts to be submitted for publication before March 1st, 1923. There will be an outright prize of \$2,000 in addition to the ordinary terms of royalty. The author must be an American citizen who has not published a novel in book form prior to August 1st, 1914. Only unpublished works will be considered. *Harper's Magazine* is to have the right to publish serially on terms to be arranged, but this right may be waived. No manuscript of less than 30,000 words will be

considered, and full novel length will be given preference. A very competent board of judges is announced: Jesse Lynch Williams, President of the Authors' League; Henry Seidel Canby, Editor of the *Literary Review*; Carl Van Doren, Literary Editor of the *Nation*.

Pulitzer Prize Awards

BOOTH TARKINGTON for a second time has received the Pulitzer Prize for the best novel of the year. In 1918 it was awarded to him for "The Magnificent Ambersons" and this year for "Alice Adams," published by Doubleday, Page & Co. The awards were made public by Columbia University on May 22nd. The Pulitzer Prize is, according to the wording of the bequest, "for the American novel which shall best present the wholesome atmosphere of American life and the highest standard of American manners and manhood." The members of the jury for this year were Stuart P. Sherman, Rev. Samuel McChord Crothers and Professor Jefferson B. Fletcher. The prize is \$1,000.

"Anna Christie," by Eugene O'Neill, won a similar prize of \$1,000 "for the best original American play performed in New York which shall best represent the educational value and power of the stage in raising the standard of good morals, good taste and good manners."

This is the second time that an O'Neill play has won such distinction. "Beyond the Horizon" took the drama prize in 1919.

"The Founding of New England," by James Truslow Adams (Atlantic Monthly Company), was awarded a prize of \$2,000 "for the best work on the history of the United States."

"A Daughter of the Middle Border," by Hamlin Garland (Macmillan Company), received the \$1,000 prize "for the best American biography teaching patriotic and unselfish service."

"Collected Poems," by Edward Arlington Robinson, received the prize of \$1,000 "for the best volume of verse published during the year by an American author."

At the same time prizes were awarded for the best piece of reportorial work, the best editorial, the best piece of disinterested newspaper service and for the best cartoon.

The announcement of these awards brings attention also to the fact that in the last week in June the award will be announced for the John Newberry Medal for the best children's book of 1921. All of these awards help to bring attention to authorship and to give the public an opportunity to express their interest in the best literary efforts of the country. They also give aid to the bookseller in suggesting new approaches of interest in circulars and displays.

Are Publishers 20 Years Behind the Times?

By Charles H. Denhard

I.

ONE point on which a good many "experts" are in entire accord, is that book publishers do not know how to advertise, how to merchandise or how to sell. The pet expression, now so hackneyed that the very utterance of it provokes tears, is this: "The publishers are twenty years behind the times." When pressed for a reason, we hear all the old bromides about "publishers letting books sell themselves," "stereotyped advertising," "no originality," "no pep," and so on. Every so often, somebody decides to take a crack at the publishers in the fond expectation of waking them up, getting them to do some real advertising, and showing them that books can be sold, just as flour and flivvers are sold. And almost invariably, the marvellous idea, the method which is bound to revolutionize the book business, has only one effect upon the publisher. It bores him to distraction. And why? For two reasons: first, the new advocate usually labors under the severe handicap of knowing nothing about the book business, and second, his innovation is probably something which the publisher has used or is using in a much more perfected form than the enthusiastic book-business-revolutionizer has conceived. Every time I hear that "twenty-years-behind-the-times" stuff, I wonder if it doesn't indicate that some—not all—of the publishers are several jumps ahead of their critics!

II.

Perhaps there is nothing significant in the healthy condition of the book business today, nor in the extraordinary manner in which it held up during a period when many of the trick merchandisers and million dollar advertisers were wondering where their markets had gone! Perhaps the book publishers were lucky, and perhaps the ultimate consumer who was no longer buying fancy clothes, phonographs and motor cars, was finding his pockets bulging to such an extent, that he dashed into the nearest bookstore—not haberdasher, nor tobacconist, nor clothier, nor bootery, nor confectioner, nor florist—but into the bookstore to relieve himself of his surplus currency. Perhaps that is what made the book business good when no other business was even fair. But I don't believe it. The book business held up because not one of the book publishers quit. Not one of them was financially restrained—nor hog-tied with frozen credits and shackled with enormous inventories. Not one of them discharged his sales force, or curtailed his out-

put, or sliced his advertising appropriation. Of course, the book business kept up! And they say publishers are twenty years behind the times. If they are, they certainly gave other business men a few pointers during the last two years.

III.

"Publishers, do know how to advertise, merchandise and sell. Let us show you how *we* would do it!"—"You can sell any book by handling it as you would a piece of merchandise."—"If a book is worth publishing, isn't it worth pushing?" A few incidents are worth consideration, when this pitiful lethargy of the book business is under discussion.

A few years ago, D. Appleton & Company decided to test the theory that books are merchandise and should be sold as such. They selected for the test a novel by a writer of fair renown—a book which was a good romance, of popular appeal, yet not one which anybody predicted would be a best seller. Appletons determined to put this book over, and accordingly adopted the most advanced methods of merchandising. They selected New York for the test, because New York is generally conceded to be the most difficult, yet the most influential market. The advertising appropriation was based not upon the advance, nor upon the first printing, but upon the number of copies which New York was expected to consume, as a result of the campaign.

Here are some of the things Appleton did mind you, in 1916—six years ago. First they divided the whole Metropolitan area into zones, classified according to buying power, which was determined by the rents prevailing in those zones. All zones where the buying power was negligible, as indicated by a prevalence of tenement houses and low rents, were eliminated. It was calculated that a family able to pay 35.00 per month rent, was able to purchase a book. Several men were detailed to make a thoro canvass of each zone, first to select the stores, booksellers, newsdealers, stationers and druggists which were most heavily patronized by the potential bookbuyers; second, to determine, by consulting the newsdealers in the better sections, which papers had the largest circulations in these zones. After this information was secured and studied, a comprehensive plan of advertising was prepared. Portfolios showing the entire campaign were given to the salesmen who covered each zone, calling on every bookseller and on every likely newsdealer, stationer and druggist. The salesmen

were equipped with the most extraordinary information. They knew the circulation in each zone of every newspaper to be used. They knew which papers were most influential in each zone. They had reproductions of all the advertisements which were to be run, with the date of insertion. They had photographic suggestions of window displays and counter displays. They had printed instructions telling the new retailer how to present the book to various types of customers. They had a unique circularizing plan, whereby the newsdealer, whenever he delivered or sold one of the newspapers containing an advertisement of the campaign, attached to the newspaper a circular calling attention to the book, to the advertisement, and to the fact that he had copies for sale, and could deliver one, charge it on the monthly bill, etc., etc. Also, a calendar form of display was provided, wherein, by tearing off one sheet each day, the current newspaper advertisement was always featured. The advertising ran in large space, three times a week for two months, in two morning and two evening papers, in addition to the regular book sections. The three essentials of successful selling were followed: (1) Analysis and organization of the territory, (2) Distribution, (3) Consistent advertising in the publications which most thoroly cover the market, supported by intelligent dealer co-operation.

The results of the campaign were most interesting. But I would prefer that D. Appleton & Company divulge them. The point I am trying to make is that publishers are not twenty years behind the times, but sometimes, several years ahead. If this campaign lacked a single cog, six years have failed to disclose it.

Was the plan repeated? Yes, constantly. The latest conspicuous adaptation of it on a national scale is the Harold Bell Wright campaign. Is all this medieval or modern merchandising? Does the maker of tooth paste, or foodstuffs, or clothing, go any farther—or as far?

IV.

Another instance of imagination, ingenuity and cleverness far beyond the capabilities of most merchandising wizards, is the way Putnam's put over "The Cruise of the Kawa"—not to mention "The Mirrors of Washington" and "The Mirrors of Downing Street." With a book, which was at the beginning only a brilliant burlesque with an author masquerading under a *nom de plume*, George Palmer Putnam, practically overnight, made Dr. Traprock a nationally known figure, and within two months, had so popularized him that poor (or fortunate) George S. Chappell, *alias* Walter E. Traprock, forsook a respectable "architecting" practice to dress up in his explorer's whiskers and make speeches, deliver lectures, autograph books, and

shake hands in every important center east of Chicago. Traprock has had more free publicity in the newspapers and magazines, than many of our prominent statesmen. He and "The Kawa" have become national institutions. It all started with Mr. Putnam's decision to "circus" Dr. Traprock. And he had everybody from Mayor Hylan to Babe Ruth working for him, even tho they didn't suspect it, until it didn't matter whether they suspected it or not. How many men in other lines can you recall, who even got one-tenth of the legitimate commercial publicity that Dr. Traprock has secured simply because his publishers were alive to every opportunity, and sensed the way to catch the popular interest? These methods may be twenty years behind the times. But, they certainly sell books.

Kaiser's Memoirs Coming

CABLES from London and Berlin state that the long expected book by ex-Kaiser Wilhelm is now ready for buyers, and one report is that some American group has bought the option on world rights. It is stated that the ex-Kaiser expects to get most of the income from sales in countries other than in Germany. The ex-Kaiser has had literary and other help in preparing the manuscript, and it is reported that Hindenburg was consulted in regard to a considerable portion of the narrative. His memoirs will cover the period leading to the war as well as the war time. The title of the volume has not been decided upon, but the book is said to run to about 100,000 words.

Coming so soon after the publication by Scribner of the "Memoirs of the Crown Prince of Germany," this would seem to indicate that the reading public is to have a goodly taste of Hohenzollern literature in the months to come.

A report also comes from Berlin that the Foreign Office is about to make available all of the secret papers in the archives.

"Three years ago the Foreign Office decided on the unprecedented step of publishing all documents and other secret material in the archives having a bearing on historical events from the Franco-Prussian War to the outbreak of the World War. Three professors, Albrecht Mendelssohn Bartholdi, Johannes Lepsius and Friedrich Thimme, were engaged for the task of research, compilation and editing to produce what will be a monumental source-work in twenty folio volumes.

"The first six volumes, which will be published soon, cover the entire Bismarckian era to the Chancellor's fall. The material will include confidential instructions to and confidential reports from Ambassadors, ministers and military and naval attachés and other officials of the country."

Marks on Imported Books

THE Treasury Department has just issued to the examiners of merchandise at all the ports of entry a communication stating that the exact law about the marking of merchandise with information as to the country of origin must now be enforced on books. This is an old regulation, but its enforcement on books has always been tempered by Treasury decisions which recognized that the title pages on books gave clear enough indication of their source and that an examiner might assume that a book published in London was "made in Great Britain." The National Association of Book Publishers has made prompt remonstrance to the Secretary of the Treasury thru the Chairman of its Tariff Committee, John Macrae. Another protest has also been filed by the Book Buying Committee of the American Library Association, Dr. M. L. Raney of Johns Hopkins University Library, Chairman.

Mr. Macrae's letter is as follows:

Secretary of the Treasury,
Washington, D. C.

Sir:

We have today received the instructions contained in your communication to the Examiners of Merchandise as relating to imported books at the various ports of entry in the United States, T. D. No. 39108, dated May 6th, 1922, on the question of imported books.

As I read these instructions, if adhered to, they will play havoc with the importing of books, either in edition lots or singly. The matter has been up on several occasions with the Treasury Department; and after investigation, each time it has been changed to meet the needs of the lover of books and the importer of books. It has been the practice of the Examiner of Books in all the large Custom Houses of the country, to pass imported books without adhering to the strict interpretation of the law, which you now instruct shall be done. It has been deemed sufficient marking if the publisher's name appears on the title-page of the book, if that publisher is in a country other than the United States. For instance, if the title-page of a book should say—"London, John Murray," this would be sufficient evidence that the book was of foreign origin. If at the back of the title-page it should read—"manufactured in Great Britain (or Canada)," this would be sufficient evidence of its foreign origin. Or if at the back of the title-page it should say—"Printed by Constable & Co., Edinburgh," this would be sufficient evidence of its foreign manufacture. Or if there should be printed at the bottom of the

last page or on the back of the last page—"Printed by A. R. Mowbray & Co., Ltd., London and Oxford," this would be sufficient evidence of its foreign manufacture. Any one of these markings would, in our judgment, be a full and complete adherence to the law; and would give full protection of insuring the fact that the books were of foreign manufacture.

Whatever final disposition of this matter is made, it should have very careful consideration; and every possible consideration should be given to the importer of books, in order that your regulations for marking do not mar and destroy the value of the book and of the particular edition. This same matter has recently arisen between the exporter of books from the United States to Canada, from the United States to Australia, and from the United States to Great Britain; and in every instance the writer of this letter has proved, and these Governments have ruled, that the markings outlined above by us are sufficient evidence of its foreign manufacture, and of its having been manufactured in the United States.

It would be a very distressing and disturbing factor for our Government at this time to insist upon the ruling you now send us of May 6th, 1922, T. D. No. 39108, especially in view of the fact that we have only within the last few months been able to induce the Canadian Government to accept those various methods of marking.

May we also earnestly suggest the following: that you make an investigation of the matter with such publishers as Charles Scribner's Sons of New York, the J. B. Lippincott Company of Philadelphia, Brentano's of Washington and New York, the Houghton Mifflin Company of Boston, G. P. Putnam's Sons of New York, and E. P. Dutton & Co. of New York; and if after careful consideration you decide that you must stand to the letter of the law, as interpreted by you in your instructions dated May 6th, 1922—T. D. No. 39108, that you delay the date for following these instructions and give not less than six months' notice, so that all importing publishers can arrange their import orders so that the books imported shall not be marred and more or less destroyed by special stamping, as it will require if your present order is put into immediate force. What you propose has been brought up on a number of occasions, but it is entirely contrary to the practice which has practically been observed by the Examiner of Books at the Port of New York for the past twenty years or more.

We thank you for listening to our long argument in this matter, and we earnestly hope that you will, before deciding finally that this ruling must go into effect, give us a further hearing. I am Vice-President of the National Association of Book Publishers, and can assure you that they will appoint me as a committee of one to speak for them, if and when I do place the matter before them.

Earnestly hoping that you will rescind the order, we are,

Faithfully yours,
(Signed) JOHN MACRAE,
Vice-President, E. P. Dutton & Co.

Property Right in Books

THE authors of England have joined in signing a document sent to the London trade papers calling public attention to the need of an entirely complete edition of the works of Leo Tolstoy and to the fact that one is being projected by the Oxford University Press, translated by Alymer Maude, to be ready by the time of the Tolstoy Centenary in 1928. An interesting part of the letter is the emphasis placed on the important part that the publisher plays in making the success of any literary enterprise. The letter reads in part:

"Unfortunately the means adopted by Tolstoy to secure the widest possible circulation for his books had just the opposite effect. He invited all publishers in all countries to take the fullest advantage of the absence of international copyright between Russia and other countries by publishing his writings in such translations as they could produce without any reference to his moral or legal rights. In the case of any less famous author this step would have prevented his works being translated at all, *as it is practically impossible to engage modern capital in publishing or any other enterprise without property rights.*"

This letter was written by G. Bernard Shaw and signed by 90 well-known English men of letters, including such names as Arnold Bennett, H. G. Wells, Gilbert Murray, Sir Oliver Lodge, Bertrand Russell and Sir Arthur Conan Doyle.

This emphasis on the need of property protection in order that a work of literature may have its full hearing brings new emphasis to the point that the American publishers have made in connection with the new copyright bill now before Congress. The provisions of this bill, which would give the foreign author the right to sell and protect his American rights, are being sharply opposed by the Book Buying Committee of the American Library Association, who claim that such provisos give

a monopoly of the American market into the hands of individual publishers. Monopoly is, after all, the very essence of copyright, and authors would be the first to recognize that, without being able to assure to a publisher exclusive rights to a market, they cannot expect the full development of the value of that market for their work. All copyright legislation has been made with a view of giving the author fullest possible benefit from his creative work and in developing these benefits he has found that a business manager in the form of a publisher is a very important adjunct, and such a representative, as is shown in this document, is as important to an author in countries other than his own as it is in the home territory, especially when the author's production rises to international importance.

Brazil Copyright

BRAZIL has joined the International Copyright Union, according to an official announcement from Berne, and will now give full protection to all literary material from the Convention countries. Formerly protection was confined to a resident or a Portuguese author of a work written in Portugal, the latter in accordance with the treaty of reciprocity in Portugal in 1899.

German-American Copyright

AN Associated Press dispatch of May 18th reports that the Reichstag had on that day passed a bill according the same copyright protection to American authors as is accorded to Germans by the United States. "The new law," so the dispatch reads, "accords protection for works of literature, art and photography on the same basis as is designated in the law of January 15th, 1892, and is retroactive in application to the period between August 1st, 1914 to July 2nd, 1922, altho it does not apply to the rights of publication, circulation and duplication of any American product which might have been obtained by a third party previous to December 18th, 1919."

Canadian Book Weeks

CANADIAN booksellers have decided to repeat and renew the efforts made last fall to create wider reading interest and will have a Canadian Book Week on October 29th to November 4th, and Children's Book Week for the same dates as the Children's Book Week in the United States, November 12th-19th. The suggestion about the dates of the Canadian Book Week was sent to the Canadian Authors' Association for approval. The convention of the Booksellers' and Stationers' Association will be held in Montreal

Presbyterian Board Reorganizes

AT the big convention of the general assembly of the Presbyterian Church at Des Moines the numerous Boards in connection with the Presbyterian work were reorganized so that there are now four Boards instead of thirteen. The Board of Publication and Sabbath School Work will now be under the head of the Board of Christian Education, and the headquarters will be in Philadelphia.

The conference also adopted a resolution referring to "The Shorter Bible" which has been published by Scribner and by the Woman's Press at the request of several Presbyteries. The resolution says:

"The Assembly bears earnest testimony to the necessity of the word of God as an entirety, believing that its parts are best understood only in their relation to the whole, and that nothing is the Bible, nor is wisely or properly called by that name, except the whole Bible."

Tariff Bill Amendment

SENATOR Lodge has introduced two amendments to the book schedules of the Fordney-McCumber Tariff Bill which were ordered to printing on May 18th. These amendments would correct the present difficulty of having the status of new bindings on old books in doubt. As it was worded, a new leather binding on an old book would bring about a duty on both. As amended, the tariff on leather bindings would still be 45 per cent ad valorem, and it is expected that a protest against this high rate can be brought forward at the time the paragraph is brought to the floor. The revised paragraphs read as follows:

Amendments

Intended to be proposed by Mr. Lodge to the Bill (H. R. 7456). Strike out on page 175, paragraph 1310, lines 16 to 23, inclusive, and the words "per centum ad valorem," in line 24, and insert in lieu thereof the following:

P. 1310. Unbound books of all kinds, sheets or printed pages of books bound wholly or in part in leather, bound books of all kinds except those bound wholly or in part in leather, including blank books, slate books, and pamphlets, engravings, photographs, etchings, maps, charts, music in books or sheets, and printed matter, all the foregoing not specially provided for, if of bona fide foreign authorship, 15 per centum ad valorem; all other, 25 per centum ad valorem; bindings wholly or in part of leather, not specially provided for, 45 per centum ad valorem.

On page 215 in the Free List strike out, in paragraph 1529, lines 12 to 16, inclusive, and the words "years at the date of importation"

in line 17, and insert in lieu thereof the following:

P. 1529. Books, maps, music, engravings, photographs, etchings, lithographic prints, bound or unbound, and charts, which shall have been printed more than twenty years at the time of importation: *Provided*, That where any such books shall have been rebound wholly or in part in leather within said period, the binding so placed upon such books shall be dutiable as provided in paragraph 1310.

New York Play Censorship

THE first test of the new voluntary method of play censorship seemed about to take place on May 20th when a complaint was lodged with the magistrate against Eugene O'Neill's "Hairy Ape," which is playing at the Plymouth after a couple of months at the Provincetown Play House. After having called for the manuscript, Chief Magistrate McAdoo changed his mind about the need of action and returned it to Arthur Hopkins, the producer. Mr. O'Neill's play of last year, "Anna Christie," has just received the award of the Pulitzer Prize, and "The Hairy Ape" is generally considered one of the best plays on the New York board.

Censorship Decision Postponed

ON May 20th the Appellate Division of the Supreme Court announced that it reserved its decision on the appeal of Dr. William J. Robinson from his conviction in the lower court of Special Sessions for publishing the book entitled "Married Love" written by Marie C. Stopes, an English woman physician and scientist.

League of Nations Publications

THE World Peace Foundation at 40 Mt. Vernon St., Boston, has recently issued a new list of the publications of the League of Nations covering the Treaty series, now in three volumes, four parts each, the Minutes of the Sessions of the Council, Records of the First Assembly, and various other material. The catalog is printed in Geneva in English, and this and other catalogs will be sent on request.

The League of Nations is its own publisher and printing is done by various concerns in France, Switzerland and latterly in Vienna. The distributor in England is Constable & Company, who, owing to a mistake, was credited in our issue of May 13th as being the general publisher for the League.

Illinois Booksellers Meet at Decatur

THE Booksellers and Stationers of Illinois met at Decatur on May 2 and 3 for their Seventh Annual Convention, and the two days were full of interesting discussions, talk, and entertainment.

Thirty dealer firms with fifty-five representatives, and twenty-nine manufacturers' representatives, set a new record for attendance and at the banquet the attendance was one hundred, thirty-seven.

Education of both employer and employee, as to the merchandise he offers for sale; increasing sales; possibilities in lines of merchandise sold by dealers; store and window displays, and costs of doing business were the keynotes of the convention.

The retiring president, C. W. Follett, of Chicago, ably assisted by the other officers of the Association, had carefully prepared an interesting business program that sailed smoothly and entertainingly. Among other interesting addresses was one on "Increasing Book and Stationery Sales" by Kenneth Allen of Waukegon. He felt that the average dealer knows too little of the goods he sells, or, the great sales possibilities lying right at his door. The dealer's opportunity was clearly and definitely word pictured.

Other talks were made by Mrs. B. W. Cowlin of Elgin, Ill., J. Fred Temple of Galesburg, Ill., Clifford Lloyd of Champaign, Ill., and Will H. Johnson of Bloomington, Ill., and each was followed by lively discussions of the subjects presented.

One of the features of the convention was the display of merchandise by manufacturers, jobbers and publishers. Many lines were shown and they were an attraction to the dealers. There were two or three splendid educational displays, in addition to the many lines of completely manufactured products.

For the entertainment of the visitors, a luncheon at the Country Club, and a tea at the residence of a local hostess were given for the ladies. There was a luncheon for the gentlemen, and a theater party, automobile ride, and "Mixer, or Get-Acquainted" evening for all.

The banquet on the evening of the second day was an elaborate affair, full of life and well carried out.

The tables were arranged on two sides of the ballroom of the Hotel Orlando, which allowed ample room for dancing in the center. This unique arrangement supplied the atmosphere of a dinner-dance and those who cared to, quickly took advantage of the idea and danced to the music of the selected orchestra between the many courses of the meal. There

was something doing all the time as plenty of entertainment had been provided. A quartette, which had composed a humorous parody about "Eddie" Guest, which they sang to him, was a feature. There was a monologist, three different solo dances, a humorous reader, cornet solo, collective singing, etc.

The speakers of the evening were, W. R. Barnes of New York, Dr. C. E. Jenny of Decatur, Frank Reilly of Chicago, Will Johnson of Bloomington, and Edgar A. Guest of Detroit.

Mr. Guest, "The Beloved American Poet," was the principal speaker, and in explaining his work stated his belief that "my home is like other homes and other homes are like my home" and therefore it was not difficult to find material for his work.

C. W. Follett was toastmaster.

The following were elected to the offices of the Association for the ensuing year: President, Will H. Johnson, Bloomington, Ill.; Vice-Pres., Otto Wagner, Freeport, Ill.; Sec. Treas., Harry H. Chumley, Decatur, Ill.

Executive Committee: Frank Simmons, Springfield, Ill.; C. W. Follett, Chicago, Ill.; Will H. Johnson, Bloomington, Ill.; Otto Wagner, Freeport, Ill.; Harry H. Chumley, Decatur, Ill.

Champaign was voted the meeting place for the convention next year.

Publishers' Baseball League Opens Season

THE 1922 season of the New York Publishers' Baseball League opened May 13th, with a bang at Van Cortlandt Park.

Several new clubs were welcomed into the league and the Methodist Book Concern, one of them, returned the welcome by slamming Brentano's in a most unchristianlike manner, by 6 to 2. While this was taking place McGraw-Hill Co., champions of 1921, in a far corner of the lot were running circles around the Wolfe Co., another of the new entrants. The third baby, labeled Pictorial Review, was in the meantime trimming D. Appleton Co. by carrying the score up to a total of 13 while Appleton came thru with 6.

The league has gained several strong new playing combinations and if the runners-up in the 1921 race don't watch out, somebody is going to get bumped hard during 1922.

The games this year will be played at Van Cortlandt and Prospect Parks on alternate Saturdays, all teams playing on the same ground. May 20th will find them in Brooklyn and in the upper part of Harlem again on the 27th.

The umpiring was without fault and proves

the wisdom of the Board of Control in granting authority for a paid staff of men who have no personal interest in any of the teams or the players.

Paul A. Schoch, the indefatigable President of the league was all over the field, and his presence aided considerably the successful inauguration of the second year of the New York Publishers' Baseball League.

San José Book Fair

THE Pen Women of San José, Calif., staged an interesting book celebration on May 17th and 18th, an exhibit which was called a Book Fair, where rare and modern books were to be found, and literary people met. Tickets were sold at fifty cents apiece, and a prize was offered for the one who sold the most admissions. These were on sale at all the four bookstores as well as at the libraries and other central points. At the special author's luncheon, Kathleen Norris was the guest of honor.

New English Publishers

ALTHO publishers often tell me they are going thru hard times, there is something so fascinating in that profession that every week seems to see an addition to its ranks," says Clement K. Shorter in the *London Sphere*. "I am the more particularly interested when it is men who are themselves men of letters who take up this occupation. Roger Ingpen, for example, is associated with the firm of Selwyn and Blount, a firm which has many good books to its credit, the latest being a charming issue of FitzGerald's "Omar Khayyám," with parallel texts of the first and second editions. Mr. Ingpen was formerly identified with the firm of Smith and Elder, for he was at one time on the editorial staff of the *Cornhill Magazine*. He has edited many books, and perhaps his most attractive achievement is his collection of the "Letters of Shelley," which has gone thru more than one edition.

"Another literary publisher is Mr. Philip Allan, who also was for a long time associated with the now extinct firm of Smith and Elder. He is the author of a very fine work on book collecting—"The Book Hunter at Home" (Philip Allan & Co.). I have been favored with it in a large-paper form—one of 500 copies. I have enjoyed every word of it, altho much is out of my depth; I retire from its perusal humbled. I am not really a collector but a mere journalist whose library is a journalist's ideal of the books of use for the production of newspapers. Mr. Allan's book gives me a feeling that there are vast gaps in my knowledge of books."

A Bookstore in the Film

ENGLAND seems to have preceded America in supplying an example of the use of news films in giving publicity to individual bookshops. The London paper, the *Screen Weekly*, tells of the making of a film "interview" with one of the salesmen of Foyle's well-known second-hand bookshop at Charing Cross, London. One of the best known salesmen in that store is Rev. George Duncan, at the head of the theological department, a preacher for fifty years before he became a bookseller. The film was shown thruout the country and must have brought good advertising for Foyle's.

Rand, McNally Increases Plant

RAND, McNally's plant at Ossining, New York, is being increased by about 25 per cent in floor space and capacity to meet the growing demands. The firm is now producing in all fields at this plant, will emphasis on map and text book production. The Twenty-Second Street office, according to Mr. McNally, who has just been visiting New York, is also feeling the pressure of need of more space, and the firm is discussing plans for getting more room at this point.

Thirty-five Years of Bookselling

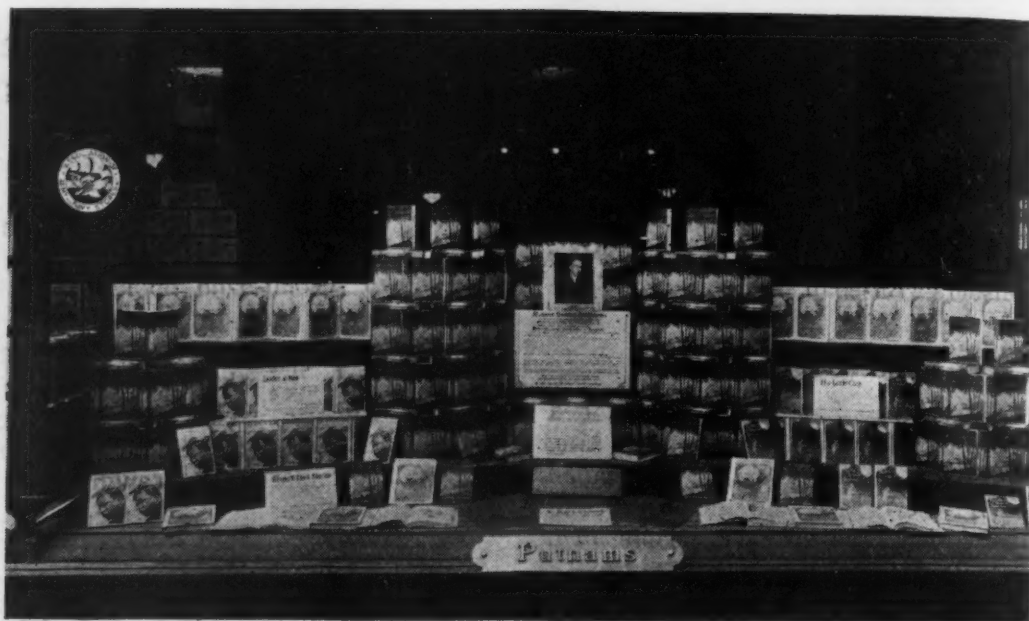
IN the latest catalog from the Morris Bookshop, Chicago, the proprietor, Frank M. Morris, modestly points out that he is celebrating his thirty-fifth year as a bookseller. No bookseller in a large community has been able to do more in making his personality and influence felt in a most intimate way, and literary Chicago today owes much to what he has done in this field. To quote the *Chicago Evening Post*:

"Mr. Morris has not only kept up the traditions of a noble profession but he has been a friend of every literary man and literary movement in the city, and if anyone ever attempts a history of literary Chicago or anything of that sort he will find Mr. Morris one of his best and most willing sources of information. Meanwhile, we hope that Mr. Morris will find that the first thirty-five years are the hardest and that as one enters into one's second thirty-five-year lap the rewards of constancy begin to come in with ever increasing frequency."

THE DOOR WAS OPEN

"In these hard times I'm trying to make a living by selling this set of books. Won't you help me out?"

"You betcha. I will in a minute if you don't go peaceably."
—*Life*.



IN CONNECTION WITH THE PUBLICATION OF "THE ISLE OF SEVEN MOONS," PUTNAM'S RETAIL STORE MADE AN ELABORATE DISPLAY OF ALL THE WRITINGS OF ROBERT GORDON ANDERSON, AUTHOR, BOOK SALESMAN, POPULAR AND BELOVED FIGURE IN THE BOOK-TRADE.

FREDERICK W. WILE, chief of the Washington Bureau of the Philadelphia Ledger, has accepted a contract to write his autobiography for the Century Company, narrating his experiences as an American newspaper man for twenty years here and abroad. Mr. Wile will begin with his cub reporting days in Chicago and follow with his subsequent newsgathering adventures in Europe and Washington. The articles will begin to appear in serial form next winter, and Mr. Wile hopes to complete them before the end of 1923.

DODD, MEAD & Co., in an effort to create interest in the new W. J. Locke novel, "The Tale of Triona," to be published in September, have printed at the bottom of all their invoices *This Is A Locke Year*. Despite their assumption that everyone in the trade would understand the meaning of this cryptic message, an inquisitive gentleman wrote them, "not being able to find the word Locke in the dictionary, will you kindly tell us the meaning of the word. This is merely to satisfy our curiosity." Such is fame!

THE eighty-fifth issue of the "English Catalog of Books" has just reached this country, the American market being handled by the PUBLISHERS' WEEKLY. The volume is familiar to all the American book-trade as the authoritative guide on the new books of Great Britain accumulated from the weekly list in the *Publishers' Circular*. The volume contains, also, a list of learned societies, printing clubs, etc., with lists of their publications, and a directory of publishers.

ON JUNE 1ST, new prices, 20% below the old, were established by E. P. Dutton & Com-

pany, on all three bindings of the *Everyman's Library*. The regular cloth binding will now be 80c, library cloth \$1.10 and flexible leather \$1.60.

ALL THOSE who want a critical guide to the best works of American authors will be interested in "A Short History of American Literature," published by Putnam and based upon the "Cambridge History of American Literature."

"WE HAVE SOMETIMES thought (tho we do not care very much for sequels)" writes Christopher Morley in the *New York Evening Post* "of having our old friend Roger Mifflin, wearying of running his second-hand bookshop in Brooklyn, buy some kind of barge or tugboat and go seafaring along the coast and inland waterways in a nautical bookshop. But now comes a mysterious clipping from the *London Nation and Athenæum*, which seems to project the first of all actual maritime bookstores:

"We believe the Anchor liner commanded by the author of 'The Brassbounder' has become a sort of link between the literary circles of New York and London. She is the home, we have heard, of an exclusive club when in New York Harbor, and the rare notions there exchanged do not figure in the ship's manifest. It is said to be Capt. Bone's intention to open a bookshop on the latest big addition to his company's fleet and to persuade young literary men to run the shop in turn."

"If it is true that the Anchor Line plans a bookshop on the new *Tuscania*, our hat is in the ring as a candidate for the position of book-steward."

Plays for Children

A VALUABLE reference list of plays for children has been published in revised form by Kate Oglebay, the first issue having been 1920. Booksellers will find it useful for their reference shelves to enable them to help customers find the right type of play for children.

A New Out-Door Book

ALL who enjoyed Morris Longstreth's books on the Catskills and Adirondacks will find his latest "The Laurentians" (Century) even more entertaining reading, and booksellers will do well to find a place for it on their outdoor shelf. The region described in this glorified guide book lies only thirty-six hours from New York in a little explored part of the province of Quebec.

Promoting Gardening Books

A MOST attractive little catalog, designed to increase summer business, has been issued by the Hampshire Bookshop, Northampton, called "Books and Gardening." The little $4\frac{1}{2} \times 6$ booklet is most attractively bound in light green covers and has an essay by Doris Patee on "Books Will Make Your Garden Grow" an essay full of suggestions as to the books that are most useful in the different problems of practical gardening. This article is followed by a list of good garden books with brief notes, and other lists on nature books follow. The typography has been most carefully planned.

"Wiggily" Wrapping Paper

WHAT seems to be an entirely new field of book promotion has been developed for the "Uncle Wiggily Bedtime Stories," by Howard Garis. A New York firm dealing in wrapping paper has arranged for special illustrated "Uncle Wiggily Stories" which it prints on wrapping paper and paper bags, these to be sold to stores for the purpose of attracting the child trade of the country. Each story refers to another sheet that can be had of a different story, so that children will bring their mothers back to make further purchases. The



A NEW SHELF FIXTURE THAT PERMITS THE DISPLAY OF A GOODLY NUMBER OF BOOKS.

"Uncle Wiggily Stories" have also gone on the radio recently.

Perfecting Book Display

THE increased emphasis on the importance of neat and adequate display of books in order to get the proper turnover has brought many new display fixtures into the market, several of which have proved peculiarly effective for the purpose. The Universal Fixture Corporation, which produced the rotary fixtures that have been featured by the American News Company in its well directed efforts to get books attractively displayed, has now put on the market a new shelf fixture that permits the display of a goodly number of books. It can be easily moved from one counter to another and displays the titles directly at the level of the customer's eyes. These fixtures are of metal, and books can face either way and set broadside or in regular rows.

Good Book-Making

TWO committees have been discussing the state of public taste in England recently, a committee representing British industry and a committee representing the interests of art. In brief, industry says that "there can be no substantial improvement in the artistic quality of British products until the taste of the buyer is improved," and the artists believe "there can be no improvement in the taste of the buyer until the characteristics of the products improve." Probably progress has got to be made side by side. There are undoubtedly many merchants who would like to improve the general taste of each article which they handle but find their public lagging behind, and there are also merchants whose taste lags behind that of the customers. There is hope in the educating of children, but sometimes those who have labored to improve the taste of youth thru many grades of school work and then have seen the decorations in the homes which these same children make for themselves as adults, feel a sense of discouragement.

While in matters of taste progress is always slow, it has ever been one of the encouraging things about printing that there seem to be so many people who appreciate beautifully balanced pages who have not been especially trained in the æsthetics of typography. In printing, as in many arts, there has been often too much of a feeling that "fine printing" was queer printing. To quote W. R. Lethaby from an article printed in connection with the Guild Exhibition in London, "Design is not some strange contortion of a useful thing into a freak; it is, properly, the arranging how reasonable work may be rightly done."

The latest bulletin from the Harvard University Press now puts a September date upon the publication of D. Berkeley Updike's important book on the history of printing, which has long been awaited by those who are interested in good book printing and who appreciate what Mr. Updike's work stands for in American printing. Mr. Updike entered into the field of book production after the most thoro and unusual preparation by study of the best examples of world printing and after many years spent in collecting works on the history of printing, so that his library in Boston forms an unusual background for any typographical work, including as it does, examples of every printing master in addition to copy books, style books and items that are seldom seen. This bulletin of the Harvard Press in its introduction says:

"Both the general reading public and the booksellers are evincing an increased apprecia-

tion of sound manufacture in books. Our position has always been that a good book is worthy of good physical dress and that shoddy or cheap manufacture is a most serious detriment to efficient publishing. All our books published in the last year and a half have been under the direction of Bruce Rogers, who has been for some time the official printing advisor of Harvard University."

Mr. Rogers, as is well-known to lovers of printing, is also responsible for many special items that are coming out thru the press of William E. Rudge of Mt. Vernon. Among those published recently is "The Bride of Huitzil," an Aztec legend, by Hervey Allen, published by James F. Drake in New York. The book is a slim octavo, and the pages are decorated in the Aztec manner by Bernhardt Wall. The selection of type, use of italics and general make-up are pleasing in every way. The binding in imported gilt and red paper with a buckram back is an extremely effective piece of work.

Another book that Mr. Rogers has been responsible for comes from the Dunster House Bookshop, Cambridge, Mass., a volume of poems by Conrad Aiken, another example of Mr. Rogers's skill in handling the poetical line in book composition.

A very attractive little volume of poetry is "The Little Book of Society Verse," compiled by Fuess and Stearns, just issued by Houghton Mifflin Company. The volume is of pocket size, pleasant type page, pages running easily thru the hand and with a daintily contrasted cloth cover very suitable to a volume of society verse.

The Macmillan Company have given a very pleasing format to "The Dingbat of Arcady," by Marguerite Wilkinson, which has been printed for them by the Conde Nast Press, Greenwich, Conn. The green cover and wrapper, a suggestion of the happy out-of-doors, are very suitable to the volume.

A twelvemo volume of very satisfactory make-up and dignified design is "The Ninth Vibration," by L. Adams Beck, a collection of stories of Asia. The title page is two-color, type, modern and pleasing, and the binding substantial and in keeping with the book.

A perfect use of the silhouette is shown in the Century Company's edition of "More Jataka Tales," retold by Ellen C. Babbitt, for which Ellsworth Young, who did the illustrations for the first series, has made a series of thirty-three silhouettes, one of which appears to advantage on the cover.

The University of Chicago Press has carried thru an interesting piece of publishing in the volume entitled "Naturalists in the Great Lake Region," a book that endeavors to cover in one volume all the different aspects of nature study for a limited region. The illustrations are profuse, well-executed and very illuminating, and include geological maps, nature drawings, photographs, etc. Such a book may suggest the same type of volume for other regions. In making the volume flexible for pocket form, the publishers have used the heavy leather substitute, which has been used more generally in

commercial work than in book publishing.

A fine and dignified pair of octavos is "The Life of E. H. Harriman," by George Kennan, published by Houghton Mifflin Company. And another fine biography in appearance is "The Life of Donald G. Mitchell," by Waldo H. Dunn, published in one volume by Scribner. These works are in the best style of dignified and well-executed octavo.

Houghton Mifflin Co. has also made an attractive book of "The Blocking of Zebrugge," by Captain Carpenter, just published in this country.

English Book-Trade News

(From Our London Correspondent)

THE best selling novels just now are:

Richard Triumphant. W. Pett Ridge.

Men, Women and Beasts. H. de Vere Stackpoole.

Peter. E. F. Benson.

Sembal. Gilbert Cannon.

The Oppidan. Shane Leslie.

The Red House Mystery. A. A. Milne.

We ought to include in the above, and our reason for not doing so is that they are things apart from the ordinary successful novels, Mr. Hutchinson's "If Winter Comes" and Wilfred Ewart's "Way of Revelation." The first book is just soaring to heights unknown in the way of sales, while Mr. Ewart's book is arriving at a remarkable figure for a war novel. These two novels, so different in every way except one—their sincerity—are seen everywhere: in the homes, clubs, tubes, trains, etc. Their authors are, indeed, very fortunate.

Non-fiction is giving us some very readable works:

Alfred Noyes' The Torch Bearers.

Hilaire Belloc's The Jews.

Harold Begbie's Shackleton.

J. C. Squire's Poems (2nd Series).

Edmund Gosse's Aspects and Impressions.

William Beebe's The Edge of the Jungle.

Some other good books for which orders are flowing in satisfactorily both non-fiction and fiction, are:

Lord Dunsany's Chronicles of Rodriguez.

Ethel M. Dell's The Odds and Other Stories.

Middleton Murray's The Things We Are.

Brander Matthews' Essays on English.

Mr. Duster's Painted Windows.

Victor Bridge's Greensen Gland.

Dark's Outline of Wells.

Mrs. Watts-Dunton's Swinburne.

G. B. Burgin's More Memoirs.

Joseph Tumulty's Woodrow Wilson.

The spring book-trade, in spite of the still continuing difficulties which face the publisher and bookseller, has been excellent. It would have been an amazing spring if everything had been straight and clear sailing. It doesn't want much imagination to realize this when you read what the difficulties have been: Abnormally high income tax, local taxes almost up to war heights, the state of Europe, the threatening general election, two million unemployed, pending strike of one million engineers, red revolution or civil war, or whatever else you care to call it, in Ireland; high bank rate (now falling, thank goodness!), cost of book materials, etc., still probably over 200 per cent above pre-war rates, advertising costs and transportation charges almost impossible—and a few others not worth mentioning! Quite a nice little catalog, the reader will agree. It is not to be wondered at that publishers and booksellers have been a little apprehensive. Yet, in spite of all of these things, they go on their way, quietly producing, gauging the possibilities of a book, and placing the same before their clients in the bookshops. The bookseller, while perhaps a little more cautious than in the old days, continues to show his courage by stocking the couple of thousand books or so which have made their appearance lately or will do so before spring merges into summer. And, what is even more encouraging, this means that books *are* selling. If the book buying habit would return in full force, the optimism of the few would be more than justified. And many of the works which have appeared and which are to appear during the next few weeks are intensely interesting. The little lists, brief in the extreme, given below, will bear this out. Several of them are not just books of the moment, while others are of the "best sellers." There has been one other very bad detriment to good sales this

year, and this has been the unfortunate packers' strike which lasted several weeks. Fortunately, it is over, but it did a great deal of harm while it lasted, and thousands of pounds of orders, in the aggregate, were lost, perhaps not forever, but, in any case much trade was definitely and entirely lost. Soon the quiet summer days will be upon us, when practically only the cheap reprint will have anything like sales and when publishers will be getting ready their autumn books.

Here is a new idea for a circulating library, for which England is famous. It has been started by Harrods, the great London store. In order to meet the needs of those who only occasionally require to use a library to secure some special or recently published work, Harrods are issuing 100-Day Readers' Tickets. These are available at half a guinea each, and entitle the holder to borrow a book whenever desired, up to a total of a hundred days, which may possibly extend over several years.

More American publishers, says *John O'London's Weekly*, have come to London this spring, seeking new books, than have ever been here before. Per contra, we have sent more authors to America lecturing, Mrs. Margot Asquith among them, and so the business is even. It would be a pity if either country should have any advantage over the other in literary faring.

This is how the Britisher's money goes. It is an excerpt from the famous Geddes Report:

In examining the estimates of the British Museum we are struck by the greatly increased cost of bookbinding. This item, which in 1913-14 cost £11,900, is estimated in 1921-22 at £26,500, and in 1922-23 at £22,000. We suggest that in present circumstances this item should be reduced by £3,000, and the incidental expenses at the Natural History Museum should be reduced by £5,000.

We learn from the *London Evening News* that John Galsworthy, back from his Scandinavian tour and his visit to Paris, was again in the chair at the P. E. N. Club the other night when the guests were M. Emile Cammaerts, the Belgian poet, and Mr. Mjelde, a Norwegian author. The P. E. N. Club, which numbers most of the younger school of writers among its members, has been so successful that associate clubs have already been established in Paris (with M. Anatole France as its head), Brussels, and New York. Spain is to have a branch shortly, and similar clubs are being projected in Norway, Sweden and Denmark. Members of the London (or parent) club are ex-officio members of all the others. "No speeches" is one of the rules of the club; but there is always a riot of conversation to make up for any lack of after-dinner oratory.

The sister of A. S. M. Hutchinson, Vere Hutchinson, is having her first novel published almost immediately by Jonathan Cape, who has so definitely made his place among the notable British publishers. Miss Hutchinson's story is to be entitled "Sea-Wrack."

Mr. Hutchinson's new novel, "This Freedom," is going to surprise his tens of thousands of readers. It is a very remarkable analysis, penetrating to the utmost degree of human character. The drama of it, as well as its vividness, will assure for it another tremendous sale.

Song For Anthologists

(With the Compliments of the Season to
W. S. Gilbert)

AS the burglar still continues enterprising,
Enterprising,
He has given up the grosser forms of crime,
Forms of crime;
And is now anthologizing, 'thologizing,
'Thologizing,
Making free with other people's bits of rhyme,
Bits of rhyme.
So he preys upon the products of the gifted,
Of the gifted,
Whom he doesn't often have to reimburse,
Reimburse.
With the cream of many volumes gently lifted,
Gently lifted,
He compiles a Wee Anthology of Verse.

When he wants to put a penny in his purse,
In his purse,
He compiles a Wee Anthology of Verse.

When you chance to need some easy pocket
money,
Pocket money,
You will thank me for this inexpensive hint,
'Spensive hint,
For anthologizers,—which is mighty funny,
Mighty funny,—
Are not often asked to pay for what they print,
What they print.
For the poet thinks it helps his reputation,
Reputation,
(And the poet really ought to have a nurse,
Have a nurse).
So for little work and ample compensation,
Compensation,
Just compile your Wee Anthology of Verse.

When you want to put a penny in your purse,
In your purse,
Just compile your Wee Anthology of Verse.

A. G. in *Life's Bookstuff* Number.

Business Notes

COLUMBUS, Mo.—The Missouri Store Co., dealers in books, will erect a two-story building at a cost of \$40,000.

LIBERTY, Mo.—The Liberty Book Store, of which E. T. Brant is proprietor, is the successor to O. A. Hutchings, dealer in books and stationery.

NEW YORK CITY.—A new foreign bookstore of the Metropolitan Library, Inc., has opened with very attractive quarters at 41 West 39th St., and will carry books in French, German and Spanish as well as art books and religious books.

NEW YORK CITY.—The Aldus Book Shop, dealers in Modern First Editions and Rare Books, has moved to more convenient and commodious quarters at 36 East 49th Street. It has also added a new department containing imported and domestic editions of current books which will open on or before June 1.

NEW YORK CITY.—At 804 Sixth Avenue, Chagnon & Co., Felix Lang, proprietor, have opened a new French bookstore.

NEW YORK CITY, N. Y.—The Economy Book Store Co., J. Benjamin, proprietor, has removed from 97 to 59 Nassau St.

NEW YORK CITY.—M. Gottschalk & Co., 47 East 44th St., have been appointed American agents for the Navarre Society, London, of which Charles J. Sawyer is the head.

PORTLAND, ME.—The Book Mart, Congress St., has opened a new stationery and bookstore, of which Robert J. Flaherty will be manager.

WATERBURY, CONN. — The Howland Dry Goods Co. of Bridgeport has secured a controlling interest in the Reid-Hughes Co., which hereafter will be conducted as the Howland-Hughes Co.

Obituary

THOMAS W. DURSTON

THOMAS W. DURSTON, a famous old-time bookseller in Syracuse, N. Y., died at his home in East Orange, N. J., on May 19th from an attack of pneumonia. Born in Syracuse in 1844, "Tom" Durston was identified with many interests in that city. When the Civil War broke out, he left his place as an assistant in the Wynkoop Bookshop and enlisted in the cavalry. He served thruout the four years, receiving his discharge as Quartermaster-Sergeant. In 1869 he started in for himself as

Thomas W. Durston & Co., and for years his shop in Vanderbilt Square was the best known in central New York. From it eventually came Clarence Wolcott, W. Y. Foote and Frederick C. Bailey, each of whom engaged in the book business for himself. In 1893 the firm became Thomas W. Durston & Son by the admission of his son, J. Frank, into partnership. In January, 1897, the firm failed and the stock was sold to close the business. He was agent for a long period for the Methodist Book Concern, and afterward when he retired from the book business he was connected for ten years with Syracuse University as bursar.

EDWIN W. HALL

EDWIN W. HALL of the traveling staff of the Dodge Publishing Co., died at his residence in East Orange, N. J., on May 30th. He was fifty-four years of age. Starting as a boy with Thomas Nelson & Sons when they represented the Oxford Bible line in America, he became a salesman in early manhood, and during the past thirty years he traveled for Nelson's, the International Bible Agency, Cassell & Co., Scribner's, Moffat, Yard & Co., and for the past four years he represented the Dodge firm in Boston, New York State and the South. He is survived by his widow and three sons.

DR. JOHN A. WYETH

DR. JOHN A. WYETH, founder of the Polyclinic Hospital, New York, and one of the most famous surgeons in America, died at his home in New York on May 28th. He was in his seventy-eighth year. Born in Alabama, he fought for the Confederacy in the Civil War and published two books relating thereto, "With Sabre and Scalpel" (1914) and "Life of General Nathan B. Forrest" (1899). He was also the author of a "Textbook on Surgery," first published by Appleton, afterward by the Oxford University Press.

Communication

225 Albert Street,

Brisbane, Australia, 10th April, 1922.

Editor, PUBLISHERS' WEEKLY:

Our previous letter to you, which you were good enough to publish, with regard to short postage on American letters sent to us, has had such a good effect that we would like to draw the attention of your publisher readers to the fact that we want their announcements and catalogs—not only just this once but as issued in future. Even some of the many friends with whom we deal fail us in this respect.

With kind regards and many thanks.

Very truly yours,

GEO. H. BARKER.

Bookseller to the University of Queensland.

The Weekly Record of New Publications

THIS list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth.

Imprint date is stated [or best available date, preferably copyright date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date; otherwise simply "c." No ascertainable date is designated thus: [n. d.]

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q (4to: under 30 cm.); O (8vo: 25 cm.); D. (12mo: 20cm.); S₂ (16mo: 17½ cm.); T. (24mo: 15 cm.); T_f. (32mo: 12½ cm.); Ff. (48mo: 10cm.); sq., obl., nar., designate square, oblong, narrow.

Aldrich, Fred Davis; Foster, Irving Lysander, and Roulé, Claude

Elementary French; the essentials of French grammar with exercises; rev. ed. 10+539 p. front. (col.) il. map D [c. '22] Bost., Ginn \$1.56

Alington, Cyril Argentine

Through the shadows. 233 p. D c. N. Y., Macmillan \$1.75

Complications arising from assumed identities at an English house party in honor of an American girl.

Allen, Nellie Burnham

North America. 14+391 p. front. il. diags. maps col. maps (pls.) D (Geographical and industrial studies) [c. '22] Bost., Ginn \$1

Anker, James

Two dead men; tr. from the Danish by Frithjof Toksvig. 211 p. D c. '22 N. Y., Knopf \$1.75

A mystery story of one of the cleverest criminals of Danish police activities.

Anonymous

Hoax. 8+297 p. D [c. '22] N. Y., Doran \$2

A very modern young man as viewed by his amused father.

Association of Collegiate Schools of Business

Social studies in secondary schools; the commission on correlation of secondary and collegiate education; with particular reference to business education. 10+117 p. fold. chart tabs. diagr. D (53 p. bibl.) [c. '22] Chic., Univ. of Chic. Press \$1

Auden, Harold A.

Sulphur and sulphur derivatives. 18+101 p.

front. il. diags. D (Pitman's common commodities and industries) [21] N. Y., Pitman \$1

Sulphides and chlorine compounds; Sulphates of calcium, aluminum, ammonium, copper, iron and zinc; Sulphuric acid manufacture; Residual products; Uses of sulphuric acid.

Bailey, Carolyn Sherwin

Flint; the story of a trail. 315 p. front. pls. D [c. '22] Milton Bradley Co., Springfield, Mass. \$1.75

A tale for boys and girls, of Indian war paint and buried treasure.

[Bayes, Walter, and others]

Traffing in art and handicrafts. 7+128 p. il. diags. S (The new educator's lib.) '22 N. Y., Pitman 85 c.

Design; Perspective; Clay modelling; Metalwork; Raffia work; Basket-work in schools; Bookbinding; Upholstery; Paper modelling; Toy-making.

Beaumont, Roberts

Wool substitutes. 14+190 p. il. pls. tabs. diags. O '22 N. Y., Pitman \$3

Reclaimed wool; Mungo and shoddy; Extract wool; Noils; Blending; Yarn preparation; Cloth manufacture.

Bell, Bernard Iddings, D.D.

The good news. 13+108 p. D [c. '22] Milwaukee, Wis., Morehouse Pub. Co. \$1.35

The unknowable God; The knowable God; Christ's kind of a church; Our social duty; How to talk with God; The touch of Jesus.

Bennett, Arnold i.e. Enoch Arnold

The love match; a play in five scenes. 117 p. D [c. '22] N. Y., Doran bds. \$1.50

A comedy on marriage.

Andress, James Mace, and Andress, Annie Turner

The story of Rosy Cheeks and Strong Heart; a health reader for the third grade; il. by Dorothy Whitmore. 47 p. col. il. S c. '20-'22 N. Y., Macmillan pap. 30 c.

Austin, Benjamin Fish

Christ or Barabbas; a psychic novel. 5+142 p. D [c. 21] Los Angeles, Cal., Austin Pub. Co. \$1

Barton, Bruce

Only one thousand dollars; with which is incorporated the annual report of the Salvation Army, 1921. 80 p. D '22 N. Y., Commissioner Thomas Estill, 122 W. 14th St. pap. apply

Bedford-Jones, Henry

The fiction business. 11+72 p. O [22] Denver, Col., Student Writer Press \$1

Blue hen's chickens' cook book; containing a number of long used recipes, embracing all popular dishes and a variety of miscellaneous recipes of more than special value to housekeepers. 112 p. D c. '21 Milford, Del., Milford Chronicle Pub. Co. pap. apply

Bourke, Rev. M. P.

Some medical ethical problems solved; [paper presented to the Catholic Hospital Assn. of the U. S. and Canada.] 24 p. O [c. '21] Mil., Wis., The Bruce Pub. Co. pap. apply

Bragdon, Claude Fayette, ed.

Oracle; [spiritual communication]. 64 p. front. (por.) facsm. S c. '21 Rochester, N. Y., The Manas Press \$1.50

Blavatsky, Helene Petrovna; Judge, William Quan, Tingley, Katherine

Le message de la théosophie; recueil de pensées secourables appropriées à l'heure actuelle, tirées des oeuvres des trois leaders du mouvement théosophique. 106 p. front. (por.) pls. (pors.) T [c. '22] Point Loma, Cal., Aryan Theosophical Press 75 c.

Boyd, William

The history of Western education. 11+443 p. O ['21] N. Y., Macmillan \$5

Brunet, René

The new German constitution; translated from the French by Joseph Gollomb; foreword by Charles A. Beard. 14+339 p. (bibl. foot-notes) O c. '22 N. Y., Knopf \$3.50

An account of the German revolution, and an analysis of the new plan of government.

Bull, Albert E.

Buying goods; the commercial buyer and his work. 7+96 p. D (Pitman's popular business books) '22 N. Y., Pitman 85 c.

Buttz, Henry Anson

His book; lectures, essays, sermons, exegetical notes; ed. by Charles Fremont Sitterly; in 2 v.; v. 1, v. 2. 250 p. front. (por.) pls. (pors.) facsm. O N. Y., Methodist Bk. Concern \$5 set

Vol. 1; Introductory; Lectures; Essays and reviews. Vol. 2; Baccalaureate sermons; Exegetical notes.

Cadmus, Nancy E.

A manual of obstetrical nursing; prepared for use in connection with textbooks of obstetrics. 15+100 p. (bibl.) tabs. D c. '22 N. Y., Putnam \$1.25

For training schools as an aid to a gradual development of remedies for the insufficient amount of attention paid to the subject.

Cann, T. C.

Grammar for Italians to learn English; a rational, theoretical-practical method; new complete course. 608 p. D ['21] Milwaukee, Wis., C. N. Caspar Co. bds. \$2.50

Carswell, Catherine

The camomile; an invention. 319 p. D [c. '22] N. Y., Harcourt, Brace

The reactions of a girl ambitious to write, told in diary form.

Caven, Stewart Thomas

A pair of idols. 280 p. D [c. '22] N. Y., Dutton \$2

An Irish love story.

Chaffee, Allen

Unexplored; il. by William Van Dresser; [with glossary and pronouncing dictionary of geological terms used and key to geologic time.] 266 p. il. (pls.) D (Bradley quality books) c. '22 Springfield, Mass., Milton Bradley Co. \$1.50

A western tale of cowboys and daring feats, which serve as a background for geologic information.

Clapham, Richard

Trout-fishing for the beginner; with 22 diagrs. by the author. 12+100 p. D [n. d.] N. Y., Stokes \$1.25

Suggestions on equipment and technique by an English angler.

Colby, Frank Moore, ed.

New international year book for 1921. 776 p. il. pls. maps O [c. '22] N. Y., Dodd, Mead \$6.75

"Compendium of the world's progress during the year 1921."

Colby, Gertrude K.

The conflict; a health masque in pantomime. 70 p. front. pls. diagrs. O ['21] N. Y., A. S. Barnes & Co., 30 Irving Pl. \$1.50

Comstock, Harriet Theresa Smith [Mrs. Philip Comstock]

At the crossroads; front. by Walter De Maris. 283 p. front. (col.) D c. '22 Garden City, N. Y., Doubleday, Page \$1.75

The decision that duty is greater than love works out a happy solution for tangled lives.

Connell, Richard

The sin of Monsieur Pettipon and other humorous tales. 287 p. D [c. '22] N. Y., Doran \$1.75

Mr. Pottle and the South-Sea cannibals; The cage man; Gretna greenhorns; The \$25,000 jaw; Mr. Pottle and the one man dog.

Conway, Sir Martin i.e. William Martin

The Van Eycks and their followers. 19+529 p. front. il. pls. Q '21 N. Y., Dutton \$15

Traces the origin of the art of the Van Eycks in the French schools of the 14th century. Describes the work of all the known artists of the Low Countries down to Bruegel.

Conwell, Russell Herman, D.D.

Sermons for the great days of the year. 6+226 p. D [c. '22] N. Y., Doran \$1.50

Discourses for the outstanding occasions of the church calendar, from New Year's day to Christmas.

Corkery, Daniel

The hounds of Banba. 222 p. D '22 N. Y., Huebsch \$1.50

Short stories of Irish revolutionaries. Partial contents: The ember; On the heights; Comrades; Seumas; Colonel MacGillicuddy goes home.

Crawford, James Pyle Wickersham

Temas Españoles; [Spanish composition and conversation for 2nd year classes.] 8+203 p. S c. '22 N. Y., Holt \$1

Cain, Belle Maxwell

Soul beams, [verse]. no paging S c. '22 Wash., D. C., [author], Wardman Park Inn \$1.25

Columbia University. Teachers College

Social hygiene education; report on a social-hygiene program given at Teachers College in the summer session of 1920, under the auspices of

Teachers College of Columbia Univ., U. S. Interdepartmental social hygiene board, U. S. Bureau of Education, U. S. Public health service, Am. Social hygiene association. 22 p. (2 p. bibl.) O ['21] N. Y., Teachers College, Columbia Univ. pap., gratis

Deland, Margaret Wade Campbell [Mrs. Lorin Fuller Deland]

The vehement flame; with front. by C. E. Chambers. 378 p. front. D [c. '22] N. Y., Harper \$2

A boy of nineteen is swept by his youthful emotion into a romantic marriage with a woman of thirty-nine.

De Nerval, Gerard or Labrunie, Gerard

Daughters of fire; Sylvie-Emilie-Octavie; tr. from the French by James Whitall. 138 p. S c. '22 N. Y., N. L. Brown \$1.50

Contents: Introduction; Sylvie, ideal love; Emilie, memories of the French Revolution; Octavie, the illusion.

Derieux, Samuel A.

Frank of Freedom Hill; with a front. in color. 292 p. D c. '22 Garden City, N. Y., Doubleday, Page \$1.75

A story for all dog lovers, the adventures of Frank, a big Irish setter, who, "If he had not been a dog would have been a gentleman."

Donaldson, Ellen Miller

Moons of long ago; old Indian tales; il. by Charles H. Lassell. 140 p. D [c. '22] Springfield, Mass., Milton Bradley Co. \$1

Dorado, Carolina Marcial, and Ray, Medora Loomis, eds.

Trozos modernos; selections from modern Spanish writers; ed. with notes, direct method exercises and vocabulary. 4+195 p. front. (col. pl.) il. S [c. '22] Bost., Ginn 84 c.

Doughty, William Howard, jr.

Socialism and the average man; a presentation in popular form of the nature of socialism; the fallacies inherent in certain of the more general and fundamental doctrines of socialism; the disingenuousness of the propaganda in favor of socialism; and the futility and impracticability of certain typical schemes that have taken shape under the name of socialism. 13+238 p. O c. '22 N. Y., Putnam \$2.50

Downing, Elliot Rowland

A naturalist in the Great Lakes region. 25+328 p. front. il. maps tabs. charts diagrs. D (The Univ. of Chic. nature-study ser.) [c. '22] Chic., The Univ. of Chic. Press leath. \$3.50

Description of the flora and fauna of the Great Lakes region. Traces development of the geologic and physiographic factors which have affected the distribution of the plants and animals.

Drury, Aubrey, and others, comps.

World metric standardization; an urgent issue; a volume of testimony urging world-wide adoption of the metric units of weights

and measures—meter-liter-gram. 524 p. fronts. (por.-map) O [c. '22] San Fran., Cal., World Metric Standardization Council, 681 Market St. \$5

Eaton, Walter Prichard

Penguin persons and peppermints. 12+251 p. D [c. '22] Bost., W. A. Wilde Co. \$1.50

Quiet essays on varied subjects.

Edwards-Ciabattari, R.

Easy method for Italians to learn English, especially adapted for beginners. 243 p. D [c. '22] Milwaukee, Wis., C. N. Caspar Co. bds. \$2

Erckmann, Emile, and Chatrian, Alexandre

Histoire d'un conscrit de 1813; ed. with notes, exercises and vocabulary by Madison Stathers. 7+288 p. fronts. (map, il.) il. S [c. '22] Bost., Ginn 84 c.

Ettinger, William Louis; Shimer, Edgar Dubs, and O'Regan, James J.

The progressive road to silent reading. 10+214+16 p. il. D (The Progressive Road to Reading ser.) [c. '22] Bost., Silver, Burdett & Co. 76 c.

Suggestions for efficiency for children; Reading for comprehension; Reading for speed; The study of standard pictures; Correlation.

Ewart, Wilfrid

Way of revelation; a novel of five years. 492 p. O c. '22 N. Y., Appleton \$2.50

The Great War as the fiery test of manhood and womanhood is the subject of this novel by the English author.

Farquhar, A. B., and Crowther, Samuel

The first million the hardest; an autobiography. 11+316 p. O c. '22 Garden City, N. Y., Doubleday, Page \$3.50

A financial history of America for the past 60 years; how a raw country had built up one of the great industrial plants and one of the great fortunes of the United States.

Flammarion, Camille i.e. Nicolas Camille

Death and its mystery at the moment of death; manifestations and apparitions of the dying; "doubles"; phenomena of occultism; tr. by Latrobe Carroll. 371 p. O (Death and its mystery trilogy, v. 2) c. '22 N. Y., Century \$3

The great astronomer presents the results of more than 50 years' investigation of facts concerning immortality in his trilogy "Death and its Mystery." The present volume discusses the age-old phenomenon of psychic power exhibited at the moment of death.

Frankau, Gilbert

The love-story of Aliette Brunton. 487 p. D [c. '22] N. Y., Century Co. \$2

An English novel dealing with the play of emotions of a high-minded woman, of the man she loves, and of the husband she does not love.

Dercum, Francis Xavier

An essay on the physiology of mind; an interpretation based on biological, morphological, physical and chemical considerations. 3+150 p. D [c. '22] Phil., W. B. Saunders Co. \$1.75

Dunn, Fannie Wyche

Educative equipment for rural schools. 23 p. O [c. '21] N. Y., Teachers College, Columbia Univ. 25 c.

Fisher, Richard Thornton

The management of the Harvard forest. 27 p. (1 p. bibl.) front. il. pls. tabs. fold. map O (Harvard forest bulls.) [c. '21] Petersham, Mass., Harvard Forest pap. \$1

Frost, Norman

A comparative study of achievement in country and town schools. 70 p. tabs. (1 fold.) diagr. O [c. '21] N. Y., Teachers College, Columbia Univ. pap. \$1; \$1.50

Gabriel, Gilbert W.

Jiminy; decorations by Ada V. Gabriel. 270 p. il. D [c. '22] N. Y., Doran \$2

Jiminy and Benjamin set out in quest of the perfect love story, Rafael's lost sonnets to his beloved Margarita.

Galloway, Thomas Walton

Reproduction. 144 p. il. S (School science ser. no. 4) '22 c. '16 Bloomington, Ill., Public School Pub. Co. 90 c.

For students in elementary courses in biology and for the layman who is interested in a simple, non-technical account of one of the most wonderful of the life processes.

Galsworthy, John

A family man; [a play] in 3 acts. 108 p. diags. D c. '22 N. Y., Scribner \$1

Garvie, Alfred Ernest

The Christian preacher. 507 p. O (International Theological Library) [c. '21] N. Y., Scribner \$3.50

Gauguin, Paul

The letters of Paul Gauguin to Georges Daniel de Monfreid; tr. by Ruth Pielkovo; foreword by Frederick O'Brien. 7+178 p. front. (por.) pls. O c. '22 N. Y., Dodd, Mead \$3

Letters to Gauguin's friend, fellow artist, counsellor, and banker.

Gerard, Louise

A son of the Sahara; il. by Frank Tenney Johnson and Joseph Franké. 299 p. pls. D [c. '22] N. Y., Macaulay \$1.75

A romance of the desert involving the capture from motives of revenge of an English heiress.

Glasgow, Ellen Anderson Gholson

One man in his time. 6+379 p. D c. Garden City, N. Y., Doubleday, Page \$2

The struggle between the old order and the new in a Southern city, focussing the interest on the daughter of a governor, a man of the people.

Glazebrook, Sir Richard Tetley, ed.

A dictionary of applied physics; in 5 v.; v. 1. 9+1067 p. tabs. diags. il. O '22 N. Y., Macmillan \$15

Includes: Mechanics, Engineering, Heat.

Goudiss, Charles Houston

The A. B. C. of winter foods. 14 p. O [c. '21] N. Y., The People's Home Journal [Priv. pr.]

The cattle of the sea. 16 p. O [c. '21] N. Y., The People's Home Journal [Priv. pr.]

Food wealth from grain. 16 p. O [c. '21] N. Y., The People's Home Journal [Priv. pr.]

Give the grape its rightful food place. 17 p. O [c. '21] N. Y., The People's Home Journal [Priv. pr.]

Gargiulo, Edith C.

Flickering candles; [verse]. 46 p. S [c. '21] Greenwich, Conn., The Mead Stationery Co. pap. 50 c.

Gill Wilson Lindsley

The third act of the American Revolution; brief text-book of the school republic. 31 p. diagr. T [c. '22] N. Y., Am. Patriotic League, 1542 B'way pap. 25 c.

Glynn, John Francis

Songs from the silence; a book of prison verse. 15+71 p. D [c. '21] Minneapolis, Minn., Byron & Learned Co. \$1

The invaluable apple. 18 p. O [c. '21] N. Y., The People's Home Journal [Priv. pr.]

Keeping cool with food. 13 p. O [c. '21] N. Y., People's Home Journal [Priv. pr.]

Keeping warm with food. 14 p. O [c. '21] N. Y., The People's Home Journal [Priv. pr.]

The strength that is stored in starch. 20 p. O [c. '21] N. Y., The People's Home Journal [Priv. pr.]

Vegetables and vitamins; [v. 1; v. 2.] 20; 23 p. O [c. '21] N. Y., The People's Home Journal, 80 Lafayette St. [Priv. pr.]

Gould, E. M. Lawrence

Problems of the new Christianity; with introd. by John Goddard. 9+92 p. D [c. '22] Brooklyn, N. Y., The New Church Press bds. 75 c.

Who or what is God?; Can God speak with men?; Do men die?; What is the religious life?

Graham, Stephen

Tramping with a poet in the Rockies; with 38 emblems by Vernon Hill. 10+279 p. O [c. '22] N. Y., Appleton \$2

The record of a tramping tour thru Glacier Park and the Canadian Rockies by the author of "Europe, Whither Bound?" etc., and Vachel Lindsay, the poet.

Grant, Douglas [pseud. for Ostrander, Isabel Egerton]

Two-gun Sue. 316 p. D c. '22 N. Y., McBride \$1.90

The struggle of a demure heroine to hold her property against the encroachments of unscrupulous speculators.

Granville, William Anthony

The fourth dimension and the Bible. 9+119 p. diags. O [c. '22] Bost., Badger \$1.50

The agreement between Bible passages and concepts which follow from the mathematical hypothesis of higher space.

Graves, Robert

On English poetry; being an irregular approach to the psychology of this art, from evidence mainly subjective. 149 p. D c. N. Y., Knopf bds. \$2

A study of the nature of poetry and poets in the light of advanced psychological research.

Greene, Leon S.

School shop installation and maintenance. 100 p. il. diags. tabs. D [c. '22] Peoria, Ill., The Manual Arts Press \$1.25

Motor transmission in a school shop; Motors and currents; Installation of metal-working equipment; Installation of woodworking equipment; Fitting edge tools; Fitting saws; Brazing band saws; Belting, etc.

Gould, E. M. L.

Son of God and Son of Man. 23 p. S [n. d.] Brooklyn, N. Y., The New-Church Press pap. apply

Graydon, Katherine Merrill

Butler College in the world war. 350 p. il. O ['22] Indianapolis, Ind., Butler College Alumni Assn. \$3

Greer-Petrie, Cordia

Angeline at the Seelbach; [humorous sketch]. 24 p. front. D '22 c. '21 Louisville, Ky., John P. Morton & Co., inc., pap. 50 c.

Griffith, Eleanor Glendower

Cho-cho and the health fairy; six stories; il. by Jessie Gillespie. 39 p. front. (col.) il. col. il. S '22 c. '19 N. Y., Macmillan pap. 15 c.

Haggard, Sir Henry Rider

The virgin of the sun. 294 p. front. D c. Garden City, N. Y., Doubleday, Page \$1.75

The account of a bold adventurer who fares forth to distant and semi-mythical lands in search of love and fortune.

Hall, Rev. Newton Marshall

Tales of captains and conquest; with illustrative material from English and American literature. D 11+240 p. (1 p. bibl.) front. (col.) il. D (Stories of the commonwealth of Israel) [c. '22] Bost., Ginn 84 c.

Stories from the Bible.

Haney, Lewis Henry

History of economic thought; a critical account of the origin and development of the economic theories of the leading thinkers in the leading nations; rev. ed. 19+677 p. (bibls.) D ['21] N. Y., Macmillan \$3.50

Harris, Corra May White [Mrs. Lundy Howard Harris]

The eyes of love. 317 p. D [c. '22] N. Y., Doran \$1.75

A tale of the strategic management of men, set in a southern background and told with the author's humorous, and epigrammatic slant.

Hastings, James, ed.

Encyclopedia of religion and ethics; v. 11. 936 p. O ['21] N. Y., Scribner subs. only \$8

Hayes, Hiram Wallace

The starting point. 8+411 p. D [c. '21] Bost., The Harmony Shop, 38 West St. \$2

A novel in which the author shows that the starting point of all social and economic reconstruction lies in a greater spirit of brotherly love.

Heilner, Van Campen

Adventures in angling; a book of salt water fishing; il. from paintings by Frank Stick; photographs by the author. 233 p. front. (col. pl.) il. pls. D [c. '22] Cin., O., Stewart Kidd \$3

Contents: Fishing off the coast of Florida; The sea horse; Light vs. heavy tackle; With grains and harpoon; In search of the fountain of youth; Death struggle with an alligator.

Henderson, Hubert D.

Supply and demand; with an introd. by J. M. Keynes. 10+181 p. diags. D (Cambridge economic handbooks) [c. '22] N. Y., Harcourt, Brace \$1.50

Partial contents: The economic world; Utility and the margin of consumption; Cost and the margin of production; Risk-bearing and enterprise; Capital; Labor; The real costs of production.

Hale, Will Taliaferro

William De Morgan and the greater early Victorians. 28 p. O (Indiana Univ. Studies, v. 8, no. 50) '21 Bloomington, Ind., Indiana Univ. pap. 25 c.

Hall, Ansel F.

Guide to Giant Forest, Sequoi National Park; a handbook of the northern section of Sequoia National Park and the adjacent Sierra Nevada. 127 p. tabs. charts fold. maps S c. '22 Yosemite, Cal., [Author], U. S. Nat'l Park Service pap. 50 c.

Hare, Walter Ben

Sunshine; a comedy with music; a tonic for the

Hergesheimer, Joseph

The dark fleece. 134 p. D [c. '18] '22 N. Y., Knopf \$1.50

Tubal Cain. 146 p. D [c. '18] '22 N. Y., Knopf \$1.50

Wild oranges. 128 p. D '22 [c. '18] N. Y., Knopf \$1.50

Published in 1918 in "Gold and Iron," now out of print.

Hodgdon, Jeanette Rector

The enchanted past; true stories of the lands where civilization began. 9+230 p. front. il. D [c. '22] Bost., Ginn 88 c.

The progress of the human family from the Hindus to the Greeks and Romans.

Hollopeter, William Clarence

Hay-fever; its prevention and cure; rev. edition. 424 p. (52 p. bibl.) front, tabs. pls. D c. '16-'22 N. Y., Funk & Wagnalls \$2

For laymen as well as physicians.

Hornibrook, Isabel Katherine

Drake and the adventurers' cup; with il. by Sears Gallagher. 10+309 p. front. il. pls. D c. '22 Bost., Little, Brown \$1.75

The adventures of Lonny Drake, boy scout and his chums with bear, alligator and Seminole Indian.

Howard, Aubrey

Howard's code. 69 p. T [c. '21] Chic., Howard, Davis & Co., 168 N. Michigan Ave. \$3

Cipher and telegraph codes applicable to general business.

Howard, F. Morton

Happy rascals. 241 p. D [c. '22] N. Y., Dutton \$2

Humorous stories of the roistering rivalry of two groups of coastwise sailormen.

Howard-Bury, C. K., and other members of the Mount Everest expedition

Mount Everest; the reconnaissance, 1921; with il. and maps. 11+356 p. front. il. (pls.) diags. tabs. maps fold. col. map Q '22 N. Y., Longmans, Green \$7.50

An account of the first great piece of exploration attempted since pre-war days.

Howe, John Benedict

Howe's new era civics; for the students of to-day and the citizens of to-morrow, to show them what government is and means in nation, state and at home, to deepen their interest in community affairs, and to light their path to public duty and service. 10+420 p. front. (pors.) il. facsms. diags. map. D [c. '22] Syracuse, N. Y., Iroquois Pub. Co., Herald Bldg. \$1.50

For High School students of both sexes, giving important changes in our civic life and in our laws.

glooms in 3 acts. 9+118 p. D c. '22 Bost., Walter H. Baker pap. 50 c.

Hill, John M.

Index verborum de Covarruvias Orozco; tesoro de la Lengva Castellana, o Española. 4+186 p. O (Indiana Univ. Studies, v. 8, no. 48) '21 Bloomington, Ind., Indiana Univ. pap. \$2

Hunter, David Gilbert

Orphans' court forms. 128 p. O [c. '22] Phil., Fidelity Trust Co. buck. gratis

Hudson, William Henry

Afoot in England. 309 p. O c. '22 N. Y., Knopf \$3.50

By the author of "Green Mansions." Partial contents; Wave, wind and spirit; In praise of the cow; Stonehenge; An old road leading nowhere.

Hugo Victor [Marie, comte]

Les misérables; abr. and ed. with notes, conversation and composition exercises and vocabulary by Victor E. François. 10+238 p. front. il. S [c. '22] Bost., Allyn & Bacon 80 c.

Adapted for the use of High Schools and Colleges.

Hungerford, Edward

Our railroads to-morrow. 332 p. O [c. '22] N. Y., Century \$2.50

Emphasizes the physical and human problems of the railroads, the possibilities of transportation and anticipates a railroad structure for the U. S. of the future.

Hunt, Theodore Whitefield

Timely topics. 224 p. [c. '21] Princeton, N. J., Princeton Univ. Press \$2

Hutchinson, Stuart Nye

Bible boys and girls. 189 p. D ("Five minute" talks) [c. '22] N. Y., Revell \$1.25
Religious tales for juveniles.

Hysell, Helen

The science of purchasing; with an introd. by J. George Frederick. 11+261 p. front. (chart) facsms. O c. '22 N. Y., Appleton \$2.50

Practical information regarding all aspects of organization and use of the purchasing department.

In the cluth of circumstances; my own story by a burglar; [Malcolm W. Davis, collaborator.] 271 p. O c. '22 N. Y., Appleton \$2

How a social square deal changed a criminal into a law-abiding citizen.

Jenks, Jeremiah Whipple and Lauck, William Jett

The immigration problem; a study of American immigration conditions and needs; rev. and enl. by Rufus D. Smith. 27+655 (5 p. bibl.) tabs. fold. charts map D [c. '11-'13-'17-'22] N. Y., Funk & Wagnalls \$3

Includes the "Three Per-Cent" Immigration Law of 1921.

Kinross, Albert

The truth about Vignolles; il. by Ernest Fuhr. 375 p. front. (pors.) il. pls. D c. '21-'22 N. Y., Century \$1.90

Six tales of adventure, written around the same central character, Vignolles, but in different settings.

Knight, Edgar Wallace

Public education in the South. 12+482 p. (8 p. bibl.) tabs. D [c. '22] Bost., Ginn \$2

A study of educational progress in the South; The relation between education and economic, social, political and religious influences.

Leaf, Walter

Little poems from the Greek. 94 p. D '22 N. Y., McBride bds. \$1.75

From early times to the end of the Persian wars; The Athenian ascendancy; The supremacy of Alexandria.

Lee, Gerald Stanley

Invisible exercise; seven studies in self command with practical suggestions and drills. 10+297 p. D [c. '22] N. Y., Dutton \$2

A man's experience in finding setting-up exercises that can be taken quickly and without interrupting work.

Levi, G.

New, easy and practical method for Italians to learn English; 2 v. 458 p. D ['22] Milwaukee, Wis., C. N. Caspar Co. \$3

Lindstrom, J. W.

Cottage and semi-bungalows, containing 30 designs, mostly colored, showing also the plans. 64 p. il. pl. O ['22] Milwaukee, Wis., C. N. Caspar Co. \$1

Two story homes, containing 30 designs, mostly colored, showing the working drawings. 64 p. il. pls. O ['22] Milwaukee, Wis., C. N. Caspar Co. pap. \$1

Longstreth, Thomas Morris

The Laurentians; the hills of the habitant; il. with photographs and maps. 459 p. pls. fold. maps D c. N. Y., Century Co. \$3.50

A combined guidebook and travel narrative of the author's experiences in the mountainland of Canada.

Lowry, Thomas Martin

Inorganic chemistry. 10+943 p. front. il. diags. O '22 N. Y., Macmillan \$9

Partial contents: Historical and introd.; Non-metals; The metals; typical series; The metals: transition series.

Luria, Max Aaron and Chankin, Victor

Lectures élémentaires avec exercices; il. by Herbert Deland Williams. 22+182 p. il. D [c. '22] N. Y., Holt 92 c.

Kallenberg, Henry F., M.D.

A program of health education for men and boys. 49 p. D c. '22 N. Y., Assn. Press pap. 35 c.

Kansas. Sedgwick County

A church and community survey by Benson Y. Landis; with il. maps and charts. 10+83 p. il. maps charts fold. tab. O [c. '22] N. Y., Doran pap. 30 c.

Keyes, Rowena Keith, comp. and ed.

Recommended English readings for High Schools; [lists for distribution to pupils and suggestions as to using and choosing books.] 64 p. O [c. '22] N. Y., Noble & Noble, 76 5th Ave. pap. apply

Kristensen, Evald Rejnholdt

De Forenede Stater, landet og folket; [v. 1]. 376 p. il. pors. O [c. '22] Omaha, Neb., Axel H. Andersen, inc. Brown Block \$4

Langenbach, Joseph W.

Mildred; [verse]. 31 p. front. (pors.) D [c. '21] Benton Harbor, Mich., Banner-Register Co. pap. apply

Lawrence Law Service

1922 guide, intoxicants, industrial alcohol and narcotics, issued by Lawrence law service; compilation by McCabe and Tressler; [Federal government regulations and rulings]. O [c. '21] Chic., Lawrence Law Service, \$25 per annum for service, supplemented by bulletins

Lutz, Grace Livingston Hill [Mrs. Flavius J. Lutz]

The city of fire; with a front. in col. by Ralph P. Coleman. 333 p. D c. Phil., Lipincott \$2

The story of a young girl's faith in a man on trial for murder.

McCoy, Wilber Andrews

Business trust agreements and declarations of trust. 259 p. O [c. '22] Pittsburgh, Pa., McCoy's Organizing Bureau \$10

Macdonald, Everett

Slimtonian Socker. 368 p. D [c. '22] Phil., Jacobs \$1.75

A humorous story of Slim and Peter on Broadway.

Machen, Arthur

The house of souls. 286 p. D c. '22 N. Y., Knopf \$2.50

Four tales; A fragment of life; The white people; The great God Pan; The inmost light.

Mackay, Constance D'Arcy

Franklin; [an historical drama in four acts.] 4+195 p. D [c. '21] N. Y., Holt \$1.75

McKee, Homer

For ports unknown; [short essays]. no paging D [c. '22] Indianapolis, Ind., The Homer McKee Co., inc. Apply.

Maeterlinck, Maurice

The great secret; tr. by Bernard Miall. 268 p. D c. '22 N. Y., Century \$2 leath \$3

This philosopher and dramatist sums up the destiny of the earth and man, the nature of divinity, the great problems of ethics from the Hindus and Egyptians to the modern occultists.

Marafioti, P. Mario, M.D.

Caruso's method of voice production; the scientific culture of the voice; preface by Victor Maurel. 19+308 p. front. (por.) il. col. pls. facsms. music O c. '22 N. Y., Appleton \$3.50

Some suggestions for a radical reform in voice culture; Brief outline of the anatomy of the vocal organs; The culture of the speaking voice as the natural ground for the culture of the singing voice; Vocal exercises of the scientific culture of voice.

Marquis, Don i.e., Donald Robert Perry

Sonnets to a red-haired lady; (by a gentleman with a blue beard); and famous love affairs; drawings by Stuart Hay. 9+138 p. pls. D c. Garden City, N. Y., Doubleday, Page bds. \$1.75

Lehman, Eugene H.

Camps and camping. 176 p. il. (Red cover) [21] N. Y., Am. Sports Pub. Co. pap. 25 c.

Loeb, Charles Gerson

Legal status of American corporations in France; with a preface by René Viviani; being a treatise on the French law of foreign corporations, companies, and partnerships doing business or negotiating stock or securities in France, describing their rights and obligations and the preliminary formalities required of and the taxes and duties applicable to them with full explanation of French domestic corporations, companies and partnerships, their formation and organization including translations of full texts of important French laws, decrees and regulations; a text book expounding Principles of French commercial and private international law

Humorous poems, with one exception, by the conductor of the "Sun Dial."

Mathew, Frank Jewett

The portraits of Dante, compared with the measurements of his skill and reclassified. 14 p. il. Q [c. '21] Princeton, N. J., Princeton Univ. Press \$3.50

Memoirs of the Crown Prince of Germany; il. with photographs. 6+375 p. front. (por.) il. pls. O c. '22 N. Y., Scribner \$5

A social and historical narrative from boyhood to the defeat of the Marne and life in Holland.

Meredith, George

Evan Harrington; a novel; with introd. by George F. Reynolds. 29+472 p. S (The modern student's library) [c. '96-'22] N. Y., Scribner \$1

Merriam, Charles Edward

The American party system; an introduction to the study of political parties in the United States. 10+439 p. (bibl.) O c. N. Y., Macmillan \$3

Political and party formations, and, functions in the light of human behavior and conduct.

Mighels, Mrs. Ella Sterling Cummins

Wawona; an Indian story of the Northwest. 117 p. fronts. (map) D [c. '21] San Fran., Cal., Harr Wagner Pub. Co. \$1.25

Moreton, David Penn

Automobile electrical systems; an analysis of all the systems now used on motor cars with 200 wiring diagrams and giving special attention to trouble shooting and repairs. 12+591 p. tabs. il. diagrs. S [21] N. Y., U. P. C. Bk. Co., inc. \$3.50

Morley, Christopher Darlington

Thursday evening; [a comedy in one act, ed. by Frank Shay.] 35 p. D [c. '22] Cin., O., Stewart Kidd Co. pap. 50 c.

Mowrer, Edgar Ansel

Immortal Italy. 9+417 p. maps O c. '22 N. Y., Appleton \$3.50

A history of Italy from the birth of the United Kingdom in 1870 to her present problems.

Mueller, Henry R.

The Whig party in Pennsylvania. 271 p. (16½ p. bibl.) maps O (Studies in history, economics and public law; ed. by the faculty of political science of Columbia Univ.; v. Cl; no. 2; whole no. 230) N. Y., Longmans, Green pap. \$2.75

applicable not only to Am. business enterprises but as well to all British, Canadian and other foreign corporations operating in France. 578 p. O '22 N. Y., N. A. Phemister Co., 42 B'way \$12

McMullen, Joseph Carl

Good evening, Clarice!; a farce comedy of domestic life, in 3 acts. 7+148 p. D c. '22 Bost., Walter H. Baker pap. 50 c.

Marshall, W. V.

Our overproduction; what of it and what's coming of it. 27 p. D [22] N. Y., Ogilvie Pub. Co. pap. 15 c.

Miller, Joseph Dana

The Irish land question; an open letter to Eamonn de Valera; reprinted from Single Tax Review. 7 p. nar. D '22 N. Y., Single Tax Party, 32 E. 13th St. gratis

Mygatt, Tracy Dickinson

Children of Israel; a play in three acts; with an introd. by Clara Fitch. 92 p. D (The Drama League Ser.) [c. '22] N. Y., Doran pap. 75 c.

This Biblical drama admirable for dramatic work in church, summer school or convention.

Newsom, Dallas Walton

Song and dream; [verse]. 174 p. D c. '22 Bost., The Stratford Co. \$2.50

[N. Y. Amalgamated Clothing Workers of Am. Research Dept., comp.]

The clothing workers of Chicago; 1910-1922. 424 p. front. pls. (pors.) charts tabs. O '22 N. Y., Amalgamated Clothing Workers of Am., 31 Union Sq. \$2

The growth of organization; Wages and hours; Government in industry; Index of decisions; Wage tables.

Ostrander, Isabel Egerton. See Grant, Douglas, pseud.

Parsons, Elsie Worthington Clews [Mrs. Herbert Parsons; John Main, pseud.], ed.

American Indian life: by several of its students; il. by C. Grant La Farge. 419 p. (5 p. bibl.) il. col. pls., pls. map Q c. '22 N. Y., Huebsch \$10

Epitomizes the scientific research of noted experts in Indian life and manners, tribal or individual, adapted to the culture of the lay reader yet unimpeachable as to scholarship.

Pederson, Jens

Practical homes. no paging il. (col.) obl. D (1922-1923 ed.) '22 St. Paul, Minn., [author], 210 Globe Bldg. \$1.25

Plan and description for each design.

Pedler, Margaret

The moon out of reach. 381 p. D [c. '22] N. Y., Doran \$1.90

A novel of conflict between ideals and emotions.

Peers, Mrs. C. R.

The early Italian painters; their art and times as il. from examples of their work in the National Gallery, London; with 8 plates in colour and 22 in half-tone. 16+189 p. front. (col.) pls. (col.) pls. O [c. '22] Bost., 755 Boylston St., The Medici Society of America, (inc.) \$3

Pertwee, Roland

Men of affairs. 8+285 p. D '22 N. Y., Knopf \$2

A battle of wits, of money, of thuggery and violence is told in this story.

Philip, Brother

Considerations for Christian teachers. 405 p. D [c. '22] Balt., Md., John Murphy Co. \$1.75

For the spiritual welfare of Catholic teachers in the guidance of youth.

Picton-Turbervill, Edith

Christ and international life; introd. by Lord Robert Cecil. 13+150 p. D [n. d.] N. Y., Doran \$1.50

Deals with the seemingly hopeless problem of building up international relationships on a Christian foundation.

Pinero, Sir Arthur Wing

The social plays of Arthur Wing Pinero, ed. with a general introd. and a critical

preface to each play by Clayton Hamilton; The thunderbolt; Midchannel. [Library ed.] 502 p. por. O c. N. Y., Dutton \$5

Pinney, Mary Ray

The right of way; [verse]. 19 p. T c. '22 N. Y., Putnam leath. \$1

A little poem founded on Christian Science.

Pope, Amy Elizabeth

Essentials of anatomy and physiology; especially adapted for the use of nurses; rev. and enlarged. 14+623 p. (bibl.) il. tabs. diagrs. pls. col. pls. D c. '22 N. Y., Putnam \$2.90

Prentiss, Harriet Doan

In harmony with life. 211 p. D c. Phil., Lippincott \$2

Helps toward dispelling doubts, worry, nervousness and for gaining mental and spiritual poise.

Pringle, Elizabeth W. Allston

Chronicles of Chicora Wood. 9+366 p. front. (pors.) il. pls. O c. '22 N. Y., Scribner \$3

Memories of an old plantation in the South and Charleston before and during the war.

Putnam, Mrs. Nina Wilcox

Tomorrow we diet. 90 p. D [c. '22] N. Y., Doran \$1

Directions for growing thin, humorously given.

Quennell, Marjorie and Quennell, Charles Henry Bourne

Everyday life in the Old Stone Age; [il. by the authors.] 22+201 p. (1½ p. bibl.) front. (col. pl.) il. pls. fold. chart O (Everyday life ser.) c. '22 N. Y., Putnam \$2.50

Prehistoric man; his manner of living and environment; includes many recent discoveries relating to the Stone Age; the 1st of 6v.'s from the Stone Age to the Renaissance.

Remmers, John Henry

Invincible power; [a "success" book]. 108 p. front. (por.) D [c. '22] Cin., O., The Co-operative Pub. Co., box 27, Sta. B, \$2

Richardson, James P.

Whom the Romans call Mercury; a tale of the Jews. 96 p. D [c. '22] Phil., Dorance \$1

In the days of Herod; Fabius the patrician and Mariam of the race of David; a plea for true Christianity vs. wrongs done in the name of religion.

Richardson, Lewis F.

Weather prediction by numerical process. 12+236 p. front. (map) il. tabs. obl. Q diagrs. N. Y., Macmillan \$10

Roberts, Richard, D.D.

What's best worth saying; a present day discussion of Christian faith and practice. 131 p. D [c. '22] N. Y., Doran \$1.25

Ten addresses to college students on: Creeds; Faith; Evil; Jesus; God as a society; Spiritual freedom, etc.

Rogers, Arthur Kenyon

English and American philosophy since 1800; a critical survey. 14+468 p. O c. N. Y., Macmillan \$3.50

Emphasizes the thought that the business of philosophy is to bring into harmony the fundamental beliefs implicated in our normal human interests. Discusses English and American schools of thought since 1800.

Roget, Peter Mark

Thesaurus of English words and phrases; classified and arranged so as to facilitate the expression of ideas and assist in literary composition; enlarged and with full index by John Lewis Roget; popular edition. 46+429+275 p. D [09-'22] N. Y., Crowell \$1.50

Rostand, Maurice

The crystal coffin; tr. from the French, with an introd. by Alys Eyre Macklin. 250 p. D (Les fleurs de France, v. 4) '22 N. Y., McBride \$2

A first novel by the elder son of the great Rostand discloses the soul of a modern young man, "a decadent, a neurotic, one in whom a perverse aestheticism and a childish vanity are the only motivating qualities."

Sabin, Edwin Legrand

Desert dust. 313 p. front. (col.) D [c. '21-'22] Phil., Jacobs \$1.75

A Western tale of frontier life.

Sandburg, Carl

Slabs of the sunburnt West; [verse]. 8+76 p. D [c. '22] N. Y., Harcourt, Brace \$1.75

Schmidt, Harry

Relativity and the universe; a popular introduction into Einstein's theory of space and time; authorized tr. by Karl Wichmann; with 5 diagrams. 13+135 p. diagrs. D '22 N. Y., McBride \$2

An insight into the problems raised by Einstein's theory of time and space, for the general public.

Schnitzler, Arthur

Shepherd's pipe and other stories; authorized tr. from the German by O. F. Theis. 169 p. S c. '22 N. Y., N. L. Brown \$1.50

A legend woven about the "Shepherd's Pipe" as his symbol; "The Murderer," a psychological study of an over-civilized modern man; "The blind Geromimo and his Brother" deals with simple, unsophisticated people.

Shrubsall, Frank W.

Efficient salesmanship; the organization and management of the sales department. 9+117 p. tabs. facsms. D (Pitman's popular business books) '22 N. Y., Pitman 85 c.

Simon, André L.

Wine and the wine trade. 11+110 p. front. il. tabs. D (Pitman's common commodities and industries) [21] N. Y., Pitman \$1

What kind of trade is the English wine trade? Where does the vine grow and where are different wines made; Port, Champagne, Claret, Burgundy, Sherry, etc.?

Sinclair, May

The new idealism. 16+333 p. (bibl.) O c. '22 N. Y., Macmillan \$3

A discussion of the theories of Bertrand Russell, Bergson, Einstein and others. Author believes that the old idealism of Berkeley, of Kant and Hegel must go, and give place to an idealism which will take serious account of space and time.

Slosson, Edwin Emery and Downey, June Etta

Plots and personalities; a new method of testing and training the creative imagination. 238 p. D c. '22 N. Y., Century \$1.75

A treatise on a corner of the field of psychology—the creative faculty; suggestions for developing writers.

Smith, Frank Wade

Leaders of young people. 224 p. (bibl.) S (The worker and work ser.) [c. '22] N. Y., Methodist Bk. Concern \$1

The field; The young person; Evangelism; Training workers; Vocational guidance; Training for parenthood; Community co-operation.

Smith, Gordon Arthur

There goes the groom. 237 p. D [c. '22] N. Y., Dutton \$2

A tangled web of cross-purpose arising from the attempts of four old bachelors to marry off a lively nephew.

Snow, Bonnie E., and Froelich, Hugo B.

A hundred things a girl can make. 5+147 p. il. figs. O [c. '22] Phil., Lippincott \$2.50

Directions for making articles of felt, cardboard, paper, wood, and for needle-work, and painting.

Spencer, William Homer

Law and business; v. 3; law and risk-bearing; law and labor; law and the form of the business unit. 18+653 p. O [c. '22] Chic., Univ. of Chicago Press \$4.50

Spink, Josette Eugénie

Le beau pays de France. 10+214 p. front. il. D [c. '22] Bost., Ginn 84 c.

A French reader for the student who has covered the elements of French grammar.

Stevenson, Robert Louis

The master of Ballantrae; a winter's tale; with introd. by Henry Seidel Canby. 18+368 p. S (The modern student's library) [c. '22] N. Y., Scribner \$1

Sterrett, James MacBride, D.D.

Modernism in religion. 13+185 p. D c. N. Y., Macmillan \$1.50

Partial contents: Modernism; Polity; Doctrine; What is God like?; Modernism in the Church of England; Modernism in the Roman Catholic Church.

Stidger, William Le Roy

There are sermons in books; with an introd. by Bp. Edwin Holt Hughes. 232 p. D [c. '22] N. Y., Doran \$1.50

Eleven book-sermons and 500 suggestions for book sermons.

Stillman, Paul R. and McCall, John Oppie

A textbook of clinical periodontia; a study of the causes and pathology of periodical disease and a consideration of its treatment. 17+240 p. O c. '22 N. Y., Macmillan \$3.50

Stoll, Elmer Edgar and Ruud, Martin Brown, eds.

Shakespeare's Henry the Fifth. 37+213 p. (6 p. bibl.) front. (pors.) map [c. '22] N. Y., Holt 52 c.

Stone, Gilbert

A history of labour. 415 p. (5½ p. bibl.) O '22 N. Y., Macmillan \$4.50

Demonstrates that the progress of the masses has been accomplished thru reason, not thru force.

Strover, Carl

Monetary reconstruction. 13+91 p. tabs. S [c. '22] Chic., [Author] 133 W. Washington St. \$1.50

Practicability of sound paper money without any metallic base, and without any promise of redemption; Stability of average purchasing power, with reference to commodities, the most necessary quality of sound money; Comparison of monetary standards and systems; Advantages of the proposed system.

Taylor, Katherine Haviland

Cross currents. 303 p. D [c. '22] N. Y., Jacobs \$1.75

The love story of Diana Temple and a great surgeon.

Thirring, J. H.

The ideas of Einstein's theory; the theory of relativity in simple language; tr. by Rhoda A. B. Russell; with 7 diagrams and an il. chart. 14+166 p. diagrs. chart D '22 N. Y., McBride \$2

Preliminary formulation of the principle of relativity; the law of the constancy of the velocity of light; The special theory of relativity: a summary of the deductions from the two fundamental principles; The new theory of gravitation; The hypothesis of the finiteness of the universe.

Thompson, Ruth

Comrades of the desert; stories of the adventures of four boys in sagebrush land. 205 p. front. il. D '22 c. '20 San Fran., Cal., Harr Wagner Pub. Co. \$1.45

Thomson, John Arthur, ed.

The outline of science; a plain story simply told; with 40 col. plates and 800 il. in black and white; in 4 vs.; v. 1. 19+296 p. (bibl.) front. (col. pl.) il. col. pls. diagrs. Q c. '22 N. Y., Putnam \$3.75

Science made intelligible to the man in the street.

Tinker, Chauncey Brewster

Nature's simple plan; a phase of radical thought in the mid 18th century; Louis Clark Vanuxem foundation. 6+117 p. front. (por.) il. pls. O c. '22 Princeton, N. J., Princeton Univ. Press \$1.50

The state of nature; A new nation; Ancient bard and gentle savage; The inspired peasant.

Trent, William Peterfield and others, eds.

A short history of American literature; based upon the Cambridge history of American literature; W. P. Trent, John Erskine, Stuart P. Sherman and Carl Van Doren, eds. 5+428 p. (5 p. bibl.) O c. '22 N. Y., Putnam \$3.75

For college students and the layman who wishes a critical guide to the best works of the Am. authors in the survey; Colonial writers; Knickerbocker writers; Poe; Transcendentalists; Poets, essayists, romancers; Lincoln; Whitman; The new nation; The short story; Historians and scholars.

Turner, John Hastings

Where your treasure is. 313 p. D c. '22 N. Y., Scribner \$1.75

A humorous novel in which three men of the older generation contrast the ideal women to whom they became engaged with modern ideas of love.

Van Horne, John, ed.

Il risorgimento. 7+168 p. front. (map) S (The Univ. of Chic. Italian ser.) [c. '22] Chic., The Univ. of Chic. Press \$1.40

For reading in the 2nd half of the 1st year of the study of Italian.

Varendonck, J.

The psychology of day-dreams; with an introd. by Dr. S. Freud. 367 p. (2 p. bibl.) diagrs. O [21] N. Y., Macmillan \$6

Wagner, Madge Morris

The autobiography of a tame coyote. 31 p. front. il. O [c. '21] San Fran., Cal., Harr Wagner Pub. Co. 80 c.

Walker, Stuart

Sir David wears a crown; [a play in one

act, ed. by Frank Shay.] 47 p. music D [c. '22] Cin., O., Stewart Kidd Co. pap. 50 c.

Ward, Wilbert

American commercial credits; with a foreword by Paul M. Warburg. 13+278 p. diagrs. forms. D c. '22 N. Y., Ronald Press \$2.50

Letter of credit practice and the new standard forms for foreign trade financing.

Wentworth, George, Smith, David Eugene and Harper, Herbert Druery

Fundamentals of practical mathematics; [for the use of high and vocational schools.] 5+202 p. il. tabs. diagrs. blue pr. il. D (Wentworth-Smith math. ser.) [c. '22] Bost., Ginn \$1.20

Machine-shop mathematics. 5+162 p. il. tabs. diagrs. blue pr. il. D (Wentworth-Smith math. ser.) [c. '22] Bost., Ginn \$1.22

For students of automobile construction or of the machine shop.

Werner, Charles J.

Hulse, Dr. Isaac; surgeon, U. S. Navy, 1797-1856; his life and letters. 47 p. il. O '22 N. Y., Charles J. Werner, 44 Whitehall St. bds. \$7.50 [100 copies]

Weseen, Maurice Harley

Everyday uses of English. 15+447 p. D [c. '22] N. Y., Crowell \$2

The principles that underlie effective composition are discussed from the point of view of their application to the problems of daily life.

Wilson, Clarence True

The divine right of democracy; or, the people's right to rule; a study in citizenship. 144 p. (3 p. bibl.) D [c. '22] N. Y., and Cin., The Abingdon Press \$1

A plea for the people's rule and the progress of democracy in all departments of our government.

Women's Educational and Industrial Union

Old-age support of women teachers; provisions for old age made by women teachers in the public schools of Massachusetts; a study by the department of research, Lucile Eaves, director. 122 p. tabs. charts diagrs. O (Studies in economic relations of women, v. 11) c. '21 Bost., Women's Educational and Industrial Union, 270 Boylston St. \$1.25; pap. 75 c.

Yates, Raymond Francis and Pacent, Louis Gerard

The complete radio book; il. with diagrams, photographs and maps. 13+330 p. il. diagrs. maps pls. fold. map D c. '22 N. Y., Century \$2

An outline of the practical, commercial and romantic sides of radio telephone and telegraph communication.

Young, James Thomas

The new American government and its work. 12+679 p. (bibl.) D [21] N. Y., Macmillan \$2.25

Zimmern, Alfred Eckhard

Europe in convalescence. 13+237 p. O c. '22 N. Y., Putnam \$2.50

A survey of post-war conditions in Europe, politically, economically and in the world of ideas; the outlook for the future.

Rare Books, Autographs and Prints

THE annual exhibition of "recent additions" to the print collection of the New York Public Library has been opened in the Stuart Gallery and will remain on view until autumn.

Ernest Dressel North, 4 East Thirty-ninth Street, has issued a catalog of "Fifty First Editions" from Chaucer to Kipling. The notes are written with Mr. North's usual care and are packed with bibliographical information.

"Certainly there is a growing interest in book collecting," says the *New York Herald*. "The American public have learned more and more to accept the value of books not simply as literature but as objects and possessions."

The current issue of *Antiques* contains an illustrated article by George H. Sargent on "The Handbills of Yesterday," dealing with the historical importance of hand bills and broadsides of the Colonial and later periods and their growing interest to collectors of Americana.

Mrs. Watts-Dunton in her "Home Life of Swinburne" has a chapter on the poet as a bibliophile. He is said to have had a warm affection for his books, kept them in "apple pie order" "dusting them himself." He had a small collection of "old and rather shabby books . . . the precious quartos of first editions of the dramatists" in which he took great pride.

The Burdett-Coutts sale at Sotheby's was looked forward to as the season's test of the mettle of American and English collectors. The three outstanding lots, the Daniel First Folio, the manuscript of Dickens' "The Haunted Man," and the group of 600 Dickens letters sold *en bloc*, all will come to America. The library is reported to have brought \$149,850, Dr. Rosenbach's purchases amounting to more than half this sum.

"The Bibliography of William Blake" compiled by Dr. Geoffrey Keynes and published by the Grolier Club has appeared. It is a medium quarto, 536 pages, forty-four full page illustrations of which four are colored lithographs; the text contains twelve reproductions of title pages. It is printed on handmade paper by the Chiswick Press of London and bound in blue cloth, morocco back, and cased. The edition consists of 250 copies.

According to C. W. Reedler in *School and Society* during the last six war and post-war years six universities have increased the number of volumes in their libraries from one-third to one-half, Harvard showing an advance from 1,183,000 to 2,101,000, Texas from 109,000 to 205,000, Northwestern from 102,000 to 201,000 and Cornell, Chicago, Illinois and California about one-third. These large accessions contain a considerable percentage of very rare books of all kinds and periods.

Charles F. Heartman of Perth Amboy, N. J., will publish next month a revised edition of a check list of "The New England Primer" printed in America prior to 1830. The first edition is out of print and the new edition will contain some corrections and record some new discoveries. One hundred illustrations will be an interesting and valuable feature. The book has been divided into two alphabets, the second dealing with undated editions listed under the printer's name. The edition is printed from large type, on well selected paper, substantially bound, and limited to 215 copies, a few of which will be on Japan paper bound in full morocco.

The auction season at the American Art Galleries closed on May 17 and at the Anderson Galleries May 22, a month earlier than last year. The last sale of importance at the Anderson Galleries was on May 16 and 17 when the library of I. Remsen Lane of Orange, N. J., was dispersed. It brought \$6,455. On the same days the libraries of Jonathan Ackerman Coles, L. D., the late John B. Pease of Roxbury, Mass., and the late Mrs. A. W. Church of Portchester, N. Y., with additions were sold at the American Art Galleries, the various consignments realizing \$15,574.50. Prices were somewhat erratic but well-maintained to the end.

The old practice of completing rare books from other defective copies is under fire in England. Of course there can be no real objection to taking two defective copies of the same edition and making a perfect one. The objection is against supplying these deficiencies from improper sources which is faking and then elaborately binding and charging a fancy price. This practice has been common in England for a half century, and New York has been a dumping ground for such restorations. American collectors in recent years have become wise and skeptical. All bound copies are more or less subject to suspicion.

It is generally believed that they are bound because it was absolutely necessary, and old collectors are seldom deceived. It is the young and inexperienced buyer who pays more attention to the beautiful binding than its contents who is generally the victim.

Dr. Johannes Gennadius, Minister to Great Britain from Greece for nearly forty years, has presented his library to the American School of Classical Studies at Athens. It is said to contain some 50,000 manuscripts, books and pamphlets, and to be worth upwards of \$250,000. "Its value to the American School needs no comment," says the *New York Times*, "but it may ultimately be still more valuable in spreading truer ideas of Hellenism among educated Americans." The Gennadius library contains an admirable equipment for classical studies—historical, literary and archaeological; it contains equally full material on the history, political, ecclesiastical and cultural, of the five hundred years when Greece was Rome and of the thousand years when "Rome" was Greek. And along with this are the earliest works of modern Greek literature and a unique collection of books and manuscripts on the Greek War of Independence.

Four years before General U. S. Grant was elected president he was approached with a view to making him the Democratic national candidate according to letters that have just come to light. In reply General Grant said that he was astonished and did not know of any indication that he had made that he would be a candidate for office. "I shall continue," he wrote, "to do my duty to the best of my ability, so long as permitted to remain in the army, supporting whatever administration may be in power, in their endeavor to suppress the rebellion and maintain national unity, and never desert it because my vote, if I had one, might have been cast for a different candidate. Nothing likely to happen would pain me so much as to see my name used in connection with a political office. I am not a candidate for any office nor for the favors of any party. Let us succeed in crushing the rebellion in the shortest possible time and I will be content with whatever credit may be given me, fully assured that a just public will award all that is due."

F. M. H.

LUZAC & CO. 46 GT. RUSSELL ST. LONDON, W. C. 1

DEALERS IN ORIENTAL BOOKS

Write for our Catalogue, stating subject. Catalogues available—Egypt, India, China, Sanskrit, Arabic, Persian, etc.

Libraries bought. Indian and Persian Paintings and Mss.

Auction Calendar

Monday morning and afternoon, June 5th, at 10.30 and 2.30 o'clock. A New York State collection firearms and edged weapons—American and foreign. (No. 233; Part III.) The Walpole Galleries, 12 West 48th St., New York City.

Catalogs Received

Autographs, books and pamphlets relating to America. (No. 29.) J. E. Spannuth, 521 Harrison St., Pottsville, Pa.

Bibliographie Buch Und Schriftwesen Inkunabeln. (No. 507; Items 858.) Karl W. Hiersemann, Konigstrasse 29, Leipzig, Germany.

Early Americana 1493-1800. (No. 6; Items 307.) L'Art Ancien S. A., 7, Piazza Giardino, Lugano, Switzerland.

A collection from the library of a practical angler and collector of books on sporting subjects. (Items 1358.) R. S. Frampton, Walton House, 37, Fonthill Road, Finsbury Park, London, N. 4, England.

Rare and interesting books, including a collection of Americana, scarce scientific books, etc. (No. 5; Items 784.) William H. Robinson, 4 Nelson St., Newcastle-upon-Tyne, England.

Selected antiquarian and other books in all branches of literature. (No. 46; Items 527.) Peters Bros., 52 Whitechapel, Liverpool, England.

Sale of second-hand books, including books on art, artists, architecture, and fine library gift books. (No. 11.) Hochschild, Kohn & Co., Baltimore, Md.

40 BOOKS FOR \$10

Send me ten dollars and I will send you, prepaid, forty different books of a published value of at least fifty dollars, selected from the thousand titles I have published during the last twenty years. If you are not delighted, return the books and I will refund the money.



MITCHELL KENNERLEY
489 PARK AVENUE, NEW YORK

HENRY GEORGE & BARRON

16-20 Farringdon Avenue
London, E. C. 4, England

London Agents for American Booksellers
and Universities

Are YOU represented? Write for Terms!

***Do you realize how the new Tariff
will effect you and your Business?***

The Senate of the United States now have before them for consideration, the New Tariff Bill, certain portions of which vitally concern you and every bookseller in the United States.

It is proposed to levy a very heavy duty on leather bindings, (45%) far more than is needed to protect any American Industry, and on which protection the tariff is based.

The passage of such a duty will increase prices out of all proportion and will curtail entirely the importation of many books needed by the reader, collector and library.

Many booksellers and publishers have spent time, effort and money in their fight against such unjust and unnecessary duties, but their work will be all in vain, unless YOU and every other bookseller show a united front, and each do your individual share.

DO NOT DELAY

Speak to your customers, explain how the increased cost will effect them—urge them to make an individual protest, and write your protest NOW to your Congressman and to the members of the Finance Committee. Use whatever influence you have, put every ounce of energy into your effort, and have the joy of personal achievement and the knowledge of your work well done, when the final and favorable result is known.

SENATE COMMITTEE ON FINANCE

(Write to the Members)

Porter J. McCumber, North Dakota,
Chairman.
Reed Smoot, Utah.
Robert M. La Follette, Wisconsin.
William P. Dillingham, Vermont.
George P. McLean, Connecticut.
Charles Curtis, Kansas.
James E. Watson, Indiana.
William M. Calder, New York.

Howard Sutherland, West Virginia.
Furnifold M. Simmons, North
Carolina.
John Sharp Williams, Mississippi.
Andrieus A. Jones, New Mexico.
Peter G. Gerry, Rhode Island.
James A. Reed, Missouri.
David I. Walsh, Massachusetts.

Contributed as part of our campaign, protesting the proposed tariff.

M. GOTTSCHALK & CO.,

Wholesale Booksellers.

47 East 44th St., New York

MONTHLY BOOKTRADE DIRECTORY

BOOKTRADE SPECIALTIES

Published regularly on the first issue of each month

BRENTANO'S FIFTH AVE. AND 27th
STREET - NEW YORK
French—BOOKS—Italian
Specialty In Latin American Books
Spanish—BOOKS—German
Publications previously issued by W. R. Jenkins Co.

World's Largest Line of Dictionaries (English
and Foreign) Published by one House

English - DICTIONARIES - Foreign

Business, Reference and Text Books
Diaries and Address Books

LAIRD & LEE, INC. CHICAGO

Send for List of

TECHNICAL, SCIENTIFIC, ARTS
and CRAFTS, VOCATIONAL,
LANGUAGE, BUSINESS, SHORT-
HAND and TYPEWRITING

Isaac Pitman & Sons, 2 W. 45th St N. Y.

The International News Company

83-85 Duane St., New York.

Importers of

German, French and English books and
periodicals

Free catalogues on application

The Book Reading — Book Buying Habit
is stimulated by

THE BOOK REVIEW BOOKS of the MONTH

Imprinted quantities for dealers at small cost

R. R. Bowker Co., Publishers 62 W. 45 St. N. Y.

A Good Book Deserves a Good
Window Display

We Make GOOD Window Displays

THE MICHAEL GROSS CO.

51 East 42nd St. New York City

SCHOENHOF'S FOR FOREIGN BOOKS

French

Italian

Spanish

15 Beacon Street, Boston, Mass.

MONTHLY BOOKTRADE DIRECTORY

BOOK MAKING

Published regularly on the first issue of each month

HARMON & IRWIN, Inc.

395 Lafayette Street and
21 and 23 E. 4th Street, New York
Edition Binders, Leather and Cloth. High-
grade catalogs and pamphlets.
Telephone Spring 6580

THE AMERICAN BOOKBINDERY AND STRATFORD PRESS, Inc. BOOK MANUFACTURERS

All kinds of Book Printing
Binding in Cloth and Leather
406-426 West 31st Street, New York

WARTBURG PUBL. HOUSE

CHICAGO, ILL. WAVERLY, IOWA

Composition, Printing, Binding

Low Price — Promptness — Accuracy

L. H. JENKINS, Inc. Richmond, Va.

Edition Printing and Binding
Modern Equipment Large Output
High Grade Work

J. F. TAPLEY COMPANY

BOOK MANUFACTURERS

SINCE 1850

10 Minutes from Grand Central Station

Metropolitan Building
Long Island City, New York

Telephone
Hunters Point 6070, 6071, 6072

MONTHLY BOOKTRADE DIRECTORY

BOOK MAKING—Continued

Published regularly on the first issue of each month

THE PLIMPTON PRESS

Norwood, Mass.

*Complete Edition Work*All kinds of Book Printing. Binding in
Cloth and Fine Leather.**"Perfect Bookmaking in its entirety"****VAN REES BOOK BINDING
CORPORATION**

304-322 Hudson Street

Tel. Spring 9320

NEW YORK

H. WOLFF

518-534 W. 26th St., New York

Extensive and modern facilities.

**BOOK MANUFACTURING
OF EVERY DESCRIPTION**

Large runs in record time our specialty.

THE HOLLISTON MILLS

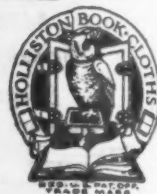
Norwood, Mass.

Holliston Book Cloths in all styles,
colors and patterns.

Sample books furnished.

Boston Office: 531 Atlantic Avenue

New York Office: 62 West 14th Street

**INTERLAKEN
BOOK CLOTH**The Standard
Since 1883Sample books containing various types of cloth
in many patterns and colors on request
INTERLAKEN MILLS, PROVIDENCE, R.I.
Sales Office—18 Thomas St., New York City**BINDING, EDITION WORK****D. S. BRASSIL BINDERY**

41-42-45-47 Elizabeth St., New York City

J. J. LITTLE & IVES COMPANY

THE PLANT COMPLETE

425-435 EAST 24th STREET, NEW YORK CITY

TYPESETTING :: ELECTROTYPING :: PRINTING :: BINDING

FROM MANUSCRIPT TO BOUND BOOK

The Norwood Press

Norwood, Mass.

J. S. CUSHING CO., Composition and Electro.

BERWICK & SMITH CO., Presswork

E. FLEMING & CO., Binding

C. H. DENISON'S INDEX also flat indexing
and gold lettering

D. T. S. DENISON, 40 East 22nd St., New York

ROBERT RUTTER & SON, Inc.Bookbinders to Publishers Who
Want Books Well Bound

410 EAST 32nd ST. NEW YORK CITY

Phone: Murray Hill 5680

**McNAMEE
BOOK BINDING CO., Inc.**

426-428 West Broadway

Edition Binding in Cloth and Leather

Tel. Canal 9985

New York

THE BUTLER WARD COMPANY

34-44 Hubert St., New York City

CLOTH AND LEATHER EDITION WORK

Best workmanship and efficient service

The Hammond Press

W. B. CONKEY COMPANY

Chicago Hammond, Ind. New York

*Composition, Electrotyping,
Presswork and Book Binding***The Most Complete Plant for Manufac-
turing and Distribution in the West**

Issued Every Saturday

The Publishers' Weekly

62 West 45th St., New York

THE AMERICAN BOOK TRADE JOURNAL

Subscription Rates

In Zones 1, 2, 3, 4, and 5.....	\$6.00
In Zones 6, 7, and 8.....	6.50
To Canada	6.50
To Foreign Countries	7.00
Single copies, 15 cents. Educational Number, in leatherette, \$1.00; Christmas Bookshelf, 25 cents.	

Advertising Rates

Front Section (full pages only).....	\$60.00
Back Section—	
One page	\$50.00
Half page	\$30.00
Quarter page	15.00
Eighth page	7.50
The above rates are unspecified positions.	
Higher rates for Summer Reading, Educational Number, Christmas Bookshelf and Book Review supplement.	

The Weekly Book Exchange

Books Wanted and for sale

Under these headings subscribers are charged 15c a line (no charge for address); non-subscribers 20c a line, address extra. Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

BOOKS WANTED

- Abraham and Straus, Brooklyn, N. Y.
Atalanta in Calydon, by Swinburne.
Alexander Hamilton Bookshop, 22½ Hamilton St., Paterson, N. J.
Works on the Pyramid.
Bibliographies: Twain, Whistler, Conrad and others.
Wanderer in Paris, Lucas.
Parnassus on Wheels, 1st.
A Lark Goes Singing, Ruth Harding.
Book of Enoch.
American Baptist Publication Society, 125 North Wabash Ave., Chicago, Ill.
Historical Geography of the Holy Land, Smith, second hand.
American Baptist Publication Society, 1007 McGee St., Kansas City, Mo.
The Worth of a Man, by John, pub. by the Methodist Book Concern.
Set Pulpit Commentary, 51 volumes.
American Baptist Publication Society, 514 N. Grand Avenue, St. Louis, Mo.
Preacher and Prayer.
American Bee Journal, Hamilton, Ill.
American Bee Journal, full set.
Also copies of defunct Bee Journals and Bee Books published previous to 1890.
Wm. A. Andre, 607 Kittredge Bldg., Denver, Colo.
Dresden, Ingersoll, cloth or half mor.
Life, Adventures and Opinions of Col. Geo. Hanger, printed by Wilson, 1801.
Mackey, History Freemasonry, 7 volumes.
D. Appleton & Company, 29 West 32nd St., New York City
Seymour Charlton, by W. B. Maxwell.
The Artemisia Book Shop, 1155 Sixth St., San Diego, Calif.
John Cowper Powys, Anything by.
Deissman, Light From the Ancient East.
Deissman, Bible Studies.
Associated Students' Store, Berkeley, Calif.
Lloyd J. W., Co-operative and Other Organized Methods of Marketing California Horticultural

Associated Students' Store—Continued

- Produce, vol. 8, no. 1, pub. Univ. of Illinois, March, 1919.
L. S. Ayres & Co. Inc., Indianapolis, Ind.
Love Songs of a Portrait Painter, Arthur D. Fiske.
Bevis, The Story of a Boy, Richard Jeffries.
Fairy Tales for a Tired Business Man, Max Beer-bohn.
Set Britannica, 11th edition, cloth binding.
Caesar, The King's Dog.
Buckles' History of Civilization, 4th volume.
Bailey's Book Store, Vanderbilt Sq., Syracuse, N.Y.
The Idol of Twin Fires, by Walter P. Eaton.
Wm. Ballantyne & Sons, 1409 F St., N. W., Washington, D. C.
Catalogue of Miniatures in the J. Pierpont Morgan Collection.
Barnies' Haunted Bookery, 725 E St., San Diego, California
Burke, John, Captain, On the Border with Genl. Crook.
Custer, Geo. Armstrong, A Life on the Plains.
Hanks, American Violinist.
Humboldts Cosmos.
Barr Book Shop, 24 West Orange St., Lancaster Pa.
Robie, Art of Love.
Rauch, Penna. Dutch Handbook.
Crowley, Daughter of New France.
Besant, Twas in Trafalgar's Bay.
Rohrbach, Germany Isolation.
Connelly, Standard History of Kansas.
Harkin, Famous Authors, Men.
Gray, Anatomy.
Rupp, Geographical Catechism.
N. J. Bartlett & Co., 37 Cornhill, Boston, Mass.
Polyooley, by Jepson.
Songs and Lyrics from the Dramatists, 1533-1737, pub. by Newnes, London, 1905, or with Scribner's imprint.
Swift's Works, Bohn Lib., 14 vols.
Jowett's Plato, 5 vols., 3d ed.
Technique of Painting, Moreau-Vauthier.
Old Curiosity Shop.
Nickleby.
Chuzzlewit.
Barnaby Rudge.
Above four in Macmillan's green clo.
Emerson's Parnassus, early copy.
Paine's Works, 4 vols., 1896.

BOOKS WANTED—Continued

**The Beacon Book Shop, 26 West 47th St.,
New York City**

Christian, Uncooked Foods.
Christian, Wheatless and Meatless Menus.
Tyrrell, Nova et Vetera, Longmans.

**C. P. Bensinger Cable Code Book Co., 15 Whitehall
St., New York City**

Universal Lumber, A B C 5th Improved.
Meyer's Cotton 39th, Samper's Code.
Western Union, Lieber's, 5-letter Codes.
Any American-Foreign Language Code.

Benziger Brothers, 36 Barclay St., New York City

Montalembert, Monks of the West.
Meschler, Gift of Pentecost.
Visions of Blessed Anegea Foligno.

The Book Shop, 219 N. Second St., Harrisburg, Pa.
Queens of Old Spain, M. A. S. Hume.**Charles L. Bowman & Co., 118 East 25th St.,
New York City**

Planche, Cyclopedia of Costume.

Brentano's, Fifth Ave. and 27th St. New York City

Dean Church, Life of Dante, Translated in 1878.
Century Dictionary, 6 or 11 Volume edition, India paper.

Thormanby, Kings of the Rod, Rifle and Gun.
Winthrop, John Brent.

Grahame, Golden Age, Parrish Illustrations in color.

Grahame, Dream Days.

Rackham's Peter Pan, De Luxe edition.

Genealogy of the Morse Family.

Nature Library, 9 vols., Thin paper edition.

Miss Parloa's Cook Book.

War and Peace, Trans. by Constance Garnett, by Tolstoi.

Castaways and Crusoes, Kephart.

Cliff Dwellers, Henry B. Fuller.

Waldo Trench, Henry B. Fuller.

Last Refuge, Henry B. Fuller.

Hill of Dreams, Machen.

Arabia, Palgrave.

Shameless Wayne, Sutcliffe.

Main Currents of Nineteenth Century Literature, Brandes.

Printing and Writing Materials, A. M. Smith.

Stocks and Bonds, Roger Babsley.

Comedy of Conscience, S. Weir Mitchell.

Maderia Party, S. Weir Mitchell.

Hephzibah Gunners, S. Weir Mitchell.

Prejudices, Chas. Macomb Flandreau.

Charleston, the Peace and the People, St. Julien Ravenel.

Iris, small edition, Dyck.

Book of Perennials, Saylor.

English Literature during the Time of Shakespeare, F. E. Schelling.

Double Cross Willets.

Mutual Air, Kropotkin.

Camp Fires of a Naturalist, L. L. Dycke.

Church History, trans. by Rose, Neander.

Healthful Living, writings of Mrs. E. G. White, was published by Medical Missionary Board, Battle Creek.

History of American Painting, Isham.

Art Talks with Ranger, Bell.

The Art Treasures of Washington, Helen W. Henderson.

A History of American Art, 2 vols., S. Hartmann.

The Epidemics of the Middle Ages, Julius Hecker.

Sir Richard Calmady, Malet.

Romances of Rogery, part 1, Chandler.

Piccadilly Jim, Wodehouse.

Jesus the Christ in the Light of Psychology, 2 vols., J. V. Stanely Hall.

A Winter Holiday, Bliss Carmen.

House of Fear, C. Wadsworth Camp.

The Londoners, Robert Hichens.

Positive Theory of Capital, Bohm Bawerk W. Smart.
Capital and Interest, trans. Bohm Bawerk W. Smart.

Natural Valve, Smart trans. Von Wieser.

Any works of Arthur Young.

Horse Hoeing Husbandry, Jethres Tull.

Brentano's—Continued

Political Economy, about 1760, Sir James Stewart.
Charleston, the Place and the People, Mrs. St. Julien Ravenel.

Shipbuilding from Its Beginning, 3 vols., E. Van Konynenberg.

(Engineer of Rykswaterstaat of Netherlands 1895-1905).

(Asst. of Congress of Navigation—38 Rue de Lorraine—Brussels).

The Young Sea Officer's Sheet Anchor and Key to the Leading of Rigging, Darcy Lever—England second ed.—Lew—additional plates, about 1808, American edition, Philadelphia, second edition.

Modern Seamanship, 1901, first edition, Knight.

The Worlds Cotton Crops, John A. Todd.

Poems, Louise Imogen Guiney.

Romance of Voltaire, in English, Eckler.

The Conquering Jew, J. F. Fraser.

Studies on Digestion being Experiments on Alex.

St. Martin's Stomach, Dr. Beaumont.

Called Back, Hugh Conway.

Reminiscences of Famous Georgians, vol. 1.

Anecdotes of Literature and Scarce Books, Wm. Beloc.

Life of Napoleon, Thomas E. Watson.

Bits of Life, pub. Brentano's.

Hiendrick von Offerdingen, F. von Hardenberg.

Withering Heights, C. Bronte, Nelson edition.

Shirley and Villette, C. Bronte, Nelson edition.

Great Amulet, Maud Diver.

Candles in the Wind, Maud Diver.

Lilimani, Maud Diver.

The Spiders Web, R. W. Kaufmann.

The Night Court and Other Poems, Ruth Comfort Mitchell.

Life of Sir Richard F. Burton, 2 vols., Wright.

Guinea Gold, Beatrice Grimshaw.

Cecil Forsythes Music and Nationalism.

Regicedes, Cogswell.

Sun Maid, Mrs. Grant.

Slavic Fellow Citizens, Emily Balch.

The Principles of English Verse, Chas. M. Lewis.

Salve Venetia, Marion F. Crawford.

The Awakening of the East, Leroy Beaulieu.

Fraulein Schmidt and Mr. Anstruther, by the author of Elizabeth and Her German Garden.

The Memories of Caroline Bauer.

Mary Derwent, Stephens.

Surprising Adventures of Toady Lion, Crockett.

The Bible Balanced, Geo. C. Darling.

Six Years at the Russian Court, M. Eagar.

Curse of Romanovs, Rappaport.

Russian Empire and Czarism, Victor Bernard.

The New Evangel, John Hamlin Dewey.

Bam Wildfire, Mathers.

The Inward Light.

Guardian Angels, Prevost.

Climatology, Weber L. Hinsdale.

Life of Tchaikowsky, Goldmark.

Cid Ballads, trans. by J. Y. Gibson, 1 vol. 1898.

Refugee, Gilson.

The Door That Has no Key, Cosmo Hamilton.

Moriah's Mowring, Ruth M. Stewart.

An Analysis of Derivative Moods, Salem.

A Stem Dictionary of the English Language, New Word Analysis or School Etymology, Wm. S. Winter.

American Glass, Barber.

The Dead City, Gabrielle D'Annunzio.

Travels Among the Great Andes of the Equator, Edward Wymper.

Cats Paw, B. M. Croker.

John Ploughman's Pictures, C. H. Spurgeon.

Dry Fly Entomology, Halford.

Churchyard Literature, Northenel.

Funny Epitaphs, pub. Mutual Book Co.

Reminiscences of Famous Georgians, vol. 1, Knight.

**The Brick Row Book Shop, Inc. 104 High St.
New Haven, Conn.**

The Basketry Book, Mary M. Blanchard.

Gardiner, Dante (Temple primer series).

Merrill, Winning the Boy.

Norfolk Broads.

Tristram Shandy, L. Sterne illus., Geo. Cruickshank.

Sentimental Journey, L. Sterne illus. Geo. Cruickshank.

History of Jerusalem, Geo. A. Smith.

Iliad, Butcher & Lang.

BOOKS WANTED—Continued

Brick Row Book Shop, Inc.—Continued

Sarta Resartus (Everyman edn.)
History of Probability, Todhunter.
Billy's Decision.
Tristan and Iseult, trans. by Bedier.
Virtue's Annual.
Life Sing a Song, S. Hoffenstein.

The Brick Row Book Shop, Inc., 19 East 47 St., New York City

Bennet, Old Wives Tale, 1st edition.
Stephen Crane, The Monster.
Dreicer, Life and Art in America.
Hanna, Scotch Irish in America.
Hergesheimer, Three Black Pennies, 1st edition.
James, Portrait of a Lady, 1st edition.
Kipling, Jungle Book, 1st edition.

Bridgman's Book Shop, 108 Main St., Northampton, Mass.

Mozart Letters trans. by Lady Wallace.
Life of Weber, Simpson.
Studies in Music by various authors edited by Robin Gray.
Style of Musical Art, Parry.
Book Without a Title, Nathan.
Mrs. Dana's, How to Know the Wild Flowers.
History of German Song, L. C. Elson.
Let No Man Put Asunder, King.

Morris H. Briggs, 5113 Kimbark Ave., Chicago, Ill.

John Partins, The Alabaster Saint.
Woodrow Wilson, Theodore Roosevelt, 1st edns. books or pamphlets by, on, or referring to.
Anything published by units of the American Expeditionary Force in France.
American Book Prices Current 1917-1920.
Bibliographies of all kinds.
Live mailing lists.

Brockmann's, Charlotte, North Carolina

The Three Miss Kings, A. C. Cross (Burt).
Desert Drama, A. Conan Doyle.
Latitude Nineteen, Author Unknown.

The Brooklyn Museum Library, Eastern Parkway, Brooklyn, N. Y.

International Studio, Sept.-Oct., 1914.

The Burrows Bros. Co., Cleveland, O.

Counter-Point for Students.

Fanny Butcher—Books, 75 East Adams St., Chicago

McCutcheon, In Africa.
Kamban G., Hadda Padda.
Cather, April Twilights.
Krapp, English Language.
Hudson, Nature in Downland.
Millay, Second April, 1st ed.
Millay, Renaissance, 1st editions.
Brandes, trans. Wm. Archer, Ibsen, Bjornsen.
Mencken, H. L., Any first editions.

Cadmus Book Shop, 312 W. 34th St., New York

Sheridan, The Rivals, ed. by Brander Mathews.
Markham, Cusco and Lima.
The Green Shay, a story of Maine fishing life.

Campion & Co., 1313 Walnut St., Philadelphia

Landor's, Imaginary Conversations.
Dodge's, Riders of Many Lands.
Osborne's Age of Mammals.
Vista of English Verse.
John Stuart Mill's Autobiography.
Webster's, French Revolution.
Doyle's, Parasite.
The Silken East, O'Conner.
Among the Danes, Butlin.
Flight to Varenne, Browning.
Whittaker's Almanac 1920, cloth.
Monitor and Merrimac, Ramsay.
Miscellanies, Thackeray, 8vo, Green cloth, pub. by Smith Elder, Soudon.
Moomsen's, Rome-English edition.
Watson's, Napoleon.
Milk Autobiography.
La Fontaines Falles (in French), Illus. by Dore.

Gerard Carter, 12 South Broadway, St. Louis, Mo.

Ball, Story of the Heavens.
Brandes, Shakespeare, A Critical Study.
Buckle, History of Civilization.
Flammarion, Astronomy.
Lecky, European Morals.
Lewes, George, History of Philosophy.
La Rochefoucauld, Maxims of.
Pestalozzi, Education.
Rousseau, Emile.
Swift, Gulliver's Travels unexpurgated.
Wallace, Darwinism.
Lives of Alexander the Great, Aristotle, Leonardo da Vinci, Michael Angelo, Socrates, Voltaire, each complete in 1 vol.

C. N. Caspar Co., Milwaukee, Wis.

Provost, Simplified Illustrating.
Sacred Books of the East, vols. 18, 19, 20, 31, 38.
Phillips, Deluge.
Baum, American Fairy Tales.

John J. Cass, 337 Adams St., Brooklyn, N. Y.
Hendrickson, Old Williamsburg.

The Centaur Book Shop, 1224 Chancellor St., Philadelphia, Pa.

Willa Cather, The Bohemian Girl, 2 copies.
Willa Cather, April Twilights.
Willa Cather, O Pioneers, first edition.
Cabell, Domnei, first edition, 2 copies.

George M. Chandler, 75 E. Van Buren St., Chicago, Ill.

Atherton, Californians, Stokes.
Burton, Arabian Nights, Denver Ed., 16 v.
Comfort Found in Good Old Books, 3 copies.
Dante's New Life, Imp. 8vo, green clo., Osgood.
Galdos, Leon Roch.
Galdos, Dona Perfecta, Harper.
Handford (T. W.), Poetry and Pictures.
Higginson, Travellers and Outlaws.
Hough, Story of the Outlaw.
Inman, Old Santa Fe Trail.
Lives of Al Lieber and Tom Horn, Scouts.
Mark Twain, 25 vols., Authors Natl. or Hillcrest Ed.
Mason, Indian Basketry.
Prime, Pottery and Porcelain.
Racinet, Polychromatic Ornament 1873.
Sanders, Third Reader, New Series.
Stuck, 1000 Miles in Dog Sled, Scribner.
Blow, Spiritual Sense of Dante, 3 copies.
Blunt, Esther, Small & Maynard.
Boccaccio, Villon Society ed., 3 vols.
Bourke, MacKenzie's Last Fight.
Breck, The Way of the Woods.
Cabell, Eagles Shadow.
Cameau, Life and Sport on the North Shore.
Dix, The Gate of Horn, 2 copies.
Dostoevski, Pages from Author's Journal.
Downing, Landscape Gardening, 3rd ed., 1847.
Dumas, Twenty Years After, vol. 1, L. B., 1891.
Field, Indian Bibliography.
Franklin, Autobiography, large 8vo, H. M. & Co. ed.
Fuller, With the Procession.
Hall, Kitchener's Mob, Harper ed.
Hampden Porter, Wild Beasts.
Kipling, Outward Bound ed., vols., 26-27.
Leeder, Desert Gateway, 1919, Cassell.
Marshall, Life of Washington, 5 vols., with maps.
Perkins, S. G., Insurrection of St. Domingo, 1886.
Roberts, The Flying Cloud.
The Song of Roland, Riverside Press.
Saunders, Indians of the Terraced Houses.
Savallo, House of the Lost Court.
Thornton, Oregon and California, vol. 2.
Thayers Cavour, large 8vo ed., 2 vols.
Trollope, Domestic Manners of Americans, 2 vols.
Twain, Tom Sawyer, early illus. ed.
Whitney, On the Circuit with Lincoln.
Rousseau, Confessions, 4 vols., 8vo, Gebbie.

City Book Store, East Liberty St., Wooster, Ohio
London Churches Ancient and Modern, Bumpus.

The Arthur H. Clark Co., 4027-4037 Prospect Ave., Cleveland, O.

Gass JI. of Voyages under Lewis and Clarke, 1808.
Franklin, Way to Wealth, Mundell, Edin., 1782.

BOOKS WANTED—Continued

The Arthur H. Clark Co.—Continued

Franklin (Benj.) Works, N. Y., 1790.
 French, Hist. Collections of La., pts. 3, 4.
 Philippine Islands, by Blair and Robertson, vols. 1, 24, 25, 52.
 Deutsche Pionier: Year Books, 1888 to 1918 incl.
 Bell, Why Men Remain Bachelors.
 Van Tyne, Loyalists in Amer. Revolution.
 Beaumont, Fletcher and Jonson, Lyrics of, Stokes, 1906 (Chap. Book No. 4).
 Campbell, Pioneer Priests of N. A., 1642-1710, 3 vols.
 Doddridge Indian Wars of Va. and Pa., Wells-burgh, 1824; also Albany 1876 edn.
 Dampier, Voyages, ed. by Masefield, 1906, 2 vols.; also London, 1776.
 Aphrodisiac Remedies and their Therapeutic Application, etc.
 Engineering News (N. Y.), vols. 1-22.
 Watson (Wm.), Selected Poems, Lane.
 Brooks, Four Months Among Gold-Finders in Alta, Calif.
 Walpole (Robt.), Economic Policy of, by Brisco.
 Ballantyne, Anti-Nasal Pathology and Hygiene.
 Reynolds, Reconstruction in S. C.
 Butterfield, Hist. of Brule's Discov. and Explor., 1610-1626, 1898.
 Baxley, What I Saw on West Coast of S. and N. Amer.
 Filson Club: Speed, Wilderness Road.
 Filson Club Pubns., any.
 Charleston (S. C.) Courier, any issues.
 Lewis, Faro Nell and Her Friends.
 Lewis, Sunset Trail.
 Russell, Negro and Irish Poems.
 Goodrich, Primary Hist. of U. S.
 Beauchamp, N. Y. State Museum Bulls., Nos. 41, 50, 78, 89, 108.
 Quick, Amer. Inland Waterways.
 Commercial and Financial Chronicle, Supp. Vols. 108, 109.
 Dellenbaugh, Romance of Colo. River, 1st edn.
 Bingham, Hist. of Green Co., Wisc.
 Matson, French and Indians of Ill. River.
 Curwood, Great Lakes.
 Chicago City Directory, 1855.
 Hale, Northern Counties of Gazetteer of Ill.

The John Clark Co., 1486 West 25th St.,
Cleveland, Ohio

American Library Association Bulletin, title pages and indexes to Vols. 1, 3 and 4; also Vol. 4, No. 3.
 Leonard's Narrative, 1838; also reprint of 1904.
 Survey, Title and index to Vol. 9.
 School Review, Jan. and Feb., 1820.
 Smith, Text-Book of the Principles of Machine Work.
 Scharf's History of Western Maryland.
 Smith, Logan and Pearsall, Little Essays.
 Muller's Sacred Books of the East, Vols. 13, 17, 18, 20, 22.
 Thompson's Bank Note Detector.
 Teacher's College Record, March, 1917.
 Thayer, Life of John Hay, 1st ed.
 Thackeray's Vanity Fair; a good edition and preferably in a fine binding.
 Virginia Historical Collections, vols. 2, 5 to 11.
 Victor (W. B.), Life and Events.
 Bigelow, Life of Franklin.
 Bigelow, Pictorial Life of Franklin.
 McMaster, Franklin as a Man of Letters.
 Franklin's Writings; ed. by Smyth.
 Franklin's Works; ed. by Sparks.
 Parton, Life of Franklin.

Cole Book and Art Company, 123 Whitehall Street,
Atlanta, Ga.

Dandelions, by Cade.

Colesworthy's, 66 Cornhill, Boston, Mass.

Fauna Borealis Americana, Richardson.
 Lewis and Clark, 5 vols., pub. Francis Harper.
 Legends in Japanese Art, Joli.
 Silver and Its Makers, Hollis French.
 Woman of Fire.

Columbia University Library, New York, N. Y.
 Hazeltine, Brevity in Chess, 1866.
 Ker, W. P., Dark Ages, Scribner.
 Sully, Great Designs of Henry IV., Ginn.
 Architectural Review, vol. 38, Oct. 1915, Technical Journals.
 Birrell, A., Andrew Marvell (Mg. Men of Letters), Macmillan, 1905.
 Flick, A., Rise of the Medieval Church, Putnam.
 Grinnell, George B., The Indians of To-day, Duffield, 1915.
 Flynt, Josiah, Tramping with Tramps, 1907, Century.
 The Mourner's Chaplet, Boston, Keene, 1844.
 Voices of Heart and Home, Portland, Me., 1856.
 Fisher, School Algebra, Phila., 1899.
 Oliver, A., Observations on the Use of Certain Prepositions in Petronius, etc., 1899.
 Gabel, C. E., Microscopy and the Microscopical Experiments of Drugs, The Kenyon Co., Des Moines, 1912.
 Wilder, History of the Human Body, Holt, 1909.
 Gorky, Maxim, Tales of Two Centuries, Heubsch, 1914.
 Ibsen, H., Letters, tr. Laurvek & Morison, 1900.
 Morgan, C. L., Animal Behavior, Longmans, 1908.
 Smith, E., Investigation of Mind in Animals, 1915, Putnam.
 Kennett, Mrs. Adam, Early Ideals of Righteousness, Scribners, 1911.

Columbia University Press Bookstore, 2960 Broadway,
New York, N. Y.

Adams, C. F., jr., Chapters of the Erie.
 Alden, P., Democratic England.
 U. S. Catalog, Books in Print, Jan. 1, 1912.
 U. S. Catalog, Books Publ., Jan. 1, 1912-Jan. 1, 1918.
 Monroe, Syllabus History Education.
 Bond and Bond Market, Annals Pol. and S. S.
 East, Brush and Pencil Notes Landscape.
 Berntsen, Textbook Organ Chemistry, 2 copies.

The Columbus Book Exchange, 16 East Chestnut
Street, Columbus, Ohio

Archko Volume.
 Carmen Ariza.
 Diary of Jean Evarts.
 Albertus Magnus, 10 vol. ed.
 Barton, Pulpit Power and Eloquence.

L. M. Cornwall, 227 Pa. Ave., N. W., Washing-
ton, D. C.

Main, Treasury of English Sonnets.
 Caine, Sonnets of Three Centuries.
 Houseman, Sonnet Anthology.
 Dyce, English Sonnets.
 Grimshaw, In Strange South Seas.
 Loti, Rara Lu.
 Saunders, Story of Some Famous Books.
 McFee, An Engineer's Note Book.
 Bone, Broken Stowage.
 Green, History Culpeper Co., Va.

Covici-McGee, 158 W. Washington St., Chicago, Ill.

Mulford, The Orphan.
 Mulford, The Two-gun Man.
 The Asyons, Camb. Manuals series.
 Prehistoric Man, Camb. Manuals series.
 Cowley, The Mystic Rose.
 Westermarck, History of Human Marriage.
 Beterman, Sex Problems.
 Quote any Vivekananda items.

Dartmouth College Library, Hanover, N. H.

Housing and Town Planning, Amer. Acad.
 Science, Index to vol. 52.

Dawson's Bookshop, 627 South Grand Ave., Los
Angeles, Cal.

Archko Volume.
 Avelon, Serpent Worship.
 Bloodgood, Mrs. Margaret, Numbers and Letters.
 Bond, Rules and Tables for Verifying Dates.
 Flatland, Written by a Square.
 Garver, Brother of Third Degree.
 Hartman, Franz, Strange Story of Arinzamen.
 King, Marie, Principles of Nature, vols. 1 and 2.
 Lloyd, W., Etidorpha, first edn.
 Phalanga Dasa, Swedenborg the Buddhist, pub. by
 Swedenborg Buddhist of America Mag., Bacon &
 Co., 1880, San Fran.

BOOKS WANTED—Continued

Dawson's Book Shop—Continued

Phelon, W. P., Three Sevens.
Phelon, W. P., Bridge Between Two Worlds.
Pottenger, Three Master Masons.
Randolph, P. B., Anything of.
Richmond, Olney, Mystic Text Book Ed., containing over 265 pp.
The Great Pyramid Jeezeh, Harmonic Series.
Williams, Leonard, Arts and Crafts of Older Spain, McClurg & Co.

Decker Bros., Lafayette, Ind.

Life of Jesus, the Christ, by Henry Ward Beecher, published 1872 by J. B. Ford, No. 27 Park Place, New York, N. Y.
Principles of City Land Valuing, Hurd.

A. W. Dellquest Book Co., Monte Sano, Augusta, Ga.

Candler, Colonial Records of Ga., cl., vol. 5 only.
Elliott's Botany of S. C. and Ga., vol. 2 only.
Calhoun's Liberty Dethroned.
Wheaton's Life of William Pinckney.

Detroit Book Shop, 2022 Hastings St., Detroit, Mich.

Baragas Ojibwe Dictionary.
Robinson's Solon Books, any.

Fred M. DeWitt, 1609 Telegraph Ave., Oakland, Cal.

Gellverton, Zanita.
Hittell, California, odd volumes.
Daniels, As It Is To Be.
Warder, Cities of the Sun, pub. Dillingham.
Cather, My Antonio.
Peterkin Family.

DeWolfe & Fiske Co., 20 Franklin St., Boston, Mass.

Secret of an Empress, Countess Zanardi.
My Life at Sea, Critchley.

Dives, Pomeroy & Stewart, Harrisburg, Penn.

Auditing, Theory and Practice, by Robert H. Montgomery, text edition, \$3 list, published by Ronald Press.

Dixie Business Book Shop, 140 Greenwich St., New York City, N. Y.

Financial Histry. of U. S., vol. 2 and 3.
Currency and Bkg. Laws of Dominion of Canada, Cornwall.
Essays in Finance, Giffen, 1st series.
Investigation of Currency and Finance, Jevons.
Elements of Banking, MacLeod.
Theory of Banking, MacLeod.
Thoughts and Details of High and Low Prices of 30 Years, Tooke, 1793-1822.
Economics of Distribution, Ely.
Financial and Economical Works, any, by Carey.
Economic Crises, Jones.
Highways of Progress, Hill.
Fifty Years in Wall St. Clews.
Economic Crises of 19th Century, Hyndmann.

Doubleday, Page Book Shop, 920 Grand Avenue, Kansas City, Mo.

Neidlinger, World and His Wife.
Freud, History of the Psychoanalytic Movement.
King, Mountaineering in the Sierra Nevada.
E. B. Huntington and J. M. Huntington, Genealogy Memoir of the Lathrop Family.
Morley, Roman's Lecture, containing Machiavelli.
Harland, My Friend Prospero.
Atherton, Volume of Hamilton's Letters.
Johnson, White Wampum.
De Tocqueville, Democracy in America (English).
Buck, The Battle Cry.
Muzzarelli, Antonymes de la Langue Francaise.
Complete Works of Moliere, English.

E. P. Dutton & Co., 681 Fifth Ave., New York

Adam, Plato, Moral and Political Ideals, 1913.
Americans of Royal Descent.
Brooke, Lithuania, Chicago Little Theatre, 1915.
Browne, A Fool There Was.
Cutter, Genealogical and Personal Memoirs Relating to the Families of the State of Connecticut.
Holly Berries, Illustrated by Ida Waugh, Circa, 1881.

E. P. Dutton & Co.—Continued

Harper's Weekly, No. 56, Dec. 21, 1912.
House Not Built by Hands.
Hugo, Les Miserables (Estes and Lauria. Int. Ltd. Edition), Large paper (Vol. 1).
History of the Hocking Valley of Ohio, 1883.
Hubbard, The Book of Job, Limited Edition.
Harriman (Alice), School History of Montana.
Harr and Maguire, Essay on Resources of Montana.
Irving, Crayon Edition Life of Washington, vol. 4, vol. 23 of set.
Irving, Geoffrey Crayon Edition, edited by C. Dudley Warner, vol. 27.
Ites (A.), A Presidential Make-Believe, etc.
Iles (G.), Soldiers and Explorers.
Juvenile Book, The Dogs' Dinner Party.
Johnston, Strange Adventures Down Green River.
Large Illustrated Editions of: East of Sun and West of Moon; Water Babies, illustrated by Nielson; Powder and Crinoline, illustrated by Nielson.
Menken and Nathan, Heliogabolus.
Martineau (H.), Autobiography of.
Memoranda During the War Camden, 1875-76.
Sabatini, Life of Caesar Borgia; Torquemada and the Spanish Inquisition Arms and the Maid; Lion's Skin.
Virginia, Old Law Code, Prior to 1733 (not 1727 or 1704).
Van Loan, Buck Parvin and the Movies.

Edw. Eberstadt, 25 W. 42nd St., New York, N. Y.

California, Oregon, Wyoming, Utah, Montana and the Far West; Books, pamphlets, maps and manuscripts urgently wanted. Any and all items; price no object; spot cash with order. Attention to this notice will prove a source of continuous profit.
Bret Harte, M'liss, first edition.

Paul Elder & Company, 239 Post Street, San Francisco, Cal.

Field of Bees, Sir John Mandeville.
Co-operative Marketing and Other Organized Methods of Marketing and Horticultural Products, by J. W. Lloyd.
New Grub Street, Gissing.
Small Family Cook Book, Davenport.
The Lure of California.
Vancouver Voyages.
Where's Master (story of King Edward's dog), Doran.
Benson, Joyous Guard.
Roosevelt, An Autobiography, Mac., 1913.
Schure, Great Initiate (2 vol. ed.), trans. by Boswell.
Patullo, Untamed.

Electrical School, 39 W. 17th St., New York

American Farmer, 1819-1831.
Spirit of the Times.
American Turf Register.

George Engelke 855 North Clark St., Chicago, Ill.

Catholic Encyclopedia.
Lecky, History of European Morals, vol. 2, 16vo, vol. 1, 8vo.
Stanley, Through Dark Continent, vol. 2, in Darkest Africa.
Vol. 1 cl. Martineau, J., Types of Ethical Theory, vol. 2.
Bryce, Am. Commonwealth, vol. 2, 1889.
Buckle History of Civilization, vol. 2, D. A. Co.
Shakespeare's Wks. vol. 1, 16vo, Kegan Paul, Trench & Co., 1884.
Shakespeare's Wks. vol. 9, 16vo, Wms. & Knight.

Geo. Fabyan, Riverbank Laboratories, Geneva, Ill., or Walter M. Hill, 22 E. Washington St., Chicago

Works on Ciphers, Obscure Writing. Symbols, Synthetic Elements, Cryptic Forms of Language Cryptography. Ancient Symbolic Steganography Signs, and other unusual characters in writing.

Marshall Field & Company, State, Washington, Randolph and Wabash Sts., Chicago, Ill.

Ismailia by Baker.
Hearts and Creeds, Ray.
In Lotus Land, Pontig.
First Churches Christmas Barrell, Stanley.

H. G. Fiedler, 18 Vesey St., New York, N. Y.

Electrochemical Industry, vol. 1 and 2.
Chemical Abstracts, vol. 1.

BOOKS WANTED—Continued

H. G. Fiedler—Continued

Am. Institute of Mining Engineers, Transactions 1-7, 54-60.
 Am. Academy of Arts and Sciences, Proceedings 22-55.
 Am. Electrochem. Soc. Transactions, 1-28.
 Am. Jl. of Science, 1st series 24, 31, 42-50.
 Am. Jl. of Science, Series II, III, IV.
 Am. Midland Naturalist vol. 3.
 Am. Naturalist 28-50, also 43, no. 1-4.
 Am. Philos. Soc. Proceedings 2 and 4.
 Botanical Abstracts 1-8.
 Biological Bulletin, set.
 Science Abstracts 1-8.
 Indiana Academy of Science, Proceedings 1894.
 Bonaparte, Am. Ornithology, vol. 4.
 Brooks, Foundations of Zoology.
 Schneider, Textbook of Lichenology.
 Schneider, Guide to the Study of Lichens.
 Fink, Lichens of Minn. U. S. Herb.)

H. W. Fisher & Co., 207 So. 13th Street, Philadelphia, Pa.

Howorth, History of Mongols, vol. 1, Longmans.
 Gospel of the Holy Twelve, Haig.
 The Rainbow, Lawrence.
 International Who's Who (last edition).

Fowler Brothers, 747 South Broadway, Los Angeles, Cal.

Every Man His Own Geologist.
 Mystic Mid Region, Burdick.
 Masnavi-English Text, Jalabuddin Rumi.
 The Wandering Heath, Quiller-Couch.
 The Mohammedan Perfumed Garden, English text.
 The Kama Sutra.
 Officer 666.

W. & G. Foyle, Ltd., 121-125 Charing Cross Road, London, W. C.2, Eng.

Remondino, History of Circumcision.
 Pinkerton Detective Series, Dillingham, N. Y.

Franklin Bookshop, 920 Walnut St., Philadelphia, Pa.

DuChaillu, World of Great Forest, N. Y. 1900.
 Mellick's Story of an Old Farm.
 Harvey, Gideon, Conclave of Physicians.
 Laennec, Diseases of Chest.
 Toner, Med. Men. of Rev., Phila. 1876.

Friedmans', 53 W. 47th St., New York, N. Y.

Lamartine, History of the Restoration of the Monarchy in France.
 Variorum Edn. of Shakespeare, any titles.
 Balzac's Works, 36 vols., cheap set.
 Lecky, 18th Century England, 7 vols.
 Charm of the Garden, A. & C. Black.
 Lecky's History of European Morals.
 Braithwaite, Anthology Magazine Verse, 1914.
 Dyer, Lure of the Antique.
 William Dampier's Voyages.
 Borrow's Works.
 Hazlitt's Works.
 Lippincott's Pronouncing Dictionary, 2 vols.
 Grootz's History of Jews.
 Campbell's Life of Chief Justices of England, 4 vols.
 Dunbar, History of Travel in America, 4 vols.
 Westlake's History of Design in Painted Glass, 4 vols.
 Viking Age, 2 vols.
 Fitzgerald's Letters.
 Famous Affinities of History, 4 vols.
 Symonds (J. A.), Life of Cellini.
 Mermaid Series, any titles.
 The Pirates' Own Book.
 Paris (Wm. F.), Clocks and Watches.
 Military Costume, Books on, coloured plates.
 Gibbs (Philip), Men and Women of the French Revolution.
 Bacon's Old New England Churches.
 Reid (W. M.), Mohawk Valley.
 Krehbiel, Chapters of Opera, 2 vols.
 Parsons (F. A.), Interior Decorations.
 Sanscrit Literature.
 Caillie (R.), Travels Through Central Africa, 2 vols.
 Lawrence Sterne, Complete Works and Life, 6 vols.

Friedman's—Continued

Catlin's North American Indians, 2 vols.
 Stuart, Costume of the Clans.
 Murray (Middleton), Fyodor Dostroevsky.
 Furtangler (F.), Greek and Roman Sculpture.
 Whiting (J. D. W.), Illustrations (Practical).
 Thomson's Handbook of Anatomy.
 Mugge, Life and Works of Frederick Nietzsche.
 Stevenson, Thistle Edition, set.
 Wilson's American People.
 Bismarck, Autobiography.
 McVickae, Lewis and Clark, 2 vols.
 Felt (J. B.), New England Ecclesiastical History.
 American Catalogue of Books, 1887-1900.
 Luther Burbank, set.
 Alexander Hamilton, set.
 Vasari, Lives of the Most Eminent Painters, 6 vols.
 Britannica, Cambridge Edn.
 Ritchie (L.), Beauty's Costume.
 Benjamin Franklin's Essays and Letters, 2 vols.
 Glass Windows, Les Vitreaux, by Jules Roussel.
 20th Century Classics, set.
 St. Nicholas Magazine, any bound volumes.
 Fitch, Modern English Books of Power, 1st ed.
 Bell, Elementary History of Art.
 Vanderpoel, Anatomy.
 North Celebes, by S. J. Hickson.
 McLan's Costume of the Clans of Scotland.

Fulton Book Shop, 918 Fulton St., Brooklyn, N. Y.

The Shutters of Silence, Burgin.
 Dealers please send want lists.

John L. Galletti, 400 Grand St., Newburgh, N. Y.

Queen Anne, by Ann Padelil, 1740.
 St. Evremond, English, Bassompierre.

Gammel's Book Store, Austin, Texas

Black Heart of Magic, Deamude.

Gardenside Bookshop, 280 Dartmouth Street, Boston 17, Mass.

Van Schaick, Sweet Apple Cove.
 Moore (George), Autograph Letters.
 Kemble (J. R.), Four Hundred Laughs.
 Kemble (J. R.), Any books illustrated by.
 Gladstone, Good Portrait.
 Croiset's Greek Literature.
 Cabell's Gallantry.
 Pascal's Thoughts, etc., Houghton Mifflin.
 Scott's Works, large type edition.
 Blake (W. W.), The Cross, Ancient and Modern.
 Ashton (J.), History of the Cross.
 Seymour (J. D.), Cross in Tradition.
 Parsons (J. D.), Non-Christian Crosses.
 Gaillard (L.), Cross and Swastika.
 Mortillet (G. de), Le Signe de la Croix.
 Brehier (L.), Origine du Crucifix.
 La Migration des Symbols.
 Johnson's Works, Literary Club Edition, volume 13.
 Kipling's Works, Scribner's 25 vol. Edition, volume 12.
 Bagby, Writings of Dr. Bagby, 3 vols., 1884.
 Bird's The Gladiator, etc., 1803-54.
 Butler (G. F.), Love and Its Affinities, 1890.
 Butler (G. F.), The Isle of Content, 1902.
 Butler (G. F.), Exploits of a Physician Detective, 1907.
 Butler (G. F.), Sonnets of the Heart, 1909.
 Butler (G. F.), Songs of the Heart, 1910.
 Butler (G. F.), Echoes of Petrarch.
 Claiborne's 75 Years in Virginia.
 Clement's Memoir of J. Letterman.
 Daniel's Strange Case of Dr. Bruno.
 Elder's Enchanted Beauty, 1855.
 Questions of the Day.
 English (T. D.), Walter Wolf, 1842.
 English (T. D.), Power of the S. F., 1847.
 English (T. D.), Ambrose Fecit, 1869.
 English (T. D.), Jacob Schuyler's Millions, 1886.
 Furness, Borneo Head Hunters.
 Johnson's Traditions of the Revolution, 1851.
 Letterman's Army of the Potomac, 1866.
 Mann's Medical Sketches, 1816.
 Matthew's Lute of Life.
 Mayo's Flood and Field, 1844.
 Nixon's Memories of a Forty-Niner.
 Nixon's The Mountain Meadows.

BOOKS WANTED—Continued**Gardenside Book Shop—Continued**

Savidge's Wallingford, 1882.
 Smirnow's Last Days of St. Pierre.
 Thacher's Demonology, 1831.
 Todd's Impressions of Europe.
 Walker's Doctor's Diary, 1917.
 Winslow's Cruising and Blockading.
 The Sea Letter.
 Weir's The Dawn of Reason, 1898.
 Wood's Wandering Sketches, 1849.
 Shoulder to the Wheel of Progress, 1849.
 Macphail's Essays on Puritanism, 1905.
 Whyte, Melville's Novels, 25 volumes, cloth.
 Shakespeare, Singer, half calf.

Ernest R. Gee & Co., Inc., 442 Madison Ave., New York, N. Y.

Romantic America, Schauffler.
 Ancestral Records and Portraits, Grafton Press.
 Manors of Virginia, by Sale.
 Lancaster's Historic Virginia Homes.
 American Turf Register, any volumes.
 Authentic Memoirs of Mrs. Clarke, by Miss Taylor, 1809.
 White's Selborne, early edition.

The J. K. Gill Company, Third and Alder Sts., Portland, Ore.

Mlle. de Lespinasse, Letters.
 Gestafeld, Ursula, The Exodus, 4 vols.
 Gestafeld, Ursula, Works of.
 Phillips, L. M., Art and Environment, pub. Holt.
 Bolton, On the Wooing of Martha Pitkin.
 Brother of the Third Degree.

Gimbel Brothers, Book Store, Philadelphia, Pa.

Rise of Silas Lapham, Howells, first edition.
 Laurence, The Rainbow, first English edition.
 Laurence, The Rainbow, first American edition.

Ginsburg's Book Shop, 1829 Pitkin Ave., Brooklyn, N. Y.

Caffin, How to Look at Pictures, D. P.
 Bennett, Anna of the Five Towns.
 Addison, Complete Works.

Gittman's Book Shop, 1225 Main Street, Columbia, S. C.

Hall, Problem of Human Life.
 Tuttle, On the Rectum and Colon.
 Stacey, History of Old Medway Church in Liberty County, Georgia.
 Kennedy, Horse Shoe Robinson.
 O'Neill, Annals of Newberry District.
 McGuffie's Readers.
 Hotchkiss & Allen, Chancellorsville.
 Opie, A Rebel Cavalryman.

Alfred F. Goldsmith, 42 Lexington Ave., New York, N. Y.

Dreiser, Sister Carrie.
 Any books by Theodore Dreiser.
 Hearn, Chita.
 Any books by Lafcadio Hearn.
 Saltus, Perfume of Eros.
 Any books by Edgar Saltus.
 Whitman Leaves of Grass, Washington, 1871.
 Any books by or about Walt Whitman.

Goodspeed's Book Shop, 5a Park St., Boston, Mass.

Adams, Matthew Thornton, signer, Phila., 1903.
 Adams, O. F., Presumption of Sex, etc., 1892.
 Bellows & Beljane, French Dictionary.
 Black's Color Books: Alps, Gardens of Japan, Riviera, Lady of Lake, Italy, Italian Lakes.
 Broadus, E., Life of Christ Child.
 Bunner, Made in France.
 Charleston, Hist. of, by Ravenel.
 Collier, Price, England and English, N. Y., 1909.
 Corson, Introd. to Study of Browning, 1886.
 De Presensee, Early Hist. Christianity, 4 v.
 Dover, N. H., Hist. of, by Scales.
 Garretson, A. S., Primitive Christianity, 1912.
 Gaylord, Glance, Culm Rock.
 Hoffman, Guide to Birds of New England.
 Home, M. M., A Border Garden.
 Kapp, Life of John Kalb.

Goodspeed's Book Shop—Continued

Kent, Southern Poems.
 Lancaster Co., Pa., Biog. Hist. of, by Harris, 1872.
 Jones, Life of Thomas Dudley.
 Larned, Literature of Amer. History.
 Mann, Heart of Cape Ann, Dogtown, 1896.
 Milton, Mass., Births, Marriages, etc., 1900.
 Nekrasov, Red-nosed Frost, transl. Ticknor, 1887.
 Norris, Frank, Blix, Shanghaied.
 Old China Magazine, Sept., 1904, and later nos.
 Poe's Poems, illus. by Dulac.
 Saffell, Revolutionary Soldiers Register.
 Sangamon Co., Ill., Early Settlers, by Power, 1876.
 Sechel, Edith, Catherine De Medici and Reformation.
 U. S. International Law Books, J. B. Moore, 9 v.
 Waite, C. B., First 200 Years Christian Religion.
 Walpole, George II.
 Genealogies—Fell gen., 1902.
 Ford, Scotch-Irish in America, 1915.
 Greene gen. 1899.
 Hallock-Holyoke pedigree.
 Harbaugh family, Annals, 1856.
 Hathaway, Thomas, of Dover, N. H.
 McAllister, Archibald, by Mary McA.
 Patterson gen. 1894.
 Phelps gen., 2 v., 1899.
 Seal Family of Chester Co.
 Steele gen.
 Wheelwright, frontier family.
 American Poems, selected and original, Litchfield, Ct., 1793.
 Austen, Jane, Emma, Hampshire ed., 1903.
 Berlioz, Hector, Memoir of, in French, 2 vols.
 Browne, John Hancock, his book.
 Burton, Lady, Letters of.
 Carlyle, Thomas, Reminiscences of, by Norton, 1887.
 Chapman, J. J., Greek Genius and other essays.
 Cooke, J. E., Surrey of Eagle's Nest.
 Cummings, Handbook of Lithography.
 Dana, R. H., jr., Unity of Italy, Letters on Meeting at Acad. of Music, N. Y., Bost., 1871.
 De Chastellux, Travels, in English.
 De Rougemont, Louis de, Adventures of.
 Dexter, Eng. and Holland of Pilgrims.
 Dibdin, Songs.
 Eaton, W. P., Idyl of Twin Fires.
 Fanning, Yankee Mariner.
 Guiney, L. I., Roadside Harp or other poems.
 Lancaster Co., Pa., Hist. of, by Harris.
 Little, Nantucket Tea Party.
 Howells, W. D., Literary Passions; My Year in Log Cabin.
 Lowell, J. R., How to Know Him, by Finley.
 Masters in Art, Aug., 1906; Jan., July, Aug., 1908; 1909.
 Mistral, Mireio, transl. by Preston.
 Montreal Stage.
 Marion Co., O., Hist. of, 1883 and 1907.
 Middlefield, Ct., Hist. of, 1883.
 Olmstead, Seaboard Slave States, 2 vols.
 Parker, C. S., American Idyl, 1st ed.
 Patterson, David, Textiles Coloured Mixing, 2nd rev. ed.
 Penn. Marriages, Before 1810, 2 vols.
 Roberts, J., New York in Revol.
 Royce, Josiah, Sources Religious Insight.
 Sherrill, Stained Glass Tour in France.
 Snodgrass, Anatomy of Honey Bee, Bureau Ethnol. 1910.
 Stewart, South Seas.
 Underhill, Evelyn, Mysticism.
 Vose, Robt., Life and Times of.
 Genealogies:
 Burt, 1893.
 Crandall, Ellery and Descend.
 Drake in Eng. and Amer., 1896.
 Drakes in America.
 Fowler, Descend. of Philip, 1883.
 Ingraham, 1808; 1859.
 Johnsons of Ky.
 Lombard, Notes, 5 pp.
 Perrine Smith, etc.
 Reed, Wm. of Weymouth, 1901.
 Patterson, 1902.
 Traske gen.
 Van Wagenen, 1884.
 Virginia Families, by Hayden.
 Whitney, John, Ancestry, 1806.
 Wilson Assoc., Report, by Smith, 1866.

BOOKS WANTED—Continued

Gotham Book Mart, 128 W. 45th St., New York, N. Y.
Salisbury, Career of a Journalist.
Mencken, Little Book in C Major.

The Grall Press, 712 G St., N. E., Washington, D. C.
English Book Dealers should send us their catalogs of rare items on Occultism, Mysticism, Theosophy, Hermetic and Rosicrucian Philosophy.
All other Dealers pay attention.

Grant's Book Shop, Inc., 127 Genesee Street, Utica, N. Y.

Batley, A Quaker Among the Indians.
Pete Carruthers, Salesman, Doub.
Emphatic Diaglott, translated by B. Wilson.
Buchanan, Second Wife.
Blackmore, Riddle of Hamlet.
Curwood, Courage of Captain Plum, Cosmo.
Curwood, Danger Trail, Cosmo.
Curwood, Great Lakes, Putnam.
Curwood, Honor of Big Snows, Cosmo.
Curwood, Phillip Steele, Cosmo.
Curwood, Wolf Hunters, Cosmo.
Curwood, Grizzly King, Doub.
Curwood, Isobel, Harper.
Curwood, Kazan, Cosmo.
Curwood, Golden Snare, Cosmo.
Grey, Betty Zane, Harper.
Grey, Last of Plainsmen, McClurg.
Grey, Last Trail, Harper.
Grey, Short Stop, McClurg.
Grey, Spirit of Border, Harper.
Grey, Redheaded Outfield, Harper.
Carmen, More Songs from Vagabondia.

Gregory's Bookstore, 116 Union Street, Providence, Rhode Island

Barrett, E. S., Cherubina or The Heroine.
Rockefeller, Random Reminiscences.
Blomfield, Hist. of French Architecture, 1661-1774.
Webb, W. W., Cure of Souls.

Priscilla Guthrie's Book Shop, 516 Wm. Penn Place, Pittsburgh, Pa.

The Freighter, by Russell.
Spanish Gold, Birmingham, 2 copies.

Hall's Book Shop, 361 Boylston Street, Boston 17, Mass.

Tertium Organum, P. D. Uspenski.

Hampshire Bookshop, Inc., 192 Main Street, Northampton, Mass.

R. A. Duff, Spinoza's Political and Ethical Philosophy.

Harlem Book Co., 53 W. 125th St., New York

Book on Silver Refining.
3rd Vol. Phillip 2nd, Dudley H. Prescott, Kelmscott Society edition.

Henry F. Harper, 35 So. 18th St., Philadelphia, Pa.

Sarah McL. Greene, Flood Tides, Harper.
Wm. Henry Brown, Lithograph Silhouettes of Distinguished Americans.
Moulton, Genealogy, 1906.
Ambrose Bierce, 1st editions, sets, anything.
Stephen Crane, 1st editions.
Willa Cather, Troll Garden, Bohemian Girl, 1st ed.
Willa Cather, April Twilight (poems), 1st ed.
Shelia Kaye-Smith, English, 1st editions.
Huneker, Pathos of Distance, 1st ed.
Visionaries, 1st ed.
Overtones, 1st ed.
Painted Veils, 1st ed.
Hergesheimer, 1st editions, Lay Anthony; Mountain Blood; Gold and Iron; Three Black Pennies.
Chris Morley's 1st ed., Paranasus on Wheels.
Cabell, Rivet in Grandfather's Neck, 1st ed.

The Harrison Company, 42-44 East Hunter Street, Atlanta, Ga.

Southeastern Reporter, vols. 98, 100, 101, 107.
American Decisions, vol. 67.
American Reports, vols. 43, 52 to 60 incl.
U. S. Reports Law Edition, books 37 to 64 incl.
U. S. Reports Law Edition, books 53 to 64 incl.
Ruling Case Law.

Harvard Cöoperative Society, Inc., Lyceum Bldg., Cambridge, Mass.

Ryland, Chronological Authors English Literature.
White & Riddeil, Latin Dictionary.
Cumont, Astrology Among Greeks and Romans.
Paxson, Last American Frontier.

William Helburn, Inc., 418 Madison Ave., New York, N. Y.

Saint and Arnold, Stained Glass of the Middle Ages in England and France.
Exhibition of Paintings, Ignacio Zuloaga.

B. Herder Book Co., 17 South Broadway, St. Louis, Mo.

Pastor; History of the Popes, 12 vols.
Memoirs of the Rt. Rev. Simon W. Gabriel Brute.

The Hidden Bookshop, 9 New Street, New York, N. Y.
National Geographic Magazine, vols. 1-6; indexes 1899 and 1900.

Walter M. Hill, 22 East Washington Street, Chicago, Ill.

Colonel Wm. Byrd's Writings.
Diphtheria, by J. V. Fougeand, 1858.
Hawthorne's Letters containing his letters from Brook Farm.
Dickens, Oliver Twist, 2 vols., Gadehill ed.
Dreiser, The Genius.
Dreiser, Sister Carrie.
Irvin Cobb, Sunday Account, 1st ed.
Schelling, Elizabethan Drama, 2 vols.
Goethe's Faust, Bayard Taylor, 1st Amer. ed.
Fitzgerald, Letters, 2 vols.
Santanya, Am. Life Civilization.
Bratt, Trails of Yesterday.
How to Mix Drinks.
Best Letters of Charles Lamb.
Medical Anomalies.
My Lady of the Decoration, 1st ed.
Giffen, Oo-Mah-Ha, 1898.
Nathan Prince's Sermons.
1901 Edition of Robert Browning's Sproul.

John L. Hitchcock, 1010 Powell St., San Francisco, California

Thomas Coates' Genealogy by Henry T. Coates, Philadelphia, 1897.
Blackmore's Lorna Doone, Everyman's Library, red morocco.
The Pioneer or California Monthly Magazine, San Francisco, July 1854, February, March, 1855.
Peabody, Early Days and Growth of California, Salem, 1874.
McIlvaine, Sketches of Scenery and Notes of Personal Adventure in California, Philadelphia, 1850.

Hochschild, Kohn & Co., Inc., Howard and Lexington Sts., Baltimore, Md.

Works and Days, by Hamilton Wright Mabie.
The Angel of Mons by Arthur Machen.
The Chronicles of Clemendy by Arthur Machen.
The Man of the Hour, Thanet.
Freaks of Mayfair, Benson, Doran.
Marie Antoinette, Abbot.
Peter the Great, Abbot.
Glorious Adventure, Burnett.
Grim Thirteen, F. S. Greene.
Ridpath's History of the World.
Quality of Mercy.

W. B. Hodby's Olde Booke Shoppe, 214 Stanwix Street, Pittsburgh, Pa.

Magic Stage Illusions, Hopkins.
Geographic Magazine, April, 1920.

Henry Holt & Co., 19 W. 44th St., New York
The Pirate's Own Book, Boston, Dickinson, 1837.

B. W. Huebsch, Inc., 116 W. 13th Street, New York, N. Y.
Times Current History, complete.

George P. Humphrey, Rochester, N. Y.
Hodge's Handbook of N. A. Indian.
Ages of Faith, Kenelm Digby.
From Stage Coach to Pulpit.

Paul Hunter, 401½ Church Street, Nashville, Tenn.
Lunn, Philosophy of the Voice.

BOOKS WANTED—Continued**Paul Hunter—Continued**

Petrie, Revolution of Civilization.
 Kimberly, How to Know Period Styles in Furniture.
 Almanac De Gotha.
 Buchanan Genealogy.
 Voltaire, 22 volumes.
 Lindsey, The Morgan Horse.
 De Foe, Roxana, cloth.

The H. R. Hunting Co., Myrick Building, Springfield, Mass.

Lighton, Happy Hollow Farm.
 Kipling, Kim ill. ed, \$3.50, D. P.
 Pattee, Mary Garvin.
 Harrison, Life and Letters of E. A. Poe, Crowell.

A. J. Huston, Bookseller, Portland, Me.

Hichen's The Green Carnation.
 Bond, Gothic Architecture in England.
 Haswell, Reminiscences of an Octogenarian.
 Nolen, Art Lands, Gardening.

Hyland's Old Book Store, 204-206 4th Street, Portland, Ore.

Complete Instructions in Rearing Silk Worms, Williams.
 River of the West, Victor.
 Political History of Oregon, vol. 1, Brown.

Illinois Book Exchange, 202 So. Clark Street, Chicago, Ill.

The Journal of Wm. Maclay (member of the First U. S. Senate).
 Munsterberg on the Witness Stand.

International Press Clipping Service, Quebec, Can.

Richardson's Monitor of Freemasonry.
 Australia, books, pamphlets, etc.
 Spanish and Portuguese, early items.
 Cribbage, any, except Hoyle's, Bohn's, Walther's, Dick's.
 Deaf and Dumb, any book.
 Printing, any book on.
 Demonology, any book on.

J. N., Care Publishers' Weekly

Rider, Are the Dead Alive?

G. A. Jackson, 20 Pemberton Square, Boston, Mass.

Yale Law Review, vols. 1-13.
 Harvard Law Review, vols. 32, 33, 34 or set.
 Boston Massacre, Kidder, 1870.
 Mass. Laws prior to 1838.
 Mass. Journals prior to 1800.
 Criminal Trials.
 Letters Choate, Webster, Clay.
 Quote Legal Miscellany.

George W. Jacobs & Co., 1628 Chestnut Street, Philadelphia, Pa.

Handbook of Photoengraving, Armstrong.

The James Book Store Co., 127 W. 7th Street, Cincinnati, Ohio

Lillienkrantz, The Ward of King Canute.
 Life of John Ledyard in Spark's American Biography.
 Thwaites, Down the Storied Ohio.
 Twining's Travels, Harper.
 Campbell and Purcell's Debates.

J. H. Jansen, 323-4 Caxton Bldg., Cleveland, O.

Architectural Record, 1916, February.
 Architectural Record, 1917, January, September, August.
 Architectural Record, 1918, January, March, April, May, December.

Johnson's Bookstore, 391 Main Street, Springfield, Mass.

Lynch, Book of the Iris.

The Jones Book Store, Inc., 426-428 W. 6th St., Los Angeles, Cal.

Glimpses of the Next State, Admiral Moore, 2 copies.
 Set Outward Bound, Kipling, used, good condition.

Marshall Jones Company, 212 Summer Street, Boston, Mass.

Reed, Football for Public and Player, pub. Stokes.

The Edw. P. Judd Co., New Haven, Conn.

Fly Leaves, C. S. C., Holt.
 Sonia, McKenna, Doran.
 In the Midst of Life, Bierce.
 Parson Dodd's History of East Haven, Conn.

Kansas City Book Exchange, 715 Main Street, Kansas City, Mo.

Art of Love, Robie.
 Anything on Flagerism.

Kaufmann's, 5th Ave., Smithfield and Diamond Sts., Pittsburgh, Pa.

Early Philadelphia, Its People, Life and Progress, Lippincott.
 Dwelling Houses of Charleston, Lippincott.

The Kendrick-Bellamy Co., 16th Street at Stout, Denver, Colo.

The Andes of Southern Peru, I. Bowman.

H. L. Kilner & Co., 1630 Chestnut Street, Philadelphia, Pa.

Hueser, Chapters of Bible Study.

George Kirk, 1894 Charles Road, Cleveland, O.

Ambrose Bierce, Anything by.
 James B. Cabell, Any firsts.
 Thomas H. Chivers, Anything by or relating to.
 Joseph Hergesheimer, Any firsts.
 Edgar A. Poe, Anything.
 Edgar E. Saltus, Anything by or relating to.
 Walt Whitman, Any early items.
 Herman Melville, Any firsts.

Miss Kitty's Book Shop, 741 Madison Avenue, New York, N. Y.

Enchanted Island of Yew, Baum.
 Magical Monarch of Mo, Baum, published by Bobbs-M.
 Songs, Merry and Sad, John Charles McNeill.
 Love Sonnets of Proteus, Bluntt, pub. by Mosher, \$1.50 edition.
 Volume of Archko.

Kleinteich's Book Store, 1245 Fulton Street, Brooklyn, N. Y.

Stacpoole, Man Who Lost Himself.
 Queen's Favorite, pub. by T. B. Peterson.
 J. F. Smith, Alice Arian.
 J. F. Smith, Stanfield Hall.
 J. F. Smith, Henri de la Tour.
 J. F. Smith, The Virgin Queen.
 J. F. Smith, Romantic Incidents Queens of England.
 Dorothy Wordsworth's Journal.

Kroch's International Bookstore, 22 North Michigan Boulevard, Chicago, Ill.

Bailey, Survival of the Unlike.
 Madelin, Consulate of (or "and") the Empire.
 Rachel's Letters.
 Rachel et la Tragedie.

LaSalle & Koch Book Shop, cor. Huron and Adams Sts., Toledo, Ohio

Hands Around, Snitzler.

Charles E. Lauriat Co., 385 Washington St., Boston, Mass.

Bram Stoker, Mystery of the Sea.
 Bram Stoker, Jewel of Seven Stars.
 Dante for Beginners, Arabell Shore, Chapman & Hall, 1886.
 Uncanonized, Margaret Potter.
 Conflict, Henrietta Leslie.
 Men, Women and Books, Birrell.
 Obiter Dicta, 2 vols., Birrell.
 Tasso Jerusalem Del. Ed. Fairfax, pub. Lamb.

Lemcke & Buechner, 32 E. 20th St., New York, N. Y.

Nietzsche, Thus Spake Zarathustra.
 Nietzsche, Genealogy of Morals.
 Nietzsche, Will to Power.
 National Association of Cotton Manufacturers, Transactions, 1918.
 National Association of Cotton Manufacturers, Standard Cotton Mill Practice and Equipment, 1919.
 National Fire Prevention, Official Record, 1914.

BOOKS WANTED—Continued

Lemcke & Buechner—Continued

Crane, Maggie.
Hall, Wilderness and the Warpath.
Child, Philothea.
De Forest, Miss Ravenel's Conversion.
Tucker, The Partisan Leader.
Hall, The New Purchase.
C. F. Libbie & Co., 3 Hamilton Place, Boston, Mass.
Carver's Travels, 3rd ed.
Mass. Vital Records, Cambridge, Reading.
Eleanor Porter's Writings.
Alice Morse Earle's Writings.
N. E. Soc'y of Antiquity Bulletins.

The Liberty Tower Book Shop, 55 Liberty Street, New York, N. Y.

Mardi, Melville, 1st ed. preferred.
40 vol. American Statesman, limited ed., Houghton Mifflin.

C. F. Liebeck, 849 East 63rd St., Chicago, Ill.
Harris, Bibliotheca Americana Vetustissima, New York, 1866.
Rich, Bibliotheca America Nova, London, 1835-1846.
American Journal of Sociology, vol. 9, No. 5, and vol. 10, No. 4, or complete vols.
Sabin's Dictionary, Americana, any parts.

N. Liebschutz, 226 W. Jefferson St., Louisville, Ky.
Harvard Classics, vol. 1.
Set Elbert Hubbard's Little Journeys, Mariam ed. preferred.

The Lincoln Book Store, 1126 O Street, Lincoln, Neb.
Philosophies, Ancient and Modern, Dodge Pub. Co.
Early Greek Philosophy.
Stoicism, Stock.
Plato, Taylor.
Scholasticism, Rickaby.
Berkley, Frazer.
Lucretius and the Alvinists.
Lee, Crowds.
Porter, Henry of Navarre, Ohio.
Symonds, Studies in the Greek Poets, 2 vols.

Lord & Taylor Book Shop, Fifth Ave. at 38th St., New York, N. Y.

Rubaiyat of a Persian Kitten, Oliver Hereford.
Chatterbox, 1916 edition.
Chatterbox, 1919 edition.
Noh Plays.
Study of Classical Stage of Japan, Ezra Pound, pub. by Knopf.
American Ideals Cooper 4 copies.
Fifty Years in a Maryland Kitchen, pub. in Baltimore, Md., 1913.

Lowman & Hanford Co., Seattle, Wash.
Greville Memoirs, vol. 3, red cloth.
The Present Tenses of the Blessed Life, Myer.

A. C. McClurg & Co., 218-224 South Wabash Ave., Chicago, Ill.

Duniway, Capt. Gray's Company, Portland, 1859.
Johnson and Winter, Route Across the Rocky Mountains, Lafayette Ed., Ind., 1846.
Tourget, Button's Inn.
New International Yearbooks for 1917 and 1920.
Hill, The Web, 2 copies.
Crane, Third Violet, 1st edn., 1897.
Beardsley, Under the Hill, 1st edn., 1903.
Beardsley, Last Letters, 1904.
Le Gallienne, Prose Fancies, 1st edn., 1894.
Le Gallienne, Poems, 1st edn., 1892.
Poulnd, Gaudier Brzeska, 1st edn., 1916.
Beerbohm, Zuleika Dobson, 1st edn., 1911.
Hichens, Green Carnation, 1st edn., 1894.

McDevitt-Wilson's, Inc., 30 Church St., New York
Bancroft, History of Utah.
Railway Signal Dictionary, Revised 1911 edition, Simmons-Boardman.
Books on Spanish Inquisition.
Swinnerton, George Gissing, 1912.
E. Clodd, Memories (On Gissing).
Morley Roberts, The Private Life of Henry Maitland.

McDevitt-Wilson's, Inc.—Continued

Dreiser, Twelve Men.
Random Rhymes and Odd Numbers, Wallace Irwin.
The Poetical Works of Walter Scott, Baronet Edition, W. J. Rolfe, ill. 1a. 8vo.
Harvard Classics, Alumni Edition.
Thurston, Sally Bishop.
Benson, Reaping.
Zone Therapy, Dr. Fitzgerald and Dr. Bowers.

James McFall, 6709 McPherson St., Pittsburgh, Pa.
Va. Historical Reporter, issued by Va. Historical Society.

Fethian's Journal.
Virginia Convention, The, by H. Blair Grigsby.
Character of Jefferson, H. Blair Grigsby.
Some of Our Past Histories, Periods bearing on the Present, H. Blair Grigsby.

Fontaine's Journal.
St. Mark's Parish, Slaughter.
Henning's Statutes at Large.
Pen Pictures of Farm Life by Graham Claytor.
State of Letters and Science, Addresses by A. J. Merriman.

John Blair, Address by Henry T. Wickham.
Westouer Mss., Richmond, 1866.
John Smith, Works edited by Arber.
Henry Wm. Wirt, Address before Va. Historical Society, 1882.

S. F. McLean, 348 So. Broadway, Los Angeles, Cal.
Virgil, A Christ Gottl Heyne, Lipsiae and Londoni, 1832-41, Vol. 1, pt. 1; Vol. 3, pt. 1; and Vol. 4, pt. 1.

Gould's Birds of Asia, 7 vols., folio, 1850-83.
Gould's Birds of Australia, 8 vols., folio.
Gould's Birds of Europe, 5 vols., folio.
Gould's Birds of Great Britain, 5 vols.
Gould's Birds of Himalayas, 1 vol.
Gould's Birds New Guinea, 5 vols.
Gould's Humming Birds, 6 vols., folio.
McKinley, Family Genealogy.
Page, Natural Cure Consumption, Boston about 1880.

Newberry or Newbury Genealogy.

Macauley Bros., 1268 Library Ave., Detroit, Mich.
Cherry Moments, W. H. Kerr, 2 copies.
History of American Painting, Isham.

R. H. Macy & Co., Inc., Herald Square, New York
Atlantic Monthly, Sept. and Oct., 1921.
Guide to Modern Cookery, Escoffier.

Magasin-Variete, 1558 Main St., Baton Rouge, La.
Elson, New Primer and Books 1, 2 and 3.
Bolenius, Readers, Books 4, 5 and 6.
Howe, Reader, Book 7.
McFadden, Language and Composition.
Horn-Ashbaugh, Speller.
Graves, Muscular Writing, Books 1 to 7.
Wentworth-Smith, Arithmetics, Books 1, 2 and 3.
Murray-Parkins, Geographies.
Estill, Beginners Hist. of our Country.
Evans, Essen. Facts of Amer. History.
Ritchie, Primer of Hygiene.
Ritchie, Prim. of Sanitation and Physiology.
All second-hand. Keep this ad. and write us any time during year 1922.

H. V. Mansfield, 90 Warren St., New York
A. B. C. of Heraldry.
Encyclopaedia Britannica, handy vol., cloth.
Vanderpool's Figure Drawing.
James, Indian Basketry.
Book of Knowledge, cloth.
Chamberland & S., Geology, 3 vols.
Wright's Microphy Minerals.
Johansen's Rock Minerals.
Tarbell's Standard Oil, 2 volumes.
Redwood's Petroleum, pocket list.
Uhlenhut, Des Aluminium.
Cohan's Lab. Manual Organic Chemistry.
Noelting, Der Asphalts.
Hodget's Liquid Fuel.
Gesner Bannion's Coal and Iron.
Blieninger's Influence of Fluxes.
Davis's Manufacture of Leather.

Jordan Marsh Company, Boston, Mass.
Books on Pottery and Porcelain in America.

BOOKS WANTED—Continued

John Martin's Book House, 33 W. 49th Street,
New York

Gleanings for the Curious from The Harvest of Literature, C. C. Bombaugh, pub. by A. D. Worthington & Co., 1874.

J. L. Mason, 308 Hill Street, Sewickley, Pa.
Lincoln from Birth to the Presidency, Ward H. Lamon, 1872.
Life of Lincoln, three volumes, Wm. H. Herndon and Jesse W. Weik.
The Best Short Stories of 1918 and 1919, O'Brien.

L. S. Matthews & Co., 3563 Olive St., St. Louis, Mo.
Ballantyne, Antenatal Path.
Huntington, Abdom. Anatomy.
Gerrish or Gray Anatomy.
Cushing Pituitary.

Isaac Mendoza Book Co., 15 Ann St., New York
Foord, Life and Pub. Services of Simon Sterne.
Terry, Theory of Anglo-Am. Jurisprudence.

The Methodist Book Concern, 420 Plum Street,
Cincinnati, O.

The Lamp of Sacrifice, W. R. Nicoll.

Edwin Valentine Mitchell, 27 Lewis Street,
Hartford, Conn.

History of Standard Oil Co., 2 vols., Tarbell.
Cyrano de Bergerac, Rostand, translated by H. T. Kingsbury.
Second Post, Lucas, Macmillan.
Gentlest Art, Lucas, Macmillan.
Lady Cadogan's Memoirs.
Other Side of Death, Leadbeater, Chicago Theosophical Co.

H. A. Moos, 331 W. Commerce St., San Antonio, Tex.
Eroticisms, by Daudet.

The Paul Morphy Book Shop, Inc., 419 Royal Street,
New Orleans, La.

The Wooing of Wakatoon, Lew Wallace.
Randerver the Songster, Lillekrantz.
The Lost World, Conan Doyle.
Andrew the Glad, Davies.

The Morris Book Shop, 24 North Wabash Ave.,
Chicago, Ill.

Ade, Pink Marsh.
Burton, Sir R. Travels, etc.
Cornell Browning Society Papers.
Chandler, Trial of Jesus.
DeMille, Cord and Creece.
Dallas Sharp, Wild Life at Home.
Field, Friar Gonsol.
Fergus, Historical Series No. 10, Chicago.
Gesner, New Brunswick, London, 1847.
George, Henry. Reply to Pope Leo.
Lang, Life of James Hope Scott.
Mansfield, Mackinaw City, 1857.
McCabe, Ballads of Battle and Peace, Harper.
Read, Wives of the Prophets.
Saxe, John G., Poems, 1850.
Tourgee, Button's Inn.
Thurston, City of Beautiful Nonsense.
Von Have, Kiel and Jutland.
Whitlock, Turn of the Balance.
40,000 Quotations, pub. by Sully.

Noah Farnham Morrison, 314 W. Jersey Street,
Elizabeth, N. J.
Clemens, Life on the Mississippi, 1883 edition.
Sedgwick, Across the Continent.

Neighborhood Book Shop, 922 Madison Ave.,
Cor. 73rd St., N. Y.
Mencken, H. L., A Little Book in C. Major.
New Jersey Zinc Co., 160 Front St., New York City
Proceedings of the American Society for Testing
Materials, volume 1.

Newark Free Public Library, Newark, N. J.
Gregg, Commerce of the Prairies, 1845.

Newbegin's, San Francisco, Cal.
Zola, Nana, Vizetelly edition.

Daniel H. Newhall, 154 Nassau St., New York

Adams, Lee at Appomattox.
Adams, Henry, History U. S., 1801-1817, Scribner's, 1889-91.
Allan, Jackson's Valley Campaign.
Allen, Ten Years in Oregon.
American Gazetteer, London, 1762, 3 vols.
Annals of Sandy Springs, Md.
Bandelier, Hist. Introd. Sedentary Indians, 1881.
Beale, History 9th Va. Cavalry.
Beechey, Narrative of a Voyage, Lond., 1831, 2 vols.
Bourke, On the Border with Crook.
Brown, Eng. Politics in Va. History.
Bruce, Daniel Boone and the Wilderness Road.
Coolidge, Teepee Neighbors.
Daniel, John M., The Richmond Examiner, 1868.
Daidson, Excursion to Mammoth Cave.
Day, Sam'l P., Down South, 2 vols.
Devereux, Plantation Sketches.
Dodge, The Black Hills.
Ellsworth Monument, Proc. of Unveiling.
Elrod, Butterflies of Montana.
Evans T. B., From Geneva (Ills.) to Mexico.
The Georgia Bequest, by a Georgia Huntsman.
Gifford, The Everglades.
Gilmer, Sketch of First Settlers of Georgia, 1885.
Goldsborough, Maryland Line in the C. S. A.
Goodyear, Gum Elastic and its Varieties.
Gray Life of Lincoln.
Green, Wharton J., Reminiscences.
Griffith, Annals of Baltimore.
Guess, Art and Practice of Typography.
Gurney, Eliza P., Memoirs and Correspondence.
Hall, James, Wilderness and Warpath.
Hart, A. B., Foundations of American Gov't.
Holbrook, S. F., Three Score Years.
Holley, Mary A., Texas, 1833.
Howard, In and Out the Lines, Neale, 1905.
Huse, Supplies for the C. S. A.
Johnston, Poets of Cecil Co., Md.
Kephart, Our Southern Highlanders.
Kempt, The American Joe Miller.
Koerner, G., Memoirs, 2 vols.
Lincoln, Gettysburg Speech, pub. by Tudor Press, Boston.
Lincoln, Life of, Gettysburg ed., 12 vols.
Linn, Dr. L. F., Life of.
Lubbock, Six Decades in Texas.
Malleson, Prince Eugene of Savoy.
McCrary, Hist. of S. C. in the Revolution.
Moore, An Accurate System of Surveying, 1796.
Munro, Golden Days of '49.
My Cave Life in Vicksburg.
The Newark Lincoln, a Memorial, 1912.
Nichols, Life of Lincoln.
Oppenheim, E. P., Millionaire of Yesterday; Yellow Crayon; Wicked Marquis; Jacob's Ladder; Profit-
eer; second hand.
Schwab, Confederate States of America, 1901.
Shipp, Bernard, DeSoto and Florida.
Smith, Gen. Geo. A., Memoir, printed by his
daughter.
Smylie, Hist. of the Trial of W. A. Scott.
Swayze, Ossawatimie Brown; a play.
Swinton, Army of the Potomac.
Taylor, Bayard, Eldorado, 7th ed., N. Y., 1855.
Timberlake's Memoirs.
Vaugh, Then and Now, 1900.
Visscher, Pony Express.
Warfields of Maryland, 1898.
Watson, Adventures of a Blockade Runner.
Wilson, Rufus R., Lincoln in Caricature.
Wise, Chas., Rockingham Castle and the Watsons,
Lond., 189-?
Wolseley, Robert E. Lee.
Wright, The Big Bonanza.

New Haven Free Public Library, New Haven, Conn.

Harvard Classics, v. 1, red clo. preferred.
Smith, F. H., Venice of To-Day.
Scott, R. F., Scott's Last Expedition, v. 1.
Stoddard Lectures, vols. 6, 7, 9.
Turquan, Great Adventure, Lady Hamilton.
World Book, v. 9.

The New School Bookshop, 465 W. 23rd St., New York
Bleek and Lloyd, Specimens of Bushman Folklore,
Macmillan.
Kingsley, Travels in West Africa, Macmillan.

BOOKS WANTED—Continued

The New School Bookshop—Continued

McCabe, Augustine, Putnam.
 Pactow, Arts Course in Mediaeval Universities.
 Page, Letters of Alcuin, Forest Press.
 Popular Science Monthly, November, 1877.
 Rabelais, Works.
 Voltaire, Works.
 Whiffen, Northwest Amazons, Duffield.
 C. Wright, Philosophical Discussions, 1876, Holt.

New York Labor News Co., 45 Rose Street,
New York, N. Y.

Aesop's Fables, illustrated by Detmold.
 Shakespeare's The Tempest, illustrated by Walter Crane.
 Pennell's Pen Drawing, etc., Macmillan.
 Carlyle, Sartor Resartus, illustrated by E. J. Sullivan.

N. Y. Medical Book Co., 231 Fourth Street,
Union Hill, N. J.

Allbutt, Diseases of the Arteries.

Martinus Nijhoff, 'S-Gravenhage, Holland

Biochemical Journal, complete sets.
 Journal of Biological Chemistry, complete sets.

The Norman, Remington Co., Charles St.,
Baltimore, Md.

Moore, Songs and Stories from Tenn.
 J. R. Skinner, Key to Hebrew Egyptian Mystery in Source of Measures, Clarke.
 Vallery, Radot, Pasteur, 2 vol. ed.
 Blake, Book of Job.
 Tassin, Magazine in America.
 Hakluyt, Voyages, 12 vols., Macm. ed.
 Newton, Amenities of Bk. Collecting, 1st ed.
 Saml. Johnson, Dicty., 2 vols., 1st Amer. Ed., Phila. 1889.
 Mandeley, Essay on Mental Responsibility of Hamlet.
 The Gentlest Art, Lucas.
 The Second Post, Lucas.

Chas. A. O'Connor, 21 Spruce St., New York

Anything on the Quakers.
 Butler, Lives of the Saints, 4 vols.
 Poems of Matthew Prior.
 Anything on by or pertaining to Chas. J. Kickham.
 Woodburn, The Ulster Scot.
 Miss Caldwell, Old Irish Life.
 Anything on the Scotch Irish or the Highland Scotch in America.
 Ingram, The House of David, 3 vols.
 Fitzpatrick, Ireland and the Making of Britain.
 Clementina, Mostly Mary, Bird-a-Lea.
 Aline Kilmer, Vigils, Candles that Burn.
 Coffin, How to Study Pictures.
 Lang, Book of Saints and Heroes.
 Smith, Black Cardinal.
 Smith, Boy Who Looked Ahead; Boy Who Came Back; Annals of the Harbaugh Family.
 Quackenbush Family in Holland and America.
 Houston, McGillivray, Aainsworth, Aylsworth, Armistead, and Tiernan genealogies.
 Hunter, Sketches of Western No. Carolina.

The Old Corner Book Store, Inc., 27-29 Bromfield
St., Boston, Mass.

Frank on a Gunboat, Porter & Coates edition, brown cloth.
 Correspondence and Journals of Captain Nathaniel J. Wyeth, edited by F. G. Young (Sources of the Hist. of Oregon Ser.).
 Historical Mysteries, Andrew Lang.
 Kingdom of the Earth.
 Stories of New France, Machar & Marquis.
 Old Quebec, Gilbert Parker.
 Arnold's Campaign Against Quebec, John J. Henry.

Old Corner Book Store, Springfield, Mass.

Biography of Amer. Military and Naval Heroes by T. Wilson, vol. 2 only, N. Y. 1821.
 Withersfield, Conn., 2 vols.
 Windsor, Conn., Stiles, 2 vols.
 Indian Wars of New England, Library Edition, by Sylvester.
 Michigan Pioneer and Histl. Socy' Collections, vols.

Old Corner Book Store—Continued

1, 2, 3, 5, 7, 22, 23, 24, 25, 26, 27, 28, 29, 32.
 Daughters Amer. Rev. Lineage Books, vols. 2, 4, 5, 12, 37.

Osborne's Book Store, Santa Barbara, Cal.

Kirkham, Philosophy of Self Help.
 Nye, Bill, Baled Hay.

Park Book Shop, 120 East 59th St., New York

Lewis, S., Our Mr. Wren.
 Longfellow, Golden Legends, illus. by Steven Meteyard.
 Kay Nielson, East of the Sun or West of the Moon; or anything in good condition.

Pasadena Public Library, Pasadena, Cal.

Questioned Documents, Albert S. Osborn.

Patten Company, Ltd., 117-123 Hotel Street,
Honolulu, T. H.

Hawaiian Cook Book, 1882 edition.
 Hubbard, Little Journeys to Homes of American Authors.
 Harnug, The Crime Doctor.
 Johnston, American Orations, four vols.
 McNeill, Lyrics from Cotton Land.
 Riis, Battle with the Slum.
 Rolland, Musicians of Today.
 Rolland, Some Musicians of Former Days.
 Tarbell, Standard Oil Company, 2 vols.

Pearlman's Book Shop, 933 G Street, N. W.,
Washington, D. C.

Langley, Experiments in Aerodynamics Internal Work.
 Harris, Before and At Trial (English publication).
 Post, Strange Schemes of Randolph Mason.
 Fox, Davis, Heraldry, 2 copies.
 Noah K. Davis, Elements of Logic.
 Philpotts, The Mother of the Man.
 Jones, Anthology.
 Hartman, Sadakichi, Drama of Christ.
 Whitley, Bible Notes.
 Taylor, Robert, Bob Taylor's Lectures.
 Schubel, Making Mental Pictures Come True.
 Oscar, Cook Book.
 Ade (George), In Babel.
 Marcel, Prevost, Guardian Angel.
 Hughes, Gift Wife.
 Greene, The Right of the Strongest.
 Munsterberg, On the Witness Stand.

The Pettibone-McLean Co., 23 W. Second Street,
Dayton, O.

Valley of Fear.
 Poison Belt.
 Doings of Raffles Haw.
 Round Fire Stories.
 Last Gully.
 Adv. of Gerard.
 Passing of the Idle Rich, Martin.
 Lost World, Doyle.

Pettis Dry Goods Co., Book Department,
Indianapolis, Ind.

Indiana Reports, complete set.

N. A. Phemister Co., 42 Broadway, New York

Rockhill, Treaties and Conventions with or concerning China and Korea.
 Central Law Journal, vol. 73-85 inclusive.
 Golden Verses of Pythagoras.
 Olivet, Social Status of Men.
 New York Colonial Laws, 1664-1775, reprint, 5 vols.
 New York Laws, 1807-1812 inclusive.
 New York Laws 1825, 48th Session to 1828, inclusive.
 New York Laws, 51st session, 1st meeting, 1828.
 Chandler, Trial of Jesus.

Philadelphia Book Co., 17 S. Ninth Street,
Philadelphia, Pa.

Weatherly, Treatise on the Art of Sugar Boiling.
 Innes, The Fan.
 Kinealy, Centrifugal Fans.

LeRoy Phillips, 124 Chestnut St., Boston, Mass.

Copies of the Hibbert Journal: October, 1918, January, 1920; October, 1920, January, 1922.

BOOKS WANTED—Continued

Teolin Pillot Company, Houston, Texas

Proverbial Philosophy, etc., Martin Farquhar, Tupper.
Karma, Lafcadio, Hearn edition.
Baled Hay, Nye and Riley.
Railway Guide, Nye and Riley.
An Englishman in Paris, Nan Dam.
Journeys with Jerry the Jarvey.
Across China on Foot, Dingle.
Annexation of Texas, Justin H. Smith.
Cash Intrigue, Chester.
Prince of Place, Blythe.

The Charles T. Pownier Co., 177 W. Madison Street, Chicago, Ill.

Genealogies as follows:

Baker, Baldwin, Buford, Burr, Cabell, Comstock, Foster, Herrick, Merrill, Miller and Morris (Knoxville, 1876), Moore (Bellville, Ill., 1892), Morse, Powell.

Hayden, Va., Families.

Bryan and Rose, History of Pioneer Families of Mo.

Gilman, Edward A. MacDowell, 1908, Lane.

Jackson, Rudyard Kipling, 1914, Kennerley.

Vol. I, Leroy-Beaulieu, Empire of the Tsars and Russians.

Griffin, Catholics and the American Revolution, vol. 1 only.

Abbott, Flat Lands or In Flat Lands.

Akers, Hist. So. America.

Carter, When Railroads were New.

Goddard, Studies in N. Eng. Transcendentalism.

Hope, Costume of Ancients.

Payne, Europ. Colonization.

Shaler, Aspects of Nature.

Wendell, L'd. Hist. of America.

The Charles T. Pownier Co., 26 E. Van Buren St., Chicago, Ill.

Encyclopedia Britannica, 11th edn., brown sheepskin, vol. I only.

The Charles T. Pownier Co., 62 West Madison St., Chicago, Ill.

Deissman, Bible Stories.

C. S. Pratt, 161 6th Ave., New York [Cash]

Ainsworth, Spanish Match; Old Court; Leaguer of Latham; Tower Hill; Good Old Times; Combat of the 30; Mysteries of the Court of the Stuarts, pap. or cloth.

Albert Ross, Her Husband's Friend; Moulding a Maiden; Young Fawcett's Mabel, pap. or cloth.

Van Loan, Within the Ropes.

Presbyterian Board of Publication, 125 N. Wabash Ave., Chicago, Ill.

Various books by Frederick Wilhelm Nietzsche.

The Presbyterian Book Store, 411 N. 10th Street, St. Louis, Mo.

Johannine Theology G. B. Stevens.

Dr. Gunsaulus' Bible vs. Infidelity.

E. G. T. Carpenter's Destiny of the Wicked.

F. W. Atkin's Bright and Brief Talks to Men.

Euclid, His Life and System, Thos. Smith.

J. W. Dawson's Nature and the Bible.

Theodore, published by the Presby. Board of Publication a number of years ago.

Journeys into Bookland, Sylvester.

Revelation in Progress from Adam to Malachi, Titcomb.

Christian Theology, Valantine, 2 vols.

Preston & Rounds Co., 98 Westminster St., Providence, R. I.

Bailey, Birds Through an Opera Glass.

Princeton University Library, Princeton, N. J.

Report of the Committee of Twelve on the Teaching of Modern Languages, Heath, 1911.

John M. Pryse 26 Charles St., New York, N. Y.

Anonymous, Crucifixion by Eye-Witness.

Buck's Mystic Masonry, Genius of Freemasonry.

Broughton's Elements of Astrology.

Collins's When Sun Moves Northward, Green Leaves.

John M. Pryse—Continued

Hartmann's With Adepts, Secret Symbols Rosicrucians.

Levi's Magic Ritual, Transcendental Magic.

Mead's Fragments Faith Forgotten, Orpheus, Simon Magus.

Mather's Kabbalah Unveiled, Key of Solomon, Abramelin.

Myer's Qabbalah, Oldest Book in World.

Notovitch's Unknown Life of Jesus Christ.

Olcott's People from the Other World, Other Items.

Two Chelas' Man; Fragments of Forgotten History.

Waite's Secret Doctrine in Israel, Occult Sciences.

Putnams, 2 West 45th St., New York, N. Y.

Seiss, The Apocalypse, vols. 1 and 2.

Flinders-Petrie, Revolution of Civilization.

Kerr, Harmony of Gospels, American Tract Ed.

Mozart, Letters, 2 vols., trans. by Wallace.

Abercrombie, Mental Philosophy.

Parr, Mrs. L., The Squire.

Brooks, Shirley, Gordian Knot.

Champion, Miss, Everybody's Cat Book.

Life of Washington, Irving edition of 110 copies, volume 5 only, N. Y. 1857-9.

Cooper, S. F., Rural Hours, 1851.

Rees, Hand in the Dark.

Savage, Philip Henry, Poems.

Peacock's Works, Dent, large paper.

Bernard Quaritch, Ltd., 11 Grafton Street, London, W.1, Eng.

Jackson, Seneca and Kant, 1881.

James, The Cavalier, 1859 or.

Jastrow, Dict. of the Targumin.

Jefferson, Writings, ed. Ford, 10 vols., 1893.

Johns Hopkins University, Studies, vol. 13, 14, 17 and 19.

Jonson, Poetaster, ed. Mallory, 1905.

Karsner, T. W. W. Trail.

King, Taxation and Public Expenditure.

Lewis, Indian Chiefs, etc., Phila., 1838.

Cabell, Soul of Millicent.

Cabell, Cream of the Jest.

Cabell, Beyond Life.

Guiney (L. I.), Patris, Boston, 1897.

Cather (W.), O Pioneers, Phila., 1913.

Castellani, Jewellery of the Ancients, c. 1864.

U. S. Dept. of Agriculture, Bulletin No. 250.

Frazer, Bibliotics, or Study of Documents, 1901.

Andrews, Roger Payne, N. Y. 1892.

Hoe, 176 Book Bindings, 2 vols., 1895.

Grolier, Le Roux de Liney, 1907.

Queen City Book Co., 43 Court St., Buffalo, N. Y.

Astronomy of the Bible.

Stars in Song and Legend, Porter.

Art Galleries of Munich, Dresden, Pitti Palace.

Boston Museum and Metropolitan Museum, L. C. Page.

Marco Polo, Knox.

The Rare Book Shop, 813 17th St., Washington, D. C.

Sue, The Sons of the People.

Stockton, Stories of N. J.

Flambert, Madam Bovary.

Crowe, Pat Crowe, Aviator.

Rare Book Company, 99 Nassau Street, New York

Laws of Arkansas, Louisiana, Oklahoma.

Allen, Southern Patriotic Songs during Confederacy, 1874.

Baker, Brief History of Texas, 1873.

Arrington, Rangers and Regulators of Tanaha, 1857.

Barber, Our Whole Country, 1863.

Barr, Remember the Alamo, 1888.

Batty, Biographical Souvenir of the State of Texas.

Beadle, Western Wilds, 1879.

Blackmar, Spanish Colonization in the Southwest, 1889.

Brown, Encyclopedia of the New West, Texas, Ark., etc. 1881.

Carroll, Book of Sermons, with sketch by Cranfill, 1895.

Catlin, Letters, etc., on Manners, etc., of N. A. Indians, 1857.

Coues, Key to North American Birds, 1872.

Cremony, Life Among the Apaches, 1868.

Cushing, Wild Oats Sowing, 1857.

Davis, Campaign from Texas to Maryland, 1863-4.

BOOKS WANTED—Continued

Rare Book Co.—Continued

- Dorsey, Recollections of Gen. Henry W. Allen, C.S.A., 1866.
 Folsom, Mexico in 1842, with Account of Texas, 1842.
 French, Historical Collections of Louisiana, 1846-75.
 Greeley, Letters from Texas, 1871.
 Greenleaf, Ten Years in Texas, 1883.
 Hill, Twenty Years at Sea, 1893.
 Ingraham, The Prairie Guide, or Rose of the Rio Grande, 1849.
 Ingraham, Lafitte, the Pirate of the Gulf, 1889.
 Raymond, Living Writers of the South, 1872.
 Reid, Reid's Tramp, 10 mo, Travel Through Texas, 1858.
 Roberts, With the Invader, 1885.
 Sabatier, Life of St. Francis of Assisi, 1894.
 Sage, Scenes in Rocky Mts. and in Texas, etc., 1846.
 Shortridge, Lone Star Lights (poems), 1890.
 South, Echoes from the South, 1866.
 Stevens, The Valley of the Rio Grande, 1864.
 Stillman, Wandering in the Southwest, 1855-6.
 Trevor, The Pilot of Human Life (autobiography), 1853.
 Truman, The South after the War, 1867.
 Truman, The Field of Honor, 1884.
 Tyler, Letters and Times of the Tylers, 1884.
 Victor, Life and Events, 1859.
 Wallace, History of Ill. and La. under French Rule, 1893.
 Watson, List of Plants from Southwest Texas, etc., 1882.
 Wilson, American History, Inc. History of Texas, 1847.
 Davis, El Gringo, or New Mexico and Her People, 1857.
 Science and Health, by Mrs. Eddy, from the 1st to 50th editions.
 Christian Science Series, two volumes.
 Christian Science Journals and Sentinels.
 Early Pamphlets by Mrs. Eddy.
 Raymer's Book Store 5 N. Division Ave., Grand Rapids, Mich.
 Aristotle's Organum, Oxford Classics.
 Peter Reilly, 133 N. 13th St., Philadelphia, Pa.
 Darby O'Gill, D. P. Templeton.
 Tricker, Aquatic Gardens.
 The Greatest Crime of All History, or Morgan House.
 Matthews, Oratory and Orators.
 Records No. 8, 10, 11 of Rosenthal Method for Learning German.
 Paul R. Reynolds, 70 Fifth Ave., New York
 Zola's Fruitfulness.
 E. R. Robinson, 410 River Street, Troy N. Y.
 International Conciliation, any numbers from 1907 to 1914.
 Weird Women.
 Curious Bypaths of History.
 Moore, G., Lewis Seymour and Some Women.
 Moore, G., A Modern Lover.
 Roosevelt, Winning of the West.
 Kipling, Outward Bound edition.
 Mann, H. K., History of the Popes, vols. 1, 3, 7, or complete.
 Ellis and Yeats William Blake.
 Forman, Prose Works of Shelley.
 Crane, Dr. Frank, Four Minute Essays.
 Strauss-Durckheim, Anatomie Descriptive et comparative du Chat.
 Wilder and Gage, Anatomical Technology as Applied to the Domestic Cat.
 Gorham and Tower, Laboratory Guide for the Dissection of the Cat.
 Jayne, H., Mammalian Anatomy, vol. 1.
 Ansell, F. J., Art of the Munich Galleries.
 Shelley, H. C., Art of the Wallace Collection.
 Kitchener, Dr., Economy of the Eyes.
 Edson R. Robinson Inc., Watertown, N. Y.
 The Man of Galilee, Geo. R. Wendling.
 Rockford Public Library, Rockford, Ill.
 Amer. Book Prices Current, 1918, 1919, 1920.

Rockford Public Library—Continued

- Magazine of Amer. Hist., March, 1873.
 Quar. Jour. of Economics, Nov. 1913; Nov. 1915; Feb. 1916; May 1917.
 The Rosenbach Company, 1320 Walnut Street, Philadelphia, Pa.
 Bhagavadgita, Translated by Wilkins, 1785.
 Boltwood, Genealogy of Thomas Noble.
 Duval, Shadows of Old Paris.
 Glover, An Account of Virginia, 1676, Oxford reprint, 1904.
 Hardee, Color Plate Books.
 Hariot, Virginia, Sabin's reprint.
 Lawson, Carolina, Raleigh, N. C., 1860.
 Martin, History of North Carolina, New Orleans, 1869.
 Prideaux, Book on Aquatints.
 Roycroft Press, Book of Job.
 Samuel Sewall's Diary.
 Spielman, Etchings of Charles Keen.
 Swarbrick, Robert Adam and His Brother.
 Walker, Journal of an Exploration, Boston, 1888.
 Frank Rosengren, 611 North State Street, Chicago, Ill.
 B. L. T., Pipe Smoke Carry.
 Croft, Practical Electricity, 8 vols.
 American Tech. Set of Applied Electricity.
 Hawkins, Electrical Dictionary and Guides.
 Books by Anatole France.
 Books on Physiognomy, Lavater, Sims, etc.
 Braymer Armature Winding.
 Windy McPherson, 1st ed.
 Parrots in Captivity, Greene.
 Lucian Dialogues, N. Brown ed.
 Bibliographical Works, such as Lowndes, Allibone, etc.
 Suetonius, any good edition.
 Watson, Destiny and Desire (poetry).
 Vol. 1 Memorial Edition Little Journeys.
 W. L. Russell, Box 22, Rhome, Texas
 Set Heroes of Nation.
 Autobiography of Bismark, 2 vol.
 Partous, Life of Burr, 2 vol.
 Memoirs Prince Matternich, 2 vol.
 Jack Sacks, 54 East 116th St., New York
 Franconia Stories by Jacob Abbott, published by Harpers, 1852, all.
 Ibseniana, early editions, translations, commentaries, portraits, etc.
 Schenectady Public Library, Schenectady, N. Y.
 Books on Aquariums.
 Schoenhof Book Company, 15a Beacon Street, Boston, Mass.
 Pater, Uncollected ssays, Mosher.
 Schulte's Book Store 80 Fourth Ave., New York
 Schaff, Encyclopedia of Religious Knowledge, vols. 11 and 12.
 Thoughts for the Thoughtful.
 Grosvenor, Sermons.
 Ladd, Introduction to Philosophy.
 Jespersen, Progress of Language.
 Pigon, Principles of Industrial Peace.
 Bryce, Relations of Advanced and Backward Races.
 Patertson, Rhythm of Life.
 Scrantom's, Inc., Rochester, N. Y.
 Statistical and Chronological History of United States Navy, Robert W. Neeser.
 Two sets Eaton, Birds of New York.
 Hopkinson, Smith's Thackeray's London.
 DeFoe, Moll Flanders.
 Any volumes in Bohn Classical Library.
 History of Cayuga County.
 Marey Movement.
 Charles Scribner's Sons Fifth Ave. at 48th Street, New York, N. Y.
 Anderson, Norse Mythology.
 Bagot, Lakes of Northern Italy, Methuen.
 Benson, Up and Down.
 Cain, Nooks and Corners of Old Paris, Lippincott.
 Cain, Walks in Paris, Macmillan.
 Cartwright, Painters of Florence, Murray.
 Childers, Riddle of the Sands, Dodd, Mead.

BOOKS WANTED—Continued

Charles Scribner's Sons—Continued

Cook, Old Touraine, 2 vols.
 Davis, The Consul, ed. in boards, Scribner.
 Hardy, E. J., Unwarying East, Scribner, 1912.
 Jaccaci, On Trail of Don Quixote, Scribner.
 Le Blond, Old Gardens of Italy, Lane.
 Lewis, A. H., Sunset Trail.
 McCurdy, Roses of Paestum, Allen, London.
 Old English Stitches, Portfolio I.
 Eastern Stitches, Portfolio II.
 Stitches from Western Embroideries, Portfolio III.
 Pub. Humphries, London.
 Remington, Bunch of Buckskins, Series of Pictures, pub. by Russell.
 Renan, Life of Jesus, 2 vols., Little, Brown.
 Russell, The New Socialism, Shakespeare Press.
 Sutton, Volumetric Analysis.
 Vanderpool, E. C. N., Color Problems, Longmans.
 Wilde, Vols. I and II, Nichols Cosmopolitan Library Ed., purple limp leather only.
 Allen, Flowers and Their Pedigrees.
 Barbour, Cupid En Route, Badger.
 Barnett, Daughter of Babylon.
 Bible Stories, illustrated by Dore, large edition only.
 Brewer, Dictionary of Phrase and Fable.
 Byron, Works, Lippincott, Phila., 1856 ed. only.
 Dumas, Three Musketeers, 2 vols., Little, Brown, limp leather ed. only.
 DuCane, Flowers and Gardens of Madeira, Black.
 Duncan, The Seashore, Stokes.
 Dutch—Friesian Herd Book, vol. 1 only.
 Fromentin, Old Masters of Belgium and Holland, Houghton Mifflin.
 Goodhue, Book of Architectural and Decorative Drawings, 1914.
 Hamilton, Alexander Hamilton.
 Holstein, Friesian Herd Book, vol. 1-18 inclusive.
 Howe, Sun and Shadow in Spain, Little, Brown.
 Hutton, Cities of Umbria, Dutton.
 Isham, American Painting.
 Leopardi, Prose and Verse, For. Philosophical Library ed. only.
 Lyttleton, Life of Alfred Lyttleton.
 Meredith, Rock Gardens.
 Pennell, Feasts of Antolycus, Lane.
 Rainer, Queen at School, Harper.
 Riss, Theodore Roosevelt, Macmillan.
 Rowles, The Garden Under Glass, Lippincott.
 Sabatini, Sea Hawk, Lippincott.
 Strong, Roman Sculpture, Scribner, 1907.
 Symons, Cities of Italy.
 Twidle, A., Beautiful Butterflies of the Tropics, Stokes.
 Vancouver, Journal on Discovery of Puget Sound, Univ. of Washington.
 Western Holstein Association, vol. 1.
 Wilson, Ewing's Lady, Appleton.
 von Boeckmann, Care and Development of Lung and Muscular System, Lust, N. Y.
 Comparetti, Virgil in the Middle Ages, Mac., 1908.
The Sequoia Book Shop, 525 Emerson St. Palo Alto, Calif.
 Lorimer, Jack Spurlock.
Chas. Sessler, 1314 Walnut St., Philadelphia, Pa.
 Back to Methuselah, 1st ed.
 Any books illustrated by Pennell.
 Bill Nye, History of the United States.
 Fitzgerald, History of the Irish Stage, 2 vols.
 Book of Art of C. Cennini.
 Yale Book of Undergraduate Verse.
 Villon Biography
 First eds. of Lippard.
 Indian Books by Buck.
 Leaves of Grass, first edition
 Poems of Lovelace.
 John McCullugh, Clark.
 On the Spanish Main.
 Colonial Homes of Philadelphia.
 Humbolt, complete works.
 Puss-cat Mew, child's book.
 Salt Water Ballads, Masefield, 1st ed.
 Any books by Frank Harris.
 Books by G. Brandes. e
 Into Verse, Mencken.
 Arabian Nights, Sale trans.
 First eds. of Samuel Butler.

Charles Sessler—Continued

Tales of Imagination, Poe, illus. by Clark.
 Cook Book, Phillipe.
 Nietzsche, Ecco Homo.
 Kingdom of Light, Peck.
 Dr. Buck, Life of Whitman.
 St. John's Fire, Sudermann, novel.
 Carver, Travels in North America.
 Burroughs, Walt Whitman, 1867.
Shaw Book Shop, 41 Monroe Ave., Grand Rapids, Mich.
 Set of Maeterlinck, cheap.
 Hinton, Fourth Dimension Simply Explained.
 Scott, Modern Painter.
 C. Simpson, Life in the Mines.
 C. Simpson, Silent Pioneer.
 Walt Whitman, American Primer.
 Oppolzer's Canon de Finsternisse, Vienna, 1887.
 LePlougon, Origin of Egyptians.
 LePlougon, Pyramids of Xochicales.
 Mather, Kabalah Unveiled.
 H. V. A. Parsell, Rosicrucians and Freemasonry.
 G. S. Faber, Mysteries of Cabiri.
 Pizarra Smith, Our Inheritance in Great Pyramids.
 Higgins, Chinese Nusismatic Puzzle.

Frank Shay's Bookshop, 4 Christopher St. New York
 Wolff, Cartoons of Street Urchins.

Frank Shay's Traveling Bookshop, Truro, Mass.

Books on Codfish and Codfishing.
 Books and Catalogues on American Glass.
 Books and Catalogues on Colonial Furniture.
 Cape Code Histories.
 McFee, Ocean Tramp, 1st Eng. ed.
 McFee, Casuals of the Sea, 1st Eng. ed.
 Clifford, Studies in Brown Humanities.
 Clifford, Further India.

John V. Sheehan & Co., 1550 Woodward Ave., Detroit, Mich.

Boyd, Annals and Family Records of Winchester, Connecticut, Pub. Hartford.

The Sherwood Co., 24 Beekman St., New York

Hughson, Warfare of Soul.
 Dody, Black Hills.
 Doyle, Molly McGuire.
 Bostwick's Manual.
 Skinner, Notary Public Manual.
 Radford's Encyc. of Building and Construction.
 Burgess, Rubaiat of Omar Cayonne.
 Flag, All in Same Boat.
 Dodd, Three Normandy Inns.
 Mason, Friar Tuck, 3 copies.
 Layman, Child's Religion.

E. L. Shettles, 3906 Speedway, Austin, Texas

Life of General I. I. Stevens, vol. 1, bl. cloth.
 Foote's Texas and Texans, vol. 1.
 Commerce of the Prairie by Gregg, vol. 2.
 Roland Trevor.
 Any good Texas item.

John Skinner, 44 N. Pearl St., Albany, N. Y.

History of Navy, Emmons, 1853.
 Ethan Allen Memoirs.
 Frontiersman of N. Y., Simms.
 Documentary History, N. Y., 4 vols.
 Clinton Papers, vol. 1.
 Powell, Will Cases.
 Ancient Curios and Famous Wills.
 Arena Magazine, Dec., 1893-Jan., 1894.

Estate Geo. D. Smith, 8 E. 45th St., New York

Jules Cloquet, Life of Lafayette, 2 vols.
 Cornwell's Poems, 1828.
 Edwards, The Ohio Hunter, 1886.
 Filson's Kentucky.
 Fitzgerald's History of Pickwick.
 Cloquet, Recollections of the Private Life of Lafayette, 2 vols, N. Y., 1836.
 Bibliophile Society, 1st and 2nd year books.

Smith & Lamar, Agts., Richmond, Va.

Theodicy, A. T. Bledsoe.

Smith & McCance, 2 Park St., Boston Mass.

Great Deserts and Forests of North America, Paul Fountain.

BOOKS WANTED—Continued

Smith & McCance—Continued

The Principles of Art Education, Munsterberg.
As Others Saw Him, Jos. Jacobs.
Roumanian Gypsy Folk Songs, 2nd series, Carmen Sylva.
Bard of the Dimbovitz, Carmen Sylva.

Standard Book Co., 118-120 E. 25th St., New York
Gorer's Chinese Porcelain, 2 vols.

G. E. Stechert & Co., 151 W. 25th St., New York
Am. Journal Education, set or vols.
Am. Journal Orthopedic Surgery, Feb., March, April, Sept., 1918.

Barry, J. A., Luck of Native Born.
Beck, L., Call of the South.
Beck, L., Wild Life Southern Seas.
Benjamin, A Group of Etchers, N. Y.
Bersch, Cellulose Products and Artificial Rubber.
Chisholm, Independence of Chile, Btn.
Columbia Univ. Studies, History, etc., vols. 22 to 50, any.

Hall, Jesus the Christ, Doubleday.
Handbook Overhead Lines, Nat. El. L. A.
Jacobus, Commentary on Gospel, Mac.
Journal Criminal Law, St. Louis, set.
Lea, Superstition and Force, Phila.
Moorehead, Stone Age in N. Am., 2 vols.
Moses, Establishment Spanish Rule in Am.
Parsons, Fear and Conventionality, Putnam.
Parsons, Old Fashioned Woman, Putnam.
Poole, Index Periodical Liter, set or vols.
Reinsch, Colonial Administration, Mac.
Rinehart, Tenting To-night, H. M. Survey, set.

Wilcox, Great Cities in Am.
Wilson, Across the Latitudes, Little.
World Almanac, 1920 and 1921, bound.
Annals of Surgery, vol. 72, complete or odd nos.
Arrhenius, Worlds in the Making, Harper.
Austen, Lectures on Jurisprudence.
Bradley, Wonderbox Stories.
Bucke, Walt. Whitman, Lipp.
Erskine, Leading American Novelists, Holt.
Ferrers, Criminal Man, 1911, Putnam.
Fite, Social and Industrial Condition, Mac.
Gallatin, Writings, Ed. Adams.
Hardwicke, History Oratory and Orators.
Hinsdale, Educational History U. S.
Hunter, Textiles, Lippincott.
Hyde Family Genealogy, Walworth.
Koch, Pencil Sketching, Prang.
Latimer, Europe in Africa in 19th Century, McClurg.

McCutcheon, Castle Cranecrow.
Mitchell, Science and Criminal, Little.
Nat. Conference on Housing Proc., vols. 1 to 6, any.

Physical Review, 1917, Febr.
Ray, Sidney at College, Little.
Stearns, Life and Genius Hawthorne, Lipp.
Stoddart, Red Patriot.
Triggs, Bibliography Walt. Whitman.
Van Dyne, Our Foreign Service.
Walker, International Bimetallism, Holt.
Wilde, Plays, Prose and Poems, Cosmopolitan edn.
Willis, Federal Reserve, Doubleday.
Willis, History Latin Monetary Union, Chicago.

E. Steiger & Co., 49 Murray St., New York
Sterling, Southern Orator.
Fritsch, German Settlers and German Settlements in Indiana.
Williams, The Darwinites or the Harmony Society, Pittsburgh, 1866.
Herzog, Bernhardt von Sachsen-Weimar, Reise und Nord-Amerika, 1828.
Bartholow, Treatment of the Practice of Medicine.
Hare, Textbook of the Practice of Medicine.
Davis, Treatment of Consumption.
Davis, Diseases of the Lungs, Heart and Kidneys.
Publications of the National Monetary Commission, 23 vols.

W. K. Stewart Co., 44 East Washington Street,
Indianapolis, Ind.
World Almanac, cloth, 1922, 2 copies.
Walter Reed and Yellow Fever, H. A. Kelly.

W. K. Stewart Co.—Continued

Poetica Erotica, ed. by T. R. Smith.
Set Harvard Classics, in fabricoid binding.

W. K. Stewart Co., Louisville, Ky.

The History of the Carr Family.
Poems of Robert Burns, Wilson.
Poems of Henry M. Stanton.

Harry Stone, 137 Fourth Ave., New York

Pliny, Bohn Ed., vol. 6.
Drinkwater, Abraham Lincoln, first edition.
Sauter, Honey and Gall.
Von Steuben, Baron, anything about.
Anything illustrated by Abbey, Pyle, Parsons, Vedder, Brennen, Fenn, Vierge.

Stratford & Green, 642-44 So. Main Street,
Los Angeles, Cal.

Wilson, Bunker Bean.
Louise Rice, Practical Graphology, McClurg.

Strawbridge & Clothier, Market, Eighth and Filbert
Sts., Philadelphia, Pa.

Body and Spirit, Quackenbos, Harper.
Reaper of the Whirlwind, V. Tweedale.
Finding the Worth While in Europe, Osborne.
Capitol Cook Book.
Closet and Altar, published by W. L. Greene Co.
Maid of Honor, Holmes, Revell.
Book on Color, Capveraux.
The Most Delectable History of Reynard the Fox and His Son, London, John W. Palmer.

Students Book Shop, 30 Canal St., New York City
School books of all kinds wanted. Send us your lists.

The Studio Book Shop, Birmingham, Ala.

The Music Master (nice binding), by Klein, new copy.
Mabie, Forest of Arden.
Lamartine, Les Preludes, 1 French, 1 English, Fine binding if possible.

The Sunwise Turn, Inc., 51 East 44th Street,
New York, N. Y.

History of the Pike's Peak Gold Fever, Henry Villard.
Italian Villas and Their Gardens, ill. by Maxfield Parrish, Wharton.
Technique of the Painters' Craft, Moreau-Vauthier.
Round the Corner, 1st ed., Gilbert Cannan.
Any of C. H. Hinton.
Birth of Tragedy, Nietzsche.

Syracuse University Book Store, 303 University
Place, Syracuse, N. Y.

Postgate, Revolution 1789-1906.
Sabatier, Disestablishment in France, Scribner.
R. Jones, Peasant Rents, MacMillan.
A. Cournot, Math. Principals and Theory of Wealth, MacMillan.
G. Schmoller, Mercantile System, Macmillan.
R. W. Sellars, Critical Realism, Rand and McNally.
A. D. Sheffield, Grammar and Thinking, Putnam.
J. G. Lockhart, Reginald Dalton.

Temple Book Shop, Akron, Ohio [Cash]

Harrison, In Story Land.
Poetical Favourites, Yours and Mine, Snyder, any edition.
Sixteen Crucified Saviors, Graves.
Bible of Bibles, Graves.
Biography of Satan, Graves.
Sense, Brick Pomeroy.

Tessaro's, 14 Church Street, New York

Cupid and Psyche.
Quintillian's Institutes of Oratory, 2 vols.
Clarissa Harlow, 1 or 2 vols.
Paris, a la Carte, Street.
Ormond, Chas. Broccon Browne.

Lewis Thompson, 24 Stone St., New York City
English Notes, Boston Daily Mail Office, 1842.

Thorburn & Abbott, 113 Sparks Street, Ottawa, Can.
Burpee, Search for the Western Sea.
Stewart, Down the MacKenzie and Up the Yukon.

BOOKS WANTED—Continued

Trorburn & Abbott—Continued

Smith, Trailmakers of the Northwest.
Whitney, On Snowshoes to the Barren Grounds.
Coke-Smythe, Pictures of the Canadas.
Veldar, The Oft Born.

Traver's Book Store, Trenton, N. J.

Murger, Bohemians of the Latin Quarter.
Munsterburg, On the Witness Stand.
Mills, Historic Houses of N. J.
Hinkley Bible, pigskin.
Muir, John, Letters to a Friend.
Hist. of Green County, Penna.
Chambers, Firing Line.
Adams, Spondelo Therapy.

Otto Ulbrich Co., 386 Main St., Buffalo, N. Y.

Doomed, Wise.
Any books by Henry Brewster.
Back Grounds of Lit., Mabie.
Service of Man, Morrison.
Martyrdom of Man, Reade.

University of Minnesota Library, Minneapolis, Minn.

Gay, J., Gay's Chair, ed. by H. Lee, London, 1820.
Madden, Sir F. (editor), Syr Gawayne, Bannatyne Club, London, 1820.
Morley, Henry, Character Writings and the 17th Century.
Riis, Jacob, Battle of the Slum.
Robinson, E. L., Early History of Coffee Houses in England.
Robinson, J., An Account of Sweden.
Rowntree & Lasker, Unemployment, a social study.
Taylor, I., The Alphabet, an Account of the Origin and Development of Letters.
Wall, J. C., Alfred the Great, his Abbeys of Hyde, Athelney and Shaftsbury, pub. E. Stock, London, 1900.
Wall, J. C., The Tombs of the Kings of England, London, 1891.

University of North Carolina Library, Chapel Hill, N. C.

American School Board Journal, vols. 1-45, 48-9.
Elementary School Teacher, vols. 1-10.
Evans, American Bibliography, vols. 3 to end of set.
Index Medicus, first series, vols. 6-21.
Jour. Amer. Criminology and Criminal Law, vols. I-XI.
Jour. Education and School Worlds, vols. 1-53.
Moody's Investment Service, all parts from beginning through 1918.
Proceedings Amer. Soc. Testing Materials, vols. 1 and 3.
Teachers' College Record, vols. 1-13.
Trans. Amer. Soc. of Civil Engineers, vols. 1-18.

University of Oregon Library, Eugene, Ore.

McAfee, Mrs. M. J., The Pine-needle Basket Book.

H. W. Vrooman, Box 138, Kokomo, Ind.

Works by Edw. S. Ellis and Robert M. Ballantyne.

George Wahr, 103-105 North Main Street, Ann Arbor, Mich.

Galton, Hereditary Genius.

Walden Book Shop, 307 Plymouth Court, Chicago, Ill.

Everybody's Cat Book, Dorothy Champion.

Walton Advertising and Printing Co., 88 Broad St., Boston, Mass.

Books on Newspaper and Journalistic Experiences; state prices wanted, condition, date of publication, and name of publisher.

John Wanamaker, Book Store, New York

The Bird House Man, Walter P. Eaton.
The Shadowed Home by John Erskine.
The Welding, L. McLaws.
Letters of a Self-Made Son to His Father.
House of Words, Charles Rox.

John Wanamaker—Continued

The Classic Point of View, Kenyon Cox, pub. in 1911, Scribner.
Story of a Dead Self.
Barabas, Marie Corelli.
Scotch Irish or the Scot in North Britain, North Iceland and in North America.
Key to Elements of Geometry and Trigonometry of A. M. Legendre, adapted and edited by Charles Davies, LL.D., pub. A. S. Barnes Co., 1878.

John Wanamaker, Book Dept., Philadelphia, Pa.

Day of Alkibiades, Robinson.
Roth Course in Mental Power.
Notes on the Science of Picture Making, C. J. Holmes.
Burrett's Geography of the Heavens and Atlas of the Heavens, Amer. Book Co., 1856.
The Yoke, Miller.
Parables of Safed the Sage.
Dawn of Briton, 6 vols., Chas. M. Doughty.
Peter Homonculus, Cannan.
Miles Dixon, Cannan.
James and John, Cannan.
Little Brother, Cannan.
Mary's Wedding, Cannan.
Wedding Presents, Cannan.
Perfect Widow, Cannan.
Four Plays, Cannan.
Arbour of Refuge, Cannan.
El Mole's Novel Revised and Expurgated, Cannan.
Love, Cannan.
Satire, Cannan.
Poems, Cannan.
Cherry, J. L., Life and Remains of John Clare.
Martin, Life of John Clare.

T. Warburton, 15 Humphrey Street, Cheetham Hill, Manchester, N. England

Joyce, Portraits of the Artist, first edition, U. S. A.
French, Early American Silversmiths.
Growell, Booktrade Bibliography in U. S. A.
Any medals relating to Typography (any country).

G. F. Warfield & Co., 77 Asylum Street, Hartford, Conn.

Letitia Carberry, Rinehart, Doran.

Washington Square Book Shop, 27 W. 8th St., New York, N. Y.

Mordel's Erotic Motive in Literature.
Fifty Years in a Maryland Kitchen (published in Baltimore).

F. E. L. Watson, 1337 Schofield Building, Cleveland, O.

Croisset, Abridged History of Greek Literature.

J. R. Weldin & Co., 413-415 Wood Street, Pittsburgh, Pa.

Set Trollope, 2 vol., cloth, John Caldigate.

Edgar H. Wells & Co., 41a East 47th Street, New York, N. Y.

Birch, Modern Riding and Horse Education.
Charcot, Lectures on Localization in Diseases of Brain, tr. by E. P. Fowler, 1878.
Dunning, The British Empire and the U. S.
Eastman, The Indian Today.
Frenssen, G. Peter Moore's Journey to S. W. Africa, tr. by Ward.
Frenssen, G., Three Comrades, tr. by Winstanley.
Flynt, Josiah, My Life.
Gummere, Germanic Origins.
Hayne, W. H., Sylvan Lyrics and Other Verses.
James, William, any "Firsts" save of Psychology.
Keary, C. F., Vikings of Western Christendom.
Lindsay, Chinese Nightingale, 1st edn.
Lovejoy, B. G., Francis Bacon.

Ed. L. Wenrick, 51 East 87th St., New York [Cash]

The American Turf, Davis.
Making the American Thoroughbred, Anderson.
Anything by John Mills.
Turf Guides for 1873, '74, '75 and 1877.

Charles J. Werner, 44 Whitehall St., New York City

Woodhull Genealogy.

R. H. White Company, Boston, Mass.

Encyclopedia Britannica, 11th edition, handy volume size, any color binding.

BOOKS WANTED—Continued

R. H. White Co.—Continued

International Encyclopedia, latest edition.
Century Dictionary, one volume edition.
Winston's Cumulative Encyclopedia.

Whitlock's Book Store, Inc., 219-221 Elm Street,
New Haven, Conn.

Sheppard, Photo Chemistry.
Baldwin's Digest.
Wilson, Gibbs Vector Analyses.
Keener on Quasia Contracts.
Lyon, Sardonic.
Lyon, Graphics.
Nicolay and Hay, Lincoln.
Stevenson, Home Book of Verse, 1 vol. edition.
Keane, Ethnology.
Bartsch, Romanzen and Pastorellen.

J. I. Williams Book Co., 24 Pearl St., Worcester,
Mass.

Problems in Theoretical Mechanics, by Walden,
pub. by Dayhton Bell & Co., London.

THE DRAKE LINE

THE PARENT'S LIBRARY

On The Care and Training of Children

Nine Titles

Prof. M. V. O'Shea, Univ of Wisconsin, dis-
cusses Boy and Girl Problems in

THE TREND OF THE TEENS

Send for descriptive circular of these excellent
books.

FREDERICK J. DRAKE & CO., Publishers

1006 So. Michigan Ave., Chicago.

Williams Bookstores Company, under the Old South
Meeting House, Boston, Mass.

Audubon's Ornithology.
American Kennel Club Stud Book, volumes 21 to
last.
Abraham, Carl, Dreams and Myths.
Arabian Nights, Mecca edition, vol. 1 only.
Bragdon, Beautiful Necessity.
Buck, Cosmic Consciousness.
Bookman, Jan. 1917.
Claude, Liquid Air: Oxygen and Nitrogen, Cotterell,
Blakiston & Churchill.
Calvert, Royal Palaces of Spain, Dodd, Mead.
Domat, Civil Law (Les Lois Civiles), trans. by
Cushing, 3 vols.
Dewey, Reconstruction of Philosophy, Holt.
Early Cathedral Builders.
Dreiser, Traveler, at Forty, 1st edition.
First Editions of Stevenson, Hawthorne, Tennyson.
Flaueuse, Chaos.
Good Cheer or the Romance of Food and Fasting.
Goodyear, Chas., Gum Elastic, 1853.
Greenleaf, A Survey of the State of Maine, Port-
land, 1829.
Harvard Graduates, issues 1, 3 and 4, 1893.
Holley, Oriental Rugs, Lane.
History of the 22nd Mass. Regiment.
Heckethorne, Secret Societies, 2 vols.
Hall, Glossary of Important Symbols.
Hamilton, Cosmo, The Duke's Son.
Hergesheimer, Gold and Iron, 1st.
Hall, Landlord and Tenant.
I. C. S. Marine Engineering Course.
Jordan Valley and Petra, 2 vols., Putnam.
Lawrence, Masonic Lectures.
Jones, Owen, Chinese Ornaments.
Lincoln, Master of Man.
Moulton, Library of Literary Criticisms, 9 vols.
Munsterberg, On the Witness Stand.
Moore, Gothic Architecture, 2nd ed.

Williams Bookstore Co.—Continued

National Geographic Mag., May 1918.
Nichols, W. R., Water Supply.
Old Lebanon (N. H.).
Oppenheim, As a Man Lives; For the Queen.
Parker, American Idyll, first ed.
Palmer, Life of Alice Freeman Palmer, 1st ed.
Pierce, Trials of an Inventor, N. Y. 1856.
Phillpott, Eden, Children of the Mist.
Palliser, Architectural Magazines, any.
Rugs in Their Native Land.
Russell, B. C., Frozen Pirate.
Pomeroy, by Wood.
Report of the Commissioner of Corp., part 1, July
1911; part 3, May 6, 1913.
Melville, Red Burn.
Richardson, Mayfair 2835.
Swift, Mass., Election Sermons; Great Debate Be-
tween Haynes and Webster.
Stopes, Married Love.
Stuart-Glennie, J. S., Pilgrim Memories.
Standard Dictionary of Facts.
Thompson & Geddes, Evolution of Sex, Scribner.
Tolstoi, Works of, Croxley ed., threequarters crushed
lev., vol. 10 only.
Ultimate Solution of the American Negro Problem.
Vacaresco, Bard of the Dimbovitza, Scribner.
Watson, Young Barbarians.
Webster, Quilts.
Waters, C. E., Ferns, Holt.
Where Socialism Failed.
Young, All of Nature's Fashions in Lady's Slip-
pers, Bradlee Whidden, Boston, 1895.
Zimman, Greek Commonwealth.
Duffield, 10 Place Logarithm Tables, Appendix 12,
of the U. S. Coast and Geodetic Survey for 1896.
Textiles, 1916, '17, '18, '19, 1920.
Poe, Buckner Library Ed., vol. 6 only or com-
plete set.

Arthur H. Womrath, Inc., 21 W. 45th Street,
New York, N. Y.

Cyclopedia Britannica, large and small.
Pandora's Box, Mitchell.
A Circuit Rider's Widow, Harris.
From Sunup to Sundown, Harris.
Pole Baker, Harben.
North Walk Mystery, Harben.
From Clew to Climax, Harben.
The Welding, McLaws.
Return, MacGowan and Cooke.
Factory Management, Industrial Extension Insti-
tute.
Tale of Lal, Raymond Paton.
Human Culture and Cure, vols. 5 and 6.
Science and Health, first edition.
Shakespeare's Holinshed, W. B. Stone.
Folk Lore of Shakespeare, Dyer.
Literary History of English People, 3 vols., Jus-
serand.
Essay on Dramatic Character of Sir John Falstaff,
Morgann.
Life in Shakespeare's England, J. D. Wilson.
Shakespeare's London, Ordish.
Politics of Shakespeares' Historical Plays, Simpson.
Commentaries on the Historical Plays, Courtney.
Shakespeare's Tragedies, Snider.
Shakespeare's Historical Plays, Snider.

Arthur R. Womrath, Inc., 17 East 28th Street,
New York City, N. Y.

Sweet Apple Cove.

Woodward & Lothrop, Washington, D. C.

The Three Creeds, Gibson, L. G. & Co.
The Creeds, Knapp, Morehouse Co.
Iesat Nassar, Mamreoffs, Gay & Bird.
Spiritual Development of St. Paul, Geo. Matheson,
D. P.
Max, K. C. Thurston.
In Orchard Glen, Keith; old book.
In the Reign of Terror, Henty (G. A.).

Woodworth's Book Stores, 1311 East 57th Street,
Chicago, Ill.

Lesquereau and James, Mosses.
West, British Fresh Water Algae.
Wright's Cuba.

BOOKS WANTED—Continued

Young's Book Exchange, 135 W. 135th Street,
New York, N. Y.

Depression of the Slave Trade, Dr. W. E. B. DuBois.
The Quest of the Silver Fleece, Dr. W. E. B. DuBois.
Islam, Christianity and the Negro, Dr. E. W. Blyden.
The Nubian Slave, Green.
Pictorial History of the World, Forest. Woolman's Journal.
Bigelow Papers.
Lectures of John M. Langston.
Anything on Ira Aldridge, noted actor.
Life of Toussaint L'Ouverture.

V. V. Blue Checker Line	
Chicago	MORE GOOD BOOKS FOR BOYS
Stanton & Van Vliet Co.	The Boy Mechanic—3 vols. Lincoln's Life, Stories & Speeches Life & Adventures of Buffalo Bill History of the Wild West Story of the Wild West
	PUBLISHED BY
	Stanton & Van Vliet Co. Chicago

BOOKS FOR SALE

Aurand's Book Store, Harrisburg, Pa.

100 Standard Fiction, cloth bound, assorted; can be
retailed up to 50c. a copy, for \$10.
100 Text Books, chemistry, geology, astronomy, etc.,
\$10.
100 Boys' Books, cloth bound, assorted; can be
retailed up to 50c. a copy, for \$10.
50,000 new, old, rare, scarce, curious, out of print
books, sets, first editions, etc.; send for our bul-
letins and state your wants.

Barnies' Haunted Bookery, San Diego, Cal.

Action and Defence, Waite, 7 v.
Biography, Appleton's Cycle, 6 v.
Cycle, Annual, Appleton's, '76-'87, 12 v.
Digest Decs. U. S. S. Ct. '87-'04, 24 v.
England Laws, Chitty, Blackstone, '53, 2 v.
Patent Cases, 1602-1843, 1848-1878, 9 v.
Pension Claims, '87-91, 5 v.
Westminster Cases, 1746, Blackstone, 2 v.
Highest bid by June 10th accepted.

N. Bushloper, 124 West Bay Street, Jackson-
ville, Fla.

Mark Twain's Sketches, New and Old.
Roughing It.
Hawthorne's Marble Fawn, 1st editions.
A Tramp Abroad, 2nd edition.
Blackstone, Modern Business, new.
Ridpath's Universal Literature, 25 vol., half leather.
Ridpath's History of the World, 17 vol., half
leather.
Biblical Illustrator, Revell, 28 vol.
Make me an offer on what you want.

Clarion Bookshop, 3705 Woodward Ave.,
Detroit, Mich.

Long, Sane Sex Life and Sane Sex Living.
Robie, Art of Love.

Clarion Book Shop—Continued

Fuchs, Das erotische Element in der Karikatur, A.
Hofman Co., Berlin, 1904, O. P.

Geo. Engelke, 855 N. Clark St., Chicago
26 vol. One Pocket University, 16vo, cl., new \$15.00.
Ex. paid cash.

J. L. Gifford, 45 Academy St., Newark, N. J.
Vols. of Encyclopedia Britannica, 11th ed., thin
paper, handy vol., cloth binding at \$6. per vol.
sent by pre-paid charges upon receipt of pay-
ment.

Wm. M. Goodwin, 1406 G St., N. W., Washington,
D. C.

Goodwin, The Christian Science Church. \$1.75 del.
Edwin V. Mitchell, 27 Lewis St., Hartford, Conn.
New York and Gettysburg, 3 vols., quarto, pub-
lished by New York Monument Commission.

The Reformed Press, 208 Pearl Street, Grand
Rapids, Mich.

Simond's List of the Great War, 5 vols. cloth. New
\$12.50

Spurgeon's Sermons, 6 vols, cloth, new sets, each
vol. contains 50 sermons, per set only \$5.50 net.

Standard Book Co., 118-120 East 25th St., N. Y.

Life and Letters of John Hay, William Roscoe
Thayler, (\$7.50) \$2.75

Pleasures of Collecting, Gardner Teall, (\$4.00) \$1.25

High Lights of the French Revolution, Hilaire
Belloc, (4.00) \$1.25

Empress Eugenie in Exile, Agnes Carey, (\$4.00)
\$1

The Reign of Patti, Herman Klein, (\$5.00) \$1.25

Aphrodite, Pierre Louys, 9 color plates, .30

Encyclopedia of Occultism, Louis Spence, (\$8.00)
\$2

Occult Philosophy, Isabella Ingalese, (\$2.50) .75

How to improve the Memory, Edwin Gordon Lawr-
ence, (\$1.00) .25

How to Sell, N. C. Fowler, Jr., (\$1.50) .40

How to Save Money, N. C. Fowler, Jr., (\$1.50) .40

Timothy Flint, John Erwin Kirkpatrick (\$3.50),
\$1

Ancient Sex Worship, Sha Rocca, .45

Pagan Prayers, Marah Ellis Ryan, (\$.60) .20

Indian and Antiquities of America, Barnard Shipp,
(\$3.50) \$1

Jefferson Bible. Facsimile reproduction of original
issue, sheets, unbound, .25

Tissot Bible, Old Testament, French text, full page
plates, two states; full morocco; handbound; four
volumes, \$30.

Old Spanish Masters, Timothy Cole, (\$10) \$3

Old Dutch and Flemish Masters, Timothy Cole,
(\$10) \$3

Modern French Masters, Timothy Cole, (\$10) \$3

BOOK-TRADE OPPORTUNITIES

(Twenty Cents a Line)

POSITIONS OPEN

SALESMAN—To carry well established line of
books as side line. Your territory. Book selling
experience essential. References and full par-
ticulars first letter. Confidential. P. O. Box 767,
C. H. Sta., N. Y.

EXPERIENCED MAN as buyer for Book and Sta-
tionery Department in a large middle-west city.
Ample salary. Address A. C. B. care of Pub-
lisher's Weekly.

WANTED: SALESMAN to take along as a side-
line some good Reminders on commission basis.
A good opportunity for one who is visiting the
book trade in any part of the United States or
Canada. P. Y. c. o. Publishers' Weekly.

BUSINESS FOR SALE

\$45 WEEK PROFIT. Assets \$5,000. Price \$500 and 12 \$100 Monthly Instalments. Ye Haunted Bookery, San Diego, Calif.

RETAIL BOOK BUSINESS, established 22 years, high class in every respect, regular trade and good transient business, sales over \$32,000. Exceptional chance to secure a regular running business. Price reasonable. H. W. Fisher & Co., 207 So. 13th St., Philadelphia.

FOR SALE—A substantial book and school-supply business established nearly 20 years in thriving Southern tourist city. Will sell for less than it is worth as it now must be sold. Write to Book Shop Opportunity, c. o. P. W.

BUSINESS OPPORTUNITIES

BAD BOOK ACCOUNTS collected anywhere. It's all we do. The longer you carry them the more worthless they become. We go to almost unbelievable lengths to collect. Checks are what you want and we get them for you. No charge unless successful. Attorneys Prosecution Service, 37 West 39th St., New York.

REMAINDERS

THE Syndicate Trading Company buys entire remainders, large and small of editions of saleable books. Sample may be submitted at any time of the year. Syndicate Trading Co., Book Department, 2 Walker St., New York. Telephone—Canal 1080.

FINE exclusive line of jobs, remainders and standard sets. Always something new and interesting to show. Catalogue on request. Bigelow, Brown & Co., Inc., 286 Fifth Ave., New York.

WE BUY entire remainders large and small. Let us hear from you. Henry Bee Company, 32 Union Square, New York City. Stuyvesant 4387.

Modern English Literature

JUST READY

Second - Hand Catalogue
No. 3. 1300 items, including many first editions of Henry James, Conrad, Stevenson, Moore, Shaw, Wilde, Masfield, etc.

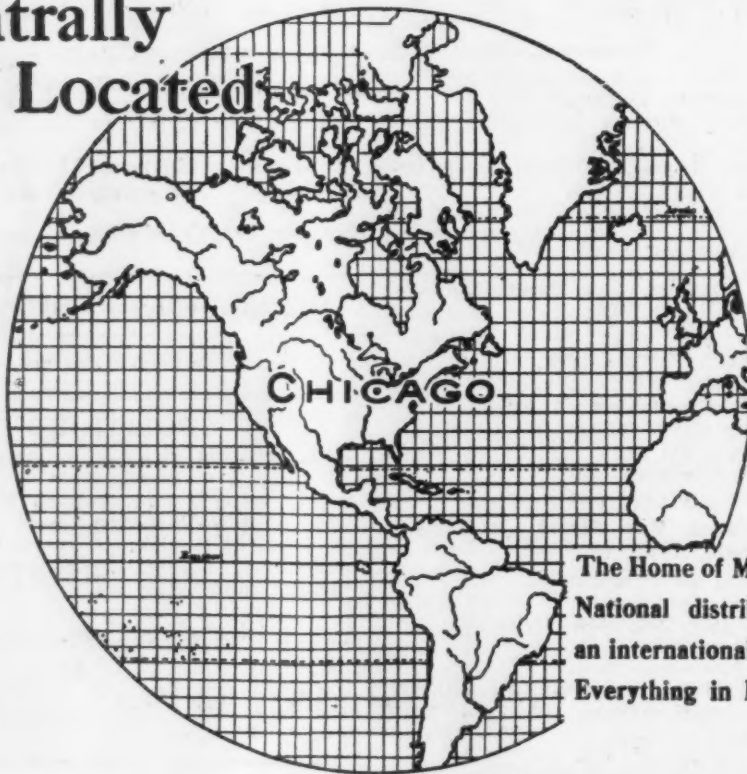
Post free

The Irish Bookshop

Limited

45 Dawson St. Dublin, Ireland

Centrally Located



The Home of McCLURG'S:
National distributors with
an international reputation.
Everything in Books.

Wholesale Book Service To You

From the following

DISTRIBUTING BRANCHES

The American News Company, Inc.
9-11-13-15 Park Place, New York

EASTERN

The Eastern News Company
67-69 Union St., Portland, Maine
The New England News Company
93 to 101 Arch St., Boston, Mass.
The Rhode Island News Company
50½ Weybosset St., Providence, R. I.
The Springfield News Company
25-27 Fort St., Springfield, Mass.

CENTRAL

The Northern News Company
15-17 3rd St., Troy, N. Y.
The Albany News Company
508-510 Broadway, Albany, N. Y.
The Syracuse News Company
236-238 West Washington St., Syracuse, N. Y.
The Rochester News Company
19 to 27 Church St., Rochester, N. Y.
The Buffalo News Company
52 E. Mohawk St., Buffalo, N. Y.
The Central News Company
S. Washington Sq., Phila., Pa.
The Pittsburgh News Company
300-308 Ferry St., Pittsburgh Pa.

SOUTHERN

The Baltimore News Company
227 N. Calvert St., Baltimore, Md.
The Washington News Company
313 Sixth St., N. W., Washington, D. C.
The Georgia News Company
85 Walton St., Atlanta, Ga.
The New Orleans News Company
214 Decatur St., New Orleans, La.
The Texas News Company
710 Main St., Dallas, Texas

WESTERN

The Cleveland News Company
1552 3rd St., N. W., Cleveland, O.
The Cincinnati News Company
127-129 Skillito Pl., Cincinnati, O.
The Detroit News Company
86 W. Larned St., Detroit, Mich.
The Western News Company
21-29 E. Austin Ave., Chicago, Ill.
The Indiana News Company
110 North Senate Ave., Indianapolis, Ind.
The St. Louis News Company, Inc.
1008-1010 Locust St., St. Louis, Mo.
The Minnesota News Company
19-21 W. 3rd St., St. Paul Minn.
The Omaha News Company
14-17 Davenport St., Omaha, Neb.
The South West News Company
313 E. 16th St., Kansas City, Mo.
The Colorado News Company
1444 Arapahoe St., Denver Colo.
The Utah News Company
39-41 Post Office Place, Salt Lake City, Utah

PACIFIC

The Puget Sound News Company
1931 2nd Ave., Seattle, Wash.
The Oregon News Company
440 Gilsan Street, Portland, Ore.
The San Francisco News Company
747 Howard St., San Francisco, Cal.
The Los Angeles News Company
201-203 No. Los Angeles St., Los Angeles, Cal.



ORGANIZED TO SERVE THE TRADE ONLY

A country-wide distribution service is behind every bookseller in America and Canada. Whatever your requirements are this service is available to you.

You can save time and expense, keep your stock up to date, without overloading, by making full use of our nearest distribution point.

Eighty conveniently located distribution points are prepared to care for any of your needs in books, periodicals and stationery.

Our facilities are at the command
of publishers, manufacturers
and dealers everywhere.

THE AMERICAN NEWS COMPANY, Inc.

AND BRANCHES

Publishers' Agents

9-11-13 & 15 Park Place,

New York City

Still Voting! Shall we call it Unanimous?



The Pulitzer Prize
for the BEST AMERICAN NOVEL
in 1921

goes to BOOTH TARKINGTON
for ALICE ADAMS

in 1918

THE MAGNIFICENT AMBERSONS
won the prize for that year

A Test Vote

Of subscribers to *The Outlook* for the best living author gave first choice to Rudyard Kipling, second to Booth Tarkington.

All of the Booksellers

were asked by *The Publishers' Weekly* to vote for the "most significant living American author." The result put Booth Tarkington first on the list.

Of his new novel GENTLE JULIA

The New York Times said:

"Don't miss this book, but don't try to read it aloud to anyone. You couldn't do it justice, not in its best parts, because no one can speak distinctly who is all broken up with laughing."

Heywood Broun in the New York World said:

"This is a good book." (Revised two weeks later to "a pretty good book.")

F. P. A. in the New York World said:

"If there is more fun than reading a book like "Gentle Julia," we should like its name and local habitations."



Doubleday, Page & Co.



Garden City, New York